

THE LIST

INSURANCE BROKERAGE FIRMS

Ranked by 2025 revenues

► NEXT WEEK
Private Aviation Companies

Rank		Brokerage • name • address • website	L.A. County (\$ in millions)		Insurers (partial list)	Major Lines Written (partial list)	Profile • parent company • headquarters • L.A. employees • offices (L.A./total)	Top Local Executive • name • title • phone	
			Revenue • 2025 • 2024	Premiums • 2025 • 2024					
1		Gallagher 500 N. Brand Blvd., Suite 100 Glendale 91203 ajg.com	\$526.1 \$477.5	\$5,088.4 \$4,441.9	all carriers	all lines	Gallagher Rolling Meadows, Ill. NA 1 / 12	Scott Firestone Southwest Regional President (818) 539-2300	
2		Alliant Insurance Services Inc. 333 S. Hope St., Suite 3700 Los Angeles 90071 alliant.com	269.3 216.1	2,481.9 1,767.9	all major carriers	all lines	Irvine 294 4 / 1,350	Peter Arkley President, National Retail Brokerage (213) 443-2440	
3		Lockton Insurance Brokers 777 S. Figueroa St., Suite 5200 Los Angeles 90017 global.lockton.com	147.8 165.1	1,699.0 1,290.0	all carriers	all lines	Lockton Inc. Kansas City, Missouri 209 1 / 150	Paul Albarian Ron Lockton President, Los Angeles CEO (213) 689-0065	
4		Hub International Ltd. 600 Corporate Pointe, Suite 600 Culver City 90230 hubinternational.com	137.3 26.6	NA 137.2	all carriers	Commercial Lines, Employee Benefits, Personal Lines, Retirement & Private Wealth	Hellman & Friedman Chicago 650 6 / 650	Andrew Forchelli President & CEO (310) 568-5900	
5		Marsh McLennan Agency 350 S. Grand Ave., Suite 3410 Los Angeles 90017 marshmma.com	105.1 97.6	1,750.0 1,622.5	all carriers	all lines	Marsh New York 359 3 / 300	Chris Williams CEO, West Region, Principal (800) 321-4696	
6		IMA 3475 E. Foothill Blvd., Suite 100 Pasadena 91107 imacorp.com	90.1 83.3	1,125.2 1,013.6	Chubb, Travelers, Hartford, Anthem, Zurich, Kaiser, CNA	Property & Casualty and Employee Benefits	Towerstone Inc. Denver 250 1 / 27	Steve Brockmeyer West Region President (626)799-7000	
7		Poms & Associates 4500 Park Granada, Suite 206 Calabasas 91302 pomsassoc.com	61.5 63.0	241.0 252.0	Blue Cross of California, Blue Shield of California, Munich America, Hartford	all lines	Poms & Associates Calabasas NA 1 / 7	David Poms Founder & CEO (818) 449-9300	
8		EPIC Insurance Brokers and Consultants 350 S. Grand Ave., Suite 4500 Los Angeles 90071 epicbrokers.com	46.6 45.3	401.3 388.2	all carriers	property/casualty, workers' compensation, executive risk, employee benefits consulting	San Francisco 60 4 / 90	Jim Gillette President, Pacific South Region (877) 650-3742	
9		USI Insurance Services, LLC. 21250 Hawthorne Blvd., Suite 380 Torrance 90503 usi.com	34.8 55.0	548.0 700.0	all major insurance carriers	property/casualty, employee benefits, private risk & retirement consulting	USI Holdings Valhalla, New York 120 3 / 220	Brad Fleiss President, West Region Employee Benefits (310) 543-9995	
10		Bichlmeier Insurance Services 730 S. Pacific Coast Hwy., Suite 201 Redondo Beach 90277 bisins.com	25.0 25.0	25.0 25.0	Mercury, Civil Service Employees, Travelers, Safeco, Progressive, Nationwide, Liberty Mutual	auto, home, workers' compensation, business, property and liability	Redondo Beach NA 2 / 2	Cary Bichlmeier President (310) 376-8852	
11		SullivanCurtisMonroe Insurance Services 80 S. Lake Ave., Suite 600 Pasadena 91101 sullivancurtismonroe.com	21.0 20.6	232.4 227.8	Travelers, Hartford, Zurich, Sentry, Chubb, Anthem, UnitedHealthcare	Property/Casualty, Employee Benefits, Workers' Compensation	Irvine 31 2 / 4	John Monroe CEO (949) 250-7172	
12		LBW Insurance and Financial Services 28055 Smyth Dr. Valencia 91355 lbwinsurance.com	9.4 8.6	72.9 70.6	Anthem Blue Cross, Hartford, Aetna, Swett & Crawford, Blue Shield, Kaiser	commercial incl. workers' compensation, group benefits, personal, financial and retirement	LBW Insurance and Financial Services Valencia 34 1 / 1	Mitzi Like President (661) 702-6000	

Keenan & Associates and Arroyo Insurance are now part of Gallagher. Note: The information on this list was supplied by representatives of the brokerages. Brokerages are ranked by 2025 L.A. County revenue from insurance brokerage services. Numbers that appear to be tied have been rounded. Several companies may have qualified for this list but declined to provide financial information. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at dbatra@labusinessjournal.com. ©2026 Los Angeles Business Journal. N/A - Not Applicable NA - Not Available This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Deepanjali Batra

INSURANCE BROKERAGE FIRMS *Continued from page 28*

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			Revenue • 2025 • 2024	Premiums • 2025 • 2024					
13		Olson Duncan Insurance Service, Inc. 25550 Hawthorne Blvd., Suite 203 Torrance 90505 olsonduncan.com	\$7.9 \$7.4	\$74.0 \$70.0	Travelers, Liberty Mutual, Hartford, Mercury, Safeco	property, liability, automobile, professional, group health, workers' compensation	Torrance 29 1 / 2	Mark Duncan President (310) 373-6441	
14		Gaspar Insurance Services Inc. 23161 Ventura Blvd., Suite 100 Woodland Hills 91364 gasparinsurance.com	7.5 7.5	NA 65.0	Mercury, Travelers, Safeco, Nationwide, Hanover Hartford, CSE	personal auto, homeowners, workers' compensation, commercial package, business auto	Foundation Risk Partners Woodland Hills NA 1 / 4	Heidi Fils COO (818) 302-3060	
15		Montage Insurance Solutions 24005 Ventura Blvd. Calabasas 91302 montageinsurance.com	5.4 5.3	124.4 99.5	Appointed with over 100 carriers	Commercial: Employee Benefits, Workers' Compensation, Property & Casualty, Professional line's	Danone Simpson Insurance Solutions Woodland Hills 27 1 / 1	Danone Simpson, MBA, GBDS Founder, CEO (818) 676-0044	
16		CorpStrat 21021 Ventura Blvd., Suite 200 Woodland Hills 91364 CorpStrat.com	5.3 6.0	6.1 NA	American General, Anthem, Lincoln Blue Shield, John Hancock, Kaiser	employee benefits, life insurance, long term care	CorpStrat Woodland Hills 14 1 / 1	Martin Levy Agency Principal (818) 377-7260	
17		Allmerits Financial & Insurance Services 4801 Wilshire Blvd., Suite 101 Los Angeles 90010 allmerits.com	4.0 4.0	NA 26.0	Nationwide, Principal, John Hancock, VOYA, Corebridge Financial, F&G Life, National Life	asset management, 401(k), pension, annuities, life insurance	Los Angeles NA 1 / 3	Brian Lee President (323) 433-4022	
18		OHM Benefit & Insurance Solutions 9301 Corbin Ave., Suite 1500 Northridge 91324 ohmbenefits.com	1.0 0.9	32.0 30.0	all carriers	group medical, dental, life, disability, vision, 401(k), compliance services	Northridge 5 1 / 1	Jason Sandler Broker, Partner (877) 650-0808	

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