

THE LIST

COMMERCIAL REAL ESTATE BROKERAGE FIRMS

Ranked by 2024 deals value










► NEXT WEEK
THE LISTS 2026

| Rank | | Company <ul style="list-style-type: none">nameaddresswebsite | L.A. Deals Value <ul style="list-style-type: none">2024 total2023 total (in millions) | L.A. Deals Breakdown <ul style="list-style-type: none">2024 leases2024 sales (in millions) | Commercial Brokers <ul style="list-style-type: none">L.A. Countytotal | Sales and Leasing Services (partial list) | Profile <ul style="list-style-type: none">offices (L.A./total)headquarters | Top Local Executive <ul style="list-style-type: none">nametitlephone | |
|------|---|---|--|---|--|--|---|--|---|
| 1 |  | Newmark 700 S. Flower St., Suite 2500 Los Angeles 90017 nmrk.com | \$13,912 \$13,864 | \$5,565 \$8,347 | 104 NA | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, project management, consulting services, valuation & appraisal | 5/170 New York | Nick DiPaolo Executive VP, Regional Managing Director, Southwest Market Leader (213) 596-2222 |  |
| 2 |  | CBRE Group Inc. 400 S. Hope St., 25th Floor Los Angeles 90071 cbre.com | 13,172 8,395 | 10,341 2,831 | 288 NA | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, valuations | 5/530 Dallas | Lewis Horne President, Greater LA, Orange County & Inland Empire (213) 613-3333 |  |
| 3 |  | Cushman & Wakefield 900 Wilshire Blvd., Suite 2400 Los Angeles 90017 cushmanwakefield.com | 11,200 10,150 | 6,720 4,480 | 100 6,900 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, land | 4/400 Chicago | Robert Thornburgh Regional President (213) 955-5100 |  |
| 4 |  | Eastdil Secured 100 Wilshire Blvd., Suite 1500 Santa Monica 90401 eastdilsecured.com | 10,245 NA | NA 10,245 | NA NA | office, retail, industrial, medical, apartment, investment property, hospitality, land | 1/16 New York | Roy March CEO (310) 526-9000 |  |
| 5 |  | JLL 515 Flower St., Suite 1300 Los Angeles 90071 jll.com | 8,438 9,503 | 6,083 2,355 | 114 NA | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, occupancy planning, workplace strategy, project management, property management, consulting, sustainability services, valuation | 5/331 Chicago, IL | Charlie Smith Broker Lead for the Greater Los Angeles Region (213) 239-6000 |  |
| 6 |  | Cresa 555 S Flower St., Suite 4650 Los Angeles 90071 cresa.com | 6,776 6,283 | 6,656 110 | 93 NA | office, retail, industrial, medical, tenant/landlord rep, investment property, lease administration, project management, workplace, capital markets advisory, incentives, site selection consulting and lease compliance | 3/62 Chicago | Lawson Martin Executive Managing Principal (213) 683-1500 |  |
| 7 |  | Colliers 865 S. Figueroa St., Suite 3500 Los Angeles 90017 colliers.com | 6,749 6,576 | 3,776 2,972 | NA 190 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, real estate management, valuation, workplace advisory | 8/500 Toronto | Ricardo Pacheco Managing Director, Los Angeles (213) 627-1214 |  |
| 8 |  | NAI Capital Commercial 15821 Ventura Blvd., Suite 320 Encino 91436 naicapital.com | 5,899 1,600 | 5,248 650 | 175 250 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, financial services | 7/13 Encino | Chris Jackson CEO (818) 905-2400 |  |
| 9 |  | Lee & Associates Commercial Real Estate Services 5707 Corsa Ave., Suite 200 Westlake Village 91362 lee-associates.com | 2,983 2,928 | 1,394 1,590 | 196 1,400 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, hospitality, land, property management | 10/80 Westlake Village | Jeffrey Rinkov CEO (818) 223-4388 |  |
| 10 |  | Daum Commercial Real Estate Services 801 S. Figueroa St., Suite 600 Los Angeles 90017 daumcommercial.com | 2,572 2,465 | 1,639 933 | 105 155 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality | 6/12 Los Angeles | Michael Nubel CEO, President (213) 626-9101 |  |
| 11 |  | Marcus & Millichap Inc. 23975 Park Sorrento, Suite 400 Calabasas 91302 marcusmillichap.com | 2,242 1,665 | NA 2,242 | 250 1,700 | office, retail, industrial, medical, apartment, investment property, hospitality, financing, research & advisory services, leasing, auction services | 4/88 Calabasas | Hessam Nadjji CEO, President (818) 212-2250 |  |
| 12 |  | SVN 10940 Wilshire Blvd., Suite 1600 Los Angeles 90024 lasvn.com | 1,147 1,100 | 323 824 | 62 1,875 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality | 3/221 Burbank | David Rich Managing Partner (310) 979-0800 |  |
| 13 |  | Avison Young 601 S. Figueroa St., Suite 4450 Los Angeles 90017 avisonyoung.com | 1,054 999 | 444 610 | 63 1,800 | office, retail, capital markets, consulting services, debt and equity finance, facility management, flexible solutions, investment and asset management, net lease, sustainability, real estate management services, transaction management, valuation and advisory services | 4/120 Toronto | Chris Cooper Principal & Regional Managing Director - Western US (213) 935-7430 |  |
| 14 |  | Kidder Mathews 601 S. Figueroa St., Suite 2700 Los Angeles 90017 kidder.com | 1,020 2,500 | 436 584 | 94 510 | office, retail, industrial, R&D, debt & equity finance, consulting, asset services, and valuation advisory | 4/19 Seattle | Darren Tappen Regional President, Brokerage (213) 421-1400 |  |
| 15 |  | illi Commercial Real Estate 5945 Canoga Ave. Woodland Hills 91367 illcre.com | 459 426 | 271 188 | 41 47 | office, retail, industrial, medical, tenant/landlord rep, investment property, lease administration, investment sales, property management, asset management, triple net accounting, financial only services | 4/5 Woodland Hills | Todd Nathanson President (818) 501-2212 |  |
| 16 |  | Re/Max Commercial & Investment Realty 452 Silver Spur Rd. Rolling Hills Estates 90274 remaxcir.com | 386 505 | 5 381 | 18 18 | office, retail, industrial, apartment, tenant/landlord rep, investment property, lease administration | 2/2 Rolling Hills Estates | Steve Lampe President, Owner (310) 802-2500 |  |

Note: The information on this list was provided by representatives of the companies. Firms are ranked by L.A. County sales and lease deals in 2024.NA - Not Available. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

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COMMERCIAL REAL ESTATE BROKERAGE FIRMS *Continued from page 24*

| Rank | | Company • name • address • website | L.A. Deals Value • 2024 total • 2023 total (in millions) | L.A. Deals Breakdown • 2024 leases • 2024 sales (in millions) | Commercial Brokers • L.A. County • total | Sales and Leasing Services (partial list) | Profile • offices (L.A./total) • headquarters | Top Local Executive • name • title • phone | |
|------|---|--|---|--|--|--|--|--|---|
| 17 |  | Klabin Co. 19700 S. Vermont Ave., Suite 100 Torrance 90502 klabin.com | \$322 \$368 | \$303 \$19 | 16 NA | office, industrial, tenant/landlord rep, investment property, lease administration | 1/1 Torrance | David Prior Senior Managing Principal (310) 329-9000 |  |
| 18 |  | CBM1 Inc. 11777 San Vicente Blvd., Suite 800 Los Angeles 90049 cbm1.com | 215 137 | 156 68 | 10 10 | office, retail, industrial, tenant/landlord rep, investment property | 3/4 Los Angeles | Geoffrey Grossman Dave O'Connell Rick Rivera Principals (310) 575-1517 | |
| 19 |  | Delphi Business Properties 7100 Hayvenhurst Ave., Suite 211 Van Nuys 91406 go2delphi.com | 197 205 | 108 89 | 13 13 | office, industrial, tenant/landlord rep, investment property, lease administration, property management | 1/1 Van Nuys | Jeff Puffer President & CEO (818) 780-7878 |  |
| 20 |  | Spectrum Commercial Real Estate Inc. 16917 Ventura Blvd. Encino 91316 spectrumcre.com | 178 130 | 95 83 | 17 17 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, property management | 4/4 Valencia | Yair Haimoff Executive Managing Director (818) 252-9900 |  |
| 21 |  | Equity Union Real Estate 13412 Ventura Blvd., Suite 350 Los Angeles 91423 equityunion.com | 156 120 ¹ | NA NA | 30 32 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, Residential Luxury | 8/12 Los Angeles | Harma Hartouni CEO (800) 937-8489 |  |
| 22 |  | Stevenson Real Estate Services 1111 N. Brand Blvd., Suite 250 Glendale 91202 stevensonrealestate.com | 123 126 | 46 76 | 12 12 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, land | 1/1 Glendale | David "Randy" Stevenson President (818) 956-7001 |  |
| 23 |  | Muselli Commercial Realtors 1513 6th St. 201A Santa Monica 90401 www.muselli.net | 120 105 | 60 60 | 4 NA | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, Property evaluations, expert witness, development advisor | 1/1 Santa Monica | Evan Pozarny Executive VP (310) 458-4100 |  |
| 24 |  | Peak Commercial 5900 Canoga Ave. suite 110 Woodland Hills 91367 peakcommercial.com | 111 79 | 58 53 | 18 18 | office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, Property Management | 1/1 Woodland Hills | Eli Tene Owner/ CEO (818) 836-6717 |  |

¹ Business Journal estimate.

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