

THE LIST

INVESTMENT BANKS

Ranked by LA County employees

► NEXT WEEK

LA500: The Most Influential People in Los Angeles

Rank		Investment Bank - name - address - website	L.A. County Employees licensed bankers	Industry Focus (partial list)	Services Offered (partial list)	Profile - headquarters - offices (L.A./total)	Top Local Executive - name - title - phone	
1		Houlihan Lokey Inc. 10250 Constellation Blvd., 5th Floor Los Angeles 90067 hl.com	127	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring	aerospace, business services, consumer, energy, media, finance	Los Angeles 1 / 36	Scott Adelson CEO (310) 553-8871	
2		Moelis & Company 10100 Santa Monica Blvd., Suite 1600 Los Angeles 90067 moelis.com	79	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, IPO underwriting, PIPE financing, strategic advisory, shareholder advisory, special committee assignments, capital structure advisory, risk advisory, dispute advisory	business services, consumer & retail, energy, financial institutions, financial sponsors/private equity, industrials, healthcare, media, sports & entertainment, power & utilities, infrastructure, real estate, gaming, lodging & leisure, technology	New York 1 / 23	Navid Mahmoodzadegan CEO & Co-Founder (310) 443-2300	
3		Intrepid Investment Bankers 11755 Wilshire Blvd., 22nd Floor Los Angeles 90025 intrepidib.com	55	M&A, private debt and equity placements, restructuring, buy-side search	lifestyle brands, beauty, personal care & wellness, food & beverage, restaurant & franchise concepts, healthcare, software & services, commercial & consumer technology	Los Angeles 1 / 5	Ed Bagdasarian CEO (310) 478-9000	
4		Lincoln International 633 W. 5th St., 66th Floor Los Angeles 90071 lincolnternational.com	50	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, capital advisory, private funds advisory, mergers and acquisitions, valuations and opinions	business services, consumer, energy transition, power and infrastructure, healthcare, industrial, technology, financial institutions	Chicago, IL 1 / 28	Christopher Petrossian Managing Director (213) 283-3700	
5		CriticalPoint 2101 Rosecrans Ave. Suite 4255 El Segundo 90245 criticalpoint.com	40	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, capital markets advisory, special situations and restructuring, valuation, and deal origination	facility and commercial services, industrial services, aerospace and defense, industrials, technology media and telecom, consumer food and retail and healthcare	Los Angeles 1 / 1	Matt Young Founder & CEO (310) 321-4400	
6		American Discovery Capital 11150 Santa Monica Blvd., Suite. 1400 Los Angeles 90025 americandiscoverycapital.com	32	M&A, private debt and equity placements, restructuring, IPO underwriting, strategic advisory, ESOPs	business services, consumer/retail, digital media, entertainment services, healthcare, industrial/manufacturing, software	West Los Angeles 1 / 3	Brian Webber John Joliet Co-Founders (310) 481-8700	
7		B. Riley Securities Inc. 11100 Santa Monica Blvd., Suite 800 Los Angeles 90025 brileyscurities.com	30	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, IPO underwriting, PIPE financing, at-the-market, preferred and baby bond issuances; committed equity facilities	all industries	Los Angeles 5 / 200	Jimmy Baker CEO (310) 966-1444	
8		Kroll 10100 Santa Monica Blvd., Suite 1100 Los Angeles 90067 kroll.com	29	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, M&A, fairness opinion, solvency opinion, private debt and equity placements, due diligence, restructuring	technology, aerospace & defense, consumer, retail & restaurants, food & beverage, health care, industrial & manufacturing	New York 1 / 77	Steve Moon Managing Director (424) 249-1650	
9		Cappello Global LLC 10990 Wilshire Blvd., Suite 1200 Los Angeles 90024 cappellocorp.com	28	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, PIPE financing, private investment in public equity securities, project financing	agriculture, banking & financial services, biotechnology, business services, consumer products, distribution	Los Angeles 1 / 5	Alexander L Cappello CEO, Chair (310) 393-6632	
10		Xnergy Financial 1801 Century Park East, 25th Floor Los Angeles 90067 xnergy.com	26	M&A, private debt and equity placements, due diligence, restructuring, PIPE financing, corporate finance and merger and acquisition services	technology, software, retail, energy, financial services, health care, life sciences, aerospace, manufacturing, blockchain	Los Angeles 1 / 3	Nia Stefani Managing Partner (310) 552-0000	
11		Salem Partners 11111 Santa Monica Blvd., Suite 2250 Los Angeles 90025 salempartners.com	25	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence	life sciences, real estate, media and technology	Los Angeles 1 / 2	John Dyett Stephen Prough Co-Founder, Managing Directors (310) 806-4200	
12		Montminy & Co. 201 Santa Monica Blvd., Suite 480 Santa Monica 90401 montminyco.com	19	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, merchant banking, valuation services	business & financial, consumer, retail & restaurants, health care, industrial & manufacturing, real estate, technology, sports & entertainment	Los Angeles 1 / 1	Joel Montminy CEO, President (310) 230-8600	
13		Stifel Financial Corp. 2121 Avenue of the Stars, Suite 2150 Los Angeles 90067 stifel.com	15	private debt and equity placements	public entities	St. Louis 2 / 456	Ronald Kruszewski CEO (213) 443-5000	
		Growththink Capital 12130 Millenium Dr. Los Angeles 94130 growththinkcapital.com	15	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, capital raising, valuations, private equity/family office buyside advisory	computer hardware and software, consumer products, distribution and logistics, financial services, gaming, health care, manufacturing, retailing	Los Angeles 4 / 7	Jay Turo David Lavinsky Jeff Jones Managing Directors (310) 846-5004	
		The Sage Group 11111 Santa Monica Blvd., Suite 2200 Los Angeles 90025 sagellc.com	15	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, PIPE financing, capital raises, valuations	branded consumer, including e-commerce, apparel, retail, accessories, beauty/personal care, location-based entertainment, and food and beverage	Los Angeles 1 / 3	Mark Vidergauz CEO (310) 478-7899	

NA - Not Available Note: Information was provided by representatives of the companies and public filings. Investment banks are ranked by the number of FINRA-licensed bankers in L.A. County offices. Goldman Sachs Group Inc., Hadley Partners Inc., Covert & Co., Lionfish Advisors and other firms may have qualified for this list but declined to provide number of local FINRA-licensed bankers. To the best of our knowledge, this information is accurate as of press time. While

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Researched by Deepanjali Batra

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		ECHELON Partners 1208 North Ardmore Ave. Manhattan Beach 90266 www.echelon-partners.com	15	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, valuations, expert witness, management consulting in strategy, compensation design, equity sharing	wealth and investment management firms along with financial technology and broker dealers	Manhattan Beach 1 / 2	Dan Seivert CEO, Managing Partner (888) 560-9027	
17		Greif & Co. 633 W. 5th St., 65th Floor Los Angeles 90071 www.greifco.com	11	M&A, fairness opinions, private debt and equity placements, restructuring, PIPE financing, strategic advisory, operations improvement consulting	consumer products, retail & ecommerce, industrial manufacturing & distribution, technology, healthcare, food, business & financial services, entertainment & media, aerospace & defense	Los Angeles 1 / 1	Lloyd Greif President & CEO (213) 346-9250	
18		Armory Securities 200 N. Pacific Coast Highway, Suite 1525 El Segundo 90245 armorygroupllc.com	10	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, PIPE financing, corporate carve-outs, CRO and crisis management	business services, consumer products & retail, energy & resources, food, beverage & agri-business, gaming, hospitality & leisure, life sciences & healthcare, manufacturing & industrial, media & telecommunications, real estate & construction, technology & technology enabled services	Los Angeles 1 / 5	Eben Perison President, Senior Managing Director (310) 220-6400	
		Diamond Capital Advisors 1875 Century Park E., Suite 1220 Los Angeles 90067 diamondcapadvisors.com	10	M&A, fairness opinions, solvency opinions, private debt and equity placements, consulting for exit strategies, liquidity analysis	manufacturing, distribution, business services, media, health care, technology, consumer products, aerospace, digital media	Los Angeles 1 / 1	David Herman Managing Partner (310) 432-8575	
		Imperial Capital 10100 Santa Monica Blvd., Suite 2400 Los Angeles 90067 imperialcapital.com	10	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, IPO underwriting, PIPE financing	aerospace and defense, business services, consumer, energy, financial services, gaming, lodging and leisure, industrial, media and entertainment, real estate, security, technology and transportation	Los Angeles 1 / 1	Randall Wooster CEO (310) 246-3700	
21		DelMorgan & Co. 100 Wilshire Blvd., Suite 750 Santa Monica 90401 delmorganco.com	9	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, PIPE financing	all industries	Santa Monica 1 / 3	Neil Morganbesser President & CEO (310) 319-2000	
		Synergy Advisors 880 Apollo St., Suite 230 El Segundo 90245 synergyadvisorsllc.com	9	M&A, private debt and equity placements, restructuring	health care, health care IT, life sciences, technology, business services, industrial, consumer	El Segundo 1 / 2	Robert Maggiacomo CEO, Managing Partner (310) 414-3200	
23		Solganick & Co. 2029 Century Park E., Suite 400 Los Angeles 90067 solganick.com	8	M&A	software, IT services, data analytics, artificial intelligence, healthcare IT, cybersecurity	Los Angeles, CA 1 / 2	Aaron Solganick CEO (310) 684-3130	
24		Janas Associates 141 S. Lake Ave., Suite 102 Pasadena 91101-4757 janascorp.com	7	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, management consulting	middle-market manufacturing, business services, distributors, aerospace & defense, agriculture, food processing	Pasadena 1 / 8	R. Carter Freeman Chair (626) 432-7000	
		Park Lane 1515 7th St., Suite 125 Santa Monica 90401 prkln.com	7	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, valuations and secondary trading	investment banking in sports, media, tech and consumer. Third party marketing in real estate, healthcare, defense, oil and gas	Los Angeles 2 / 4	Andrew Kline Managing Director (310) 201-8496	
		Palm Tree 11755 Wilshire Blvd., Suite 2300 Los Angeles 90025 palmtreellc.com	7	M&A, private debt and equity placements, due diligence, restructuring, capital markets advisory	consumer, healthcare, industrial, technology & services, aerospace & defense, business services	Los Angeles 1 / 4	Stephen E. Rossi Managing Director, Head of Investment Banking (310) 636-2050	
27		Objective, Investment Banking & Valuation 10250 Constellation Blvd. Los Angeles 90067 www.objectiveibv.com	6	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence	business services, manufacturing, life sciences, healthcare, technology, consumer	La Jolla 1 / 2	Channing Hamlet Co-Founder & Managing Director (800) 849-7010	
		New Century Capital Partners 1112 Montana Ave., Suite 465 Santa Monica 90403 newcenturycap.com	6	M&A, fairness opinions, private debt and equity placements	technology, cybersecurity, software, digital media, health care, medical devices	Santa Monica 1 / 3	Mark Salter CEO, Founder (424) 877-0680	
29		WestPark Capital Inc. 1800 Century Park East, Suite 220 Los Angeles 90067 wpcapital.com	5	M&A, fairness opinions, private debt and equity placements, IPO underwriting, PIPE financing, registered direct offering, at-the-market offerings, Follow on Offerings, SPACs, uplistings	health care, life sciences, energy, retail, technology, media, telecommunications	Los Angeles 2 / 8	Richard Rappaport Chair & CEO (310) 843-9300	
30		Calabasas Capital 26610 Agoura Rd., Suite 120 Calabasas 91302 calabasascapital.com	3	M&A, private debt and equity placements, restructuring	focuses on family held, woman-owned and high growth private companies with \$10MM - \$100MM in revenues. Food, aerospace & defense software & tech, industrial mfg & distribution, packaging, business services, logistics, healthcare	Calabasas 1 / 1	David Bonrouhi Managing Director (818) 657-6130	

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