

THE LIST

RESIDENTIAL REAL ESTATE BROKERAGE FIRMS

Ranked by 2025 sales volume

► NEXT WEEK
• Hospitals by beds • Beauty Companies

Rank		Brokerage - name - address - website	L.A. County Sales Volume 2025 2024 (in millions)	L.A. County Units Sold 2025 2024	Specialty Areas (partial list)	Profile - headquarters - L.A. offices - L.A. agents	Top Local Executive - name - title - phone	
1		Compass 9454 Wilshire Blvd. Beverly Hills 90212 compass.com	\$21,120 \$26,400	16,569 9,772	condos, income property, land, multifamily units, single-family homes, townhouses, Compass Concierge, Compass Cares, Compass Luxury Division, Compass Sports + Entertainment Division, Compass Ranch + Land Division, Compass Commercial, Compass Development Marketing Group, Compass Military Division	New York 25 2,122	Parker Beatty Regional VP (310) 230-5478	
2		Coldwell Banker Realty 883 S. Westlake Blvd. Westlake Village 91361 coldwellbankerhomes.com	7,474 7,399	4,427 4,454	condos, income property, land, multifamily units, single-family homes, townhouses, global luxury	Beverly Hills 30 NA	Jennifer Lind Regional President (805) 495-1048	
3		The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 theagencyre.com	5,297 5,090	1,917 1,862	condos, income property, land, multifamily units, single-family homes, townhouses, new development	Beverly Hills 10 515	Mauricio Umansky CEO & Founder (508) 868-8274	
4		The Beverly Hills Estates 8878 Sunset Blvd. West Hollywood 90069 www.thebeverlyhillsestates.com	5,263 2,300	1,698 691	single-family homes	West Hollywood 1 NA	Rayni Williams Branden Williams Co-Founders (310) 626-4248	
5		Carolwood Estates 9440 Santa Monica Blvd., Penthouse Beverly Hills 90210 carolwoodre.com	5,000 3,200	700 489	condos, income property, land, multifamily units, single-family homes, townhouses, Montecito	Beverly Hills 1 NA	Drew Fenton CEO, Co-Founder (310) 623-3600	
6		Equity Union Real Estate 13412 Ventura Blvd., Suite 350 Los Angeles 91423 equityunion.com	4,321 3,109	5,670 3,639	condos, income property, land, multifamily units, single-family homes, townhouses	Los Angeles 8 NA	Harma Hartouni CEO (800) 937-8489	
7		Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Dr., Suite 100 Beverly Hills 90212 bhhsocalifornia.com	3,570 2,996	1,871 1,736	condos, income property, land, multifamily units, single-family homes, townhouses, commercial	San Diego 10 607	Brent Consedine President (310) 777-7800	
8		Rodeo Realty Inc. 9171 Wilshire Blvd., Ste. 321 Beverly Hills 90210 www.rodeore.com	3,489 3,588	1,934 1,544	condos, income property, land, multifamily units, single-family homes, townhouses, new construction, commercial	Beverly Hills 11 NA	Syd Leibovitch President (310) 471-2600	
9		Sotheby's International Realty Inc.¹ 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 sothebyrealty.com	3,408 2,912	1,620 1,469	condos, land, multifamily units, single-family homes, townhouses	New York 10 526	Cristian David EVP, Southern California Region (310) 724-7000	
10		Douglas Elliman Real Estate 150 El Camino Dr., Suite 300 Beverly Hills 90212 elliman.com	3,218 3,160	1,009 1,098	condos, income property, land, multifamily units, single-family homes, townhouses, new development, master trust and probate, sports and entertainment division, farm and ranch division	Miami 4 NA	Bill Begert COO, Western Region (310) 595-3888	
11		Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 christiesresocal.com	3,087 3,322	1,886 2,019	land, single-family homes	Beverly Hills 4 250	Aaron Kirman CEO & Founder (424) 249-7162	
12		Estate Properties 63 Malaga Cove Plaza Palos Verdes Estates 90274 estateproperties.com	2,483 2,444	2,161 2,264	condos, income property, land, multifamily units, single-family homes, townhouses	Palos Verdes Estates 11 478	James Sanders President, Broker Owner (310) 378-9494	
13		Vista Sotheby's International Realty 2501 N. Sepulveda Blvd., 2nd Floor Manhattan Beach 90266 vistasir.com	2,391 2,077	1,161 1,015	condos, income property, multifamily units, single-family homes, townhouses	Manhattan Beach 9 315	Rick Edler CEO (310) 541-8271	
14		Westside Estate Agency 460 N. Canon Dr. Beverly Hills 90210 weahomes.com	1,628 1,825	124 141	condos, single-family homes	Beverly Hills 2 88	Kurt Rappaport Stephen Shapiro Co-Founders (310) 247-7770	
15		Keller Williams Beverly Hills 439 N. Canon Dr., Penthouse Beverly Hills 90210 kwbeverlyhills.com	1,167 766	614 451	condos, income property, land, multifamily units, single-family homes, townhouses, luxury, commercial, industrial, land	Beverly Hills 1 NA	Peter Schwartz Team Leader (310) 432-6400	
16		Re/Max Premier Properties 133 E. Huntington Dr. Arcadia 91006 remax.com	1,126 1,227	904 1,270	condos, single-family homes, townhouses	Arcadia 6 NA	Kuan Sung CEO (626) 229-2200	
17		Nourmand & Associates 421 N. Beverly Dr., Suite 200 Beverly Hills 90210 nourmand.com	928 845	443 424	condos, income property	Los Angeles 3 NA	Michael Nourmand President (310) 274-4000	

¹ Acquired Wish Sotheby's International Realty
NA - Not Available N/A - Not Applicable Note: The information on this list was provided by representatives of the brokerages. Brokerages are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

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Researched by Deepanjali Batra

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18		REMAX of Santa Clarita 25129 The Old Rd., Suite 114 Santa Clarita 91381 remax-valencia-ca.com	\$922 NA	1,020 NA	condos, income property, land, multifamily units, single-family homes, townhouses	Santa Clarita 2 138	David Rendall Broker, Owner (661) 255-2650	
19		Keller Williams Coastal Properties 6621 E. Pacific Coast Highway, Suite 150 Long Beach 90803 kwcoastalhub.com	818 791	791 688	condos, income property, land, multifamily units, single-family homes, townhouses, seller concierge services, easy flip, escrow, notary, business coaching	Long Beach 1 300	Meny Atias Owner (562) 961-1400	
20		Keller Williams South Bay 23670 Hawthorne Blvd. Suite 100 Torrance 90505 kwsouthbayhub.com	793 711	780 630	condos, income property, land, multifamily units, single-family homes, townhouses, seller concierge services, easy flip, escrow, notary, business coaching	Torrance 1 NA	Jennifer Kucera Meny Atias Operating Partners (310) 375-3511	
21		Pardee Properties 1524 Abbot Kinney Blvd. Venice 90291 pardeeproperties.com	712 410	339 220	condos, income property, land, multifamily units, single-family homes, townhouses	Venice 2 44	Tami Pardee CEO, Founder (310) 907-6517	
22		Keller Williams Pacific Estates 2883 E. Spring St., Suite 100 Long Beach 90806 kwpacificestates.com	700 NA	760 745	condos, income property, multifamily units, single-family homes, townhouses	Long Beach 1 NA	Andrea Bigler CEO (562) 513-7800	
23		Strand Hill Forbes Global Properties 1131 Morningside Dr. Manhattan Beach 90266 strandhill.com	688 318	170 118	single-family homes, accredited buyer's representative, commercial properties, contract negotiation, divorce real estate	Manhattan Beach 3 67	Gary Richardson President & Founding Partner (310) 545-0707	
24		Keller Williams Palos Verdes 550 Silver Spur Rd., Suite 310 Rolling Hills Estates 90275 kwpvresources.com	418 569	335 314	condos, income property, land, multifamily units, single-family homes, townhouses, The number one top selling real estate brokerage in Long Beach.	Palos Verdes 1 164	Meny Atias General Manager (310) 544-6100	
25		Plus Real Estate 270 N Canon Dr. Beverly Hills 90210 plusrealestate.com	293 NA	27 NA	land, single-family homes	Beverly Hills 1 9	Tyrone McKillen Co-Founder, Partner (949) 212-8721	
26		Revel Real Estate 9320 Wilshire Blvd., Suite 100A Beverly Hills 90212 revelrealestate.com	275 151	185 159	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 1 50	Ben Bacal Founder (424) 239-7177	
27		Coldwell Banker Dynasty 9228 Las Tunas Dr. Temple City 91780 www.cbdynasty.com	185 182	182 91	condos, multifamily units, single-family homes, townhouses, manufactured homes	Temple City 2 200	Kelvin K. Chang Broker, Owner (626) 309-1900	
28		Keyes Real Estate 1412 Colorado Blvd. Los Angeles 90041 keyesla.com	119 71	166 95	condos, income property, land, multifamily units, single-family homes, townhouses, property management	Eagle Rock 2 6	Brad Keyes Managing Broker, Owner (310) 486-9417	
29		TRG Real Estate 3727 W. Magnolia Blvd., Suite 1530 Burbank 91505 therentalgirl.com	77 65	84 81	condos, income property, multifamily units, single-family homes, Tenants In Common	Los Angeles 1 11	Brita Kleingartner Broker & Owner, CEO (323) 213-9721	
30		Highland Premiere Real Estate 12696 Millennium Dr. Los Angeles 90094 highlandpremiere.com	68 64	45 35	condos, income property, multifamily units, single-family homes, townhouses	Los Angeles 1 7	Vivian Yoon Dennis Hsii Co-Founders (844) 997-5292	
31		Parasol Realty 407 N. Maple Dr. Beverly Hills 90210 www.parasolrealtygroup.com	37 22	16 16	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 1 4	Tamar Hecker Asken Founder, Broker, CFP (310) 801-8292	
32		REALIV 55 E. Huntington Dr., Suite 200 Arcadia 91006 www.byrealiv.com	36 26	27 18	condos, single-family homes, townhouses	Arcadia 1 3	Kevin Kwan Founder (626) 618-8286	
33		Real Estate REsolved 2138 Bonita Ave., Suite B La Verne 91750 myrealestateresolved.com	16 9	30 26	condos, income property, land, multifamily units, single-family homes, townhouses	La Verne 1 6	Lori Ann Alvarez Founder (909) 389-5304	

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