

SBA 7(A) LENDERS Ranked by number of loans

Rank		Lender • name • address • website	Number of Loans in the L.A. district • 2025 • 2024	Loan Volume • 2025 • 2024 (in millions)	Average Loan Size	Profile headquarters	Top Local SBA Executive • name • title • phone	
1		U.S. Bank 633 W 5th St. Los Angeles 90071; usbank.com/sba	258 249	\$51.3 \$77.9	\$198,746	Minneapolis, MI	Hans Getty SVP (800) 872-2657	
2		JPMorgan Chase Bank 300 S. Grand Ave., 4th Floor Los Angeles 90071; chase.com	247 151	68.5 37.0	277,219	New York	Diedra Porche Managing Director, Business Banking California (800) 935-9935	
3		Lendistry SBLC, LLC 767 S. Alameda St., Unit 340 Los Angeles 90021; lendistry.com	225 NA	35.4 NA	157,121	Los Angeles	Everett K. Sands CEO (855) 476-5870	
4		BayFirst National Bank 700 Central Ave. St. Petersburg, FL 33701; bayfirstfinancial.com	203 187	36.2 31.0	178,195	St. Petersburg, FL	Thomas Zernick President, SBA Lending (727) 399-5680	
5		Wells Fargo 333 S. Grand Ave., Suite 820 Los Angeles 90071; wells Fargo.com	138 132	39.5 39.9	286,146	San Francisco, CA	Rita Mitchell Regional Sales Manager (800) 545-0670	
6		Bank of Hope 3200 Wilshire Blvd., 7th Floor Los Angeles 90010; bankofhope.com	101 66	37.4 25.3	370,579	Los Angeles	Gene Pak SVP, SBA Loan Department (877) 627-2722	
7		Bank of America 333 S. Hope St., 11th Floor Los Angeles 90071; bankofamerica.com	92 102	41.4 47.7	450,190	Charlotte, N.C.	Raul Anaya President, Business Banking (213) 621-4825	
8		Cadence Bank 201 S. Spring St. Tupelo, Miss. 38804; cadencebank.com	64 51	21.5 15.3	335,239	Tupelo, MS	Alan Thomas EVP, Managing Director (888) 797-7711	
9		CDC Small Business Finance Corp. 301 N. Lake Ave., Suite 350 Pasadena 91101; cdcloans.com	59 72	10.4 13.9	176,208	San Diego, CA	Tony Barengo SVP, SBA (800) 611-5170	
10		Celtic Bank 32605 Temecula Pkwy. Temecula 92592; celticbank.com	58 51	16.5 12.6	283,674	Salt Lake City, UT	Jim Harris SVP (951) 303-3330	
11		East West Bank 135 N. Los Robles Ave., 7th Floor Pasadena 91101; eastwestbank.com	50 63	38.0 48.1	759,610	Pasadena	Ken Choi SVP (626) 476-9778	
12		Live Oak Bank 1741 Tiburon Dr. Wilmington, N.C. 28403; liveoakbank.com	47 40	66.5 71.9	1,415,553	Wilmington, N.C.	James Mahan III CEO, Chair (877) 890-5867	
13		Harvest Small Business Finance 24422 Avenida De La Carlota, Suite 400 Laguna Hills 92653; harvestsbf.com	40 48	47.0 59.0	1,175,298	Laguna Hills	Harvey Torres EVP (949) 233-0203	
14		City National Bank 555 S. Flower St., 16th Floor Los Angeles 90071; cnb.com	32 30	48.7 46.3	1,522,609	Los Angeles	Nicole Auyang Head of SBA (213) 673-7798	
15		Open Bank 1000 Wilshire Blvd., Suite 100 Los Angeles 90017; myopenbank.com	28 23	30.9 20.7	1,102,279	Los Angeles	Ryan Shin EVP & Chief SBA Officer (213) 892-9999	

NA - Not Available Note: Loan information supplied by the Small Business Administration: Los Angeles District. Representatives of the lenders provided additional information. Lenders are ranked by the number of loans made in the district for the fiscal year ended Sept. 30, 2025. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

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Researched by Deepanjali Batra

SBA 7(A) LENDERS *continued*

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16		PCB Bank 3701 Wilshire Blvd., Suite 900 Los Angeles 90010; mypcbcbank.com	25 24	\$20.2 \$25.8	\$807,200	Los Angeles	John Ju SVP, SBA Manager (213) 355-8823	
		Commonwealth Business Bank 3121 W. Olympic Blvd. Suite 100 Los Angeles 90006; NA	25 NA	17.8 NA	713,920	NA	Richard Koh CEO NA	
18		Comerica Bank 611 Anton Blvd., Suite 100 Costa Mesa 92626; comerica.com	23 31	8.9 6.1	385,565	Dallas, TX	Jennifer Eltinge VP (714) 424-3838	
19		Hanmi Bank 950 S. Los Angeles St. Los Angeles 90015; hanmi.com	21 28	17.9 26.6	851,738	Los Angeles	Anna Chung EVP, SBA Manager (213) 427-5607	
20		US Metro Bank 3580 Wilshire Blvd., Suite 101 Los Angeles 90010; usmetrobank.com	14 16	22.4 25.4	1,603,143	Garden Grove	Abraham Pak Senior EVP (213) 201-3300	
21		Enterprise Bank & Trust 888 W. 6th St., Suite 550 Los Angeles 90017; enterprisebank.com	12 17	17.5 25.6	1,456,533	St. Louis, Mo.	Don Mercer SVP, SBA National Sales Manager (858) 432-7000	
22		Royal Business Bank 123 E. Valley Blvd., Suite 201 San Gabriel 91776; royalbusinessbankusa.com	11 NA	7.0 NA	634,818	Los Angeles	Mike Kim Sr. V.P., SBA Manager (626) 307-7516	
23		Citibank 700 N. Brand Blvd. Glendale 91203; citi.com	10 11	2.2 5.4	217,220	New York	Donald DiMartini SBA Manager (626) 260-5952	
24		GBC International Bank 333 S. Grand Ave., Suite 3500 Los Angeles 90071; gbcib.com	8 13	7.5 19.3	941,125	Los Angeles	Annie Pan EVP (310) 826-4228	
25		BMO Bank 300 S. Grand Ave. Los Angeles 90071; bmo.com	6 63	6.9 38.6	1,144,983	Chicago	Heidi Crowe Director of SBA Lending, SVP (888) 340-2265	

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