

## THE LIST

## COMMERCIAL REAL ESTATE BROKERAGE FIRMS

Ranked by 2024 deals value

## ► NEXT WEEK

THE LISTS 2026

Rank	Company	Company • name • address • website	L.A. Deals Value • 2024 total • 2023 total (in millions)	L.A. Deals Breakdown • 2024 leases • 2024 sales (in millions)	Commercial Brokers • L.A. County • total	Sales and Leasing Services (partial list)	Profile • offices (L.A./total) • headquarters	Top Local Executive • name • title • phone	
1	<b>NEWMARK</b>	<b>Newmark</b> 700 S. Flower St., Suite 2500 Los Angeles 90017 nmrk.com	<b>\$13,912</b> \$13,864	\$5,565 \$8,347	104 NA	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, project management, consulting services, valuation & appraisal	5/170 New York	Nick DiPaolo Executive VP, Regional Managing Director, Southwest Market Leader (213) 596-2222	
2	<b>CBRE</b>	<b>CBRE Group Inc.</b> 400 S. Hope St., 25th Floor Los Angeles 90071 cbre.com	<b>13,172</b> 8,395	10,341 2,831	288 NA	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, valuations	5/530 Dallas	Lewis Horne President, Greater LA, Orange County & Inland Empire (213) 613-3333	
3	<b>CUSHMAN &amp; WAKEFIELD</b>	<b>Cushman &amp; Wakefield</b> 900 Wilshire Blvd., Suite 2400 Los Angeles 90017 cushmanwakefield.com	<b>11,200</b> 10,150	6,720 4,480	100 6,900	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, land	4/400 Chicago	Robert Thornburgh Regional President (213) 955-5100	
4	<b>EASTDIL SECURED</b>	<b>Eastdil Secured</b> 100 Wilshire Blvd., Suite 1500 Santa Monica 90401 eastdilsecured.com	<b>10,245</b> NA	NA 10,245	NA NA	office, retail, industrial, medical, apartment, investment property, hospitality, land	1/16 New York	Roy March CEO (310) 526-9000	
5	<b>JLL</b>	<b>JLL</b> 515 Flower St., Suite 1300 Los Angeles 90071 jll.com	<b>8,438</b> 9,503	6,083 2,355	114 NA	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, occupancy planning, workplace strategy, project management, property management, consulting, sustainability services, valuation	5/331 Chicago, IL	Charlie Smith Broker Lead for the Greater Los Angeles Region (213) 239-6000	
6	<b>cresa</b>	<b>Cresa</b> 555 S Flower St., Suite 4650 Los Angeles 90071 cresa.com	<b>6,776</b> 6,283	6,656 110	93 NA	office, retail, industrial, medical, tenant/landlord rep, investment property, lease administration, project management, workplace, capital markets advisory, incentives, site selection consulting and lease compliance	3/62 Chicago	Lawson Martin Executive Managing Principal (213) 683-1500	
7	<b>Colliers</b>	<b>Colliers</b> 865 S. Figueroa St., Suite 3500 Los Angeles 90017 colliers.com	<b>6,749</b> 6,576	3,776 2,972	NA 190	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, real estate management, valuation, workplace advisory	8/500 Toronto	Ricardo Pacheco Managing Director, Los Angeles (213) 627-1214	
8	<b>NAI Capital</b>	<b>NAI Capital Commercial</b> 15821 Ventura Blvd., Suite 320 Encino 91436 naicapital.com	<b>5,899</b> 1,600	5,248 650	175 250	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, property management, financial services	7/13 Encino	Chris Jackson CEO (818) 905-2400	
9	<b>LEE &amp; ASSOCIATES</b>	<b>Lee &amp; Associates Commercial Real Estate Services</b> 5707 Corsa Ave., Suite 200 Westlake Village 91362 lee-associates.com	<b>2,983</b> 2,928	1,394 1,590	196 1,400	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, hospitality, land, property management	10/80 Westlake Village	Jeffrey Rinkov CEO (818) 223-4388	
10	<b>DAUM</b>	<b>Daum Commercial Real Estate Services</b> 801 S. Figueroa St., Suite 600 Los Angeles 90017 daumcommercial.com	<b>2,572</b> 2,465	1,639 933	105 155	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality	6/12 Los Angeles	Michael Nubel CEO, President (213) 626-9101	
11	<b>Marcus &amp; Millichap</b>	<b>Marcus &amp; Millichap Inc.</b> 23975 Park Sorrento, Suite 400 Calabasas 91302 marcusmillichap.com	<b>2,242</b> 1,665	NA 2,242	250 1,700	office, retail, industrial, medical, apartment, investment property, hospitality, financing, research & advisory services, leasing, auction services	4/88 Calabasas	Hessam Nadji CEO, President (818) 212-2250	
12	<b>SVN</b>	<b>SVN</b> 10940 Wilshire Blvd., Suite 1600 Los Angeles 90024 lasvn.com	<b>1,147</b> 1,100	323 824	62 1,875	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality	3/221 Burbank	David Rich Managing Partner (310) 979-0800	
13	<b>AVISON YOUNG</b>	<b>Avison Young</b> 601 S. Figueroa St., Suite 4450 Los Angeles 90017 avisonyoung.com	<b>1,054</b> 999	444 610	63 1,800	office, retail, capital markets, consulting services, debt and equity finance, facility management, flexible solutions, investment and asset management, net lease, sustainability, real estate management services, transaction management, valuation and advisory services	4/120 Toronto	Chris Cooper Principal & Regional Managing Director - Western US (213) 935-7430	
14	<b>Kidder Mathews</b>	<b>Kidder Mathews</b> 601 S. Figueroa St., Suite 2700 Los Angeles 90017 kidder.com	<b>1,020</b> 2,500	436 584	94 510	office, retail, industrial, R&D, debt & equity finance, consulting, asset services, and valuation advisory	4/19 Seattle	Darren Tappen Regional President, Brokerage (213) 421-1400	
15	<b>illi</b>	<b>illi Commercial Real Estate</b> 5945 Canoga Ave. Woodland Hills 91367 illcre.com	<b>459</b> 426	271 188	41 47	office, retail, industrial, medical, tenant/landlord rep, investment property, lease administration, investment sales, property management, asset management, triple net accounting, financial only services	4/5 Woodland Hills	Todd Nathanson President (818) 501-2212	
16	<b>RE/MAX COMMERCIAL</b>	<b>Re/Max Commercial &amp; Investment Realty</b> 452 Silver Spur Rd. Rolling Hills Estates 90274 remaxcir.com	<b>386</b> 505	5 381	18 18	office, retail, industrial, apartment, tenant/landlord rep, investment property, lease administration	2/2 Rolling Hills Estates	Steve Lampe President, Owner (310) 802-2500	

Note: The information on this list was provided by representatives of the companies. Firms are ranked by L.A. County sales and lease deals in 2024.NA - Not Available. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

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Researched by Deepanjali Batra

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	• name • address • website	• 2024 total • 2023 total (in millions)	• 2024 leases • 2024 sales (in millions)	• L.A. County • total			• offices (L.A./total) • headquarters	• name • title • phone		
17	 <b>Klabin Co.</b> 19700 S. Vermont Ave., Suite 100 Torrance 90502 klabin.com	\$322 \$368	\$303 \$19	16 NA	office, industrial, tenant/landlord rep, investment property, lease administration		1/1 Torrance	David Prior Senior Managing Principal (310) 329-9000		
18	 <b>CBM1</b> LEASING BROKERAGE INVESTMENTS	<b>CBM1 Inc.</b> 11777 San Vicente Blvd., Suite 800 Los Angeles 90049 cbm1.com	<b>215</b> 137	156 68	10 10	office, retail, industrial, tenant/landlord rep, investment property		3/4 Los Angeles	Geoffrey Grossman Dave O'Connell Rick Rivera Principals (310) 575-1517	
19	 <b>DELPHI</b> BUSINESS PROPERTIES	<b>Delphi Business Properties</b> 7100 Hayvenhurst Ave., Suite 211 Van Nuys 91406 go2delphi.com	<b>197</b> 205	108 89	13 13	office, industrial, tenant/landlord rep, investment property, lease administration, property management		1/1 Van Nuys	Jeff Puffer President & CEO (818) 780-7878	
20	 <b>SPECTRUM</b> COMMERCIAL REAL ESTATE, INC.	<b>Spectrum Commercial Real Estate Inc.</b> 16917 Ventura Blvd. Encino 91316 spectrumcre.com	<b>178</b> 130	95 83	17 17	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, property management		4/4 Valencia	Yair Haimoff Executive Managing Director (818) 252-9900	
21	 <b>EQUITY UNION</b> COMMERCIAL	<b>Equity Union Real Estate</b> 13412 Ventura Blvd., Suite 350 Los Angeles 91423 equityunion.com	<b>156</b> 120 <sup>1</sup>	NA NA	30 32	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, Residential Luxury		8/12 Los Angeles	Harma Hartouni CEO (800) 937-8489	
22	 <b>STEVENSON</b> REAL ESTATE SERVICES TRUSTED SINCE 1942	<b>Stevenson Real Estate Services</b> 1111 N. Brand Blvd., Suite 250 Glendale 91202 stevensonrealestate.com	<b>123</b> 126	46 76	12 12	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, land		1/1 Glendale	David "Randy" Stevenson President (818) 956-7001	
23	 <b>MUSELLI</b> COMMERCIAL REALTORS	<b>Muselli Commercial Realtors</b> 1513 6th St. 201A Santa Monica 90401 www.muselli.net	<b>120</b> 105	60 60	4 NA	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, Property evaluations, expert witness, development advisor		1/1 Santa Monica	Evan Pozarny Executive VP (310) 458-4100	
24	 <b>PEAK</b> COMMERCIAL	<b>Peak Commercial</b> 5900 Canoga Ave. suite 110 Woodland Hills 91367 peakcommercial.com	<b>111</b> 79	58 53	18 18	office, retail, industrial, medical, apartment, tenant/landlord rep, investment property, lease administration, hospitality, Property Management		1/1 Woodland Hills	Eli Tene Owner/ CEO (818) 836-6717	

<sup>1</sup> Business Journal estimate.

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