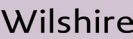


THE LIST

MONEY MANAGEMENT FIRMS

Ranked by assets managed in L.A. County

► NEXT WEEK
General Contractors

Rank		Firm • name • address • website	Assets Managed in L.A. County • 2024 • 2023 (in billions)	Portfolio Mix (by percent)					L.A. County Staff • portfolio managers • researchers	Profile • headquarters • client contact(s)	Investment Executive(s) • name • phone	
				• equity	• fixed income	• cash equivalent	• real estate	• other				
1		Capital Group 333 S. Hope St., 53rd Floor Los Angeles 90071; capitalgroup.com	\$2,800.0 \$2,500.0	NA	NA	NA	0%	NA	NA	Los Angeles	Martin Romo (213) 486-9200	
2		UBS Financial Services Inc. 2000 Avenue of the Stars, 7th Floor Los Angeles 90067; ub.com	1,175.0¹ 1,175.0 ¹	NA	NA	NA	NA	NA	NA	Zurich & Basel Jaron Singletary Lauren Gorsche Justin Frame	Solita Marcelli (213) 972-1511	
3		Western Asset Management Co., LLC 385 E. Colorado Blvd. Pasadena 91101; westernasset.com	225.6¹ 225.6	0	100	0	0	0	NA	Pasadena Derek Fan	S. Kenneth Leech (626) 844-9400	
4		Guggenheim Partners 100 Wilshire Blvd. Santa Monica 90401; guggenheimpartners.com	198.1¹ 198.1	4	95	0	0	3	NA	New York/Chicago	Anne Walsh (310) 576-1270	
5		TCW Group Inc. 515 S. Flower St. Los Angeles 90071; tcw.com	195.3 209.6	8	88	0	0	4	22 54	Los Angeles Joseph Carieri Jennifer Grancio Jason Hudes	Michael Reilly Rick Miller Bryan Whalen Tad Rivelle (213) 244-0000	
6		Merrill Lynch 2049 Century Parkway E. Los Angeles 90067; ml.com	185.3¹ 185.3	0	99	1	0	0	NA	Charlotte, N.C. Dominic Chow	Christopher Hyzy (310) 858-4623	
7		Morgan Stanley 1999 Avenue of the Stars, Suite 2400 Los Angeles 90067; morganstanley.com	169.0 169.0	21	50	0	0	29	NA	New York	Lisa Shalett Mike Wilson (213) 486-8915	
8		Oaktree Capital Management 333 S. Grand Ave., 28th Floor Los Angeles 90071; oaktreecapital.com	161.5 143.3	13	25	0	9	53	26 148	Los Angeles Lindsay DeLarme	Bruce Karsh (213) 830-6300	
9		CBRE Investment Management 601 S. Figueroa St., 49th floor Los Angeles 90017; cbreim.com	146.3 147.5	0	0	0	90	10	NA	New York Bernie McNamara Michael McMenemy	Kim Hourihan (213) 683-4200	
10		Primecap Management Co. 177 E. Colorado Blvd., 11th Floor Pasadena 91105; primecapmanagement.com	134.5¹ 134.5	100	0	0	0	0	NA	Pasadena Douglas McCrary	Theo Kolokotronis Joel Fried Alfred Mordecai James Marchetti Mohsin Ansari (626) 304-9222	
11		Payden & Rygel 333 S. Grand Ave. Los Angeles 90071; payden.com	126.9¹ 126.9	2	98	0	0	0	NA	Los Angeles Bill A. Kalra Brian O. Miller Brian Matthews James Sarni	Investment Policy Committee (213) 625-1900	
12		Wilshire Advisors LLC 1299 Ocean Ave., Suite 600 Santa Monica 90401; wilshire.com	123.0 121.6	NA	NA	NA	NA	NA	NA	Santa Monica Leah Emkin	Joshua Emanuel Steve Foresti (310) 451-3051	
13		City National Bank 555 S. Flower St. Los Angeles 90071; cnb.com	74.1 68.5	49	33	15	0	3	NA	Los Angeles Tom Galvin	Charles Luke Tom Galvin (800) 773-7100	
14		Kayne Anderson Rudnick Investment Management, LLC 2000 Avenue of the Stars, Suite 1110 Los Angeles 90067; kayne.com	67.9 59.6	98	2	0	0	0	13 9	Los Angeles Stephen Rigali	Craig Stone Douglas Foreman (800) 231-7414	
15		Aristotle Capital Management 11100 Santa Monica Blvd., Suite 1700 Los Angeles 90025; aristotlecap.com	53.6 52.8	100	0	0	0	0	4 9	Los Angeles Ranjit Sufi Patrick Schussman	Catalina Llinás Howard Gleicher (310) 478-4005	
16		DigitalBridge 515 S. Flower St., 44th Floor Los Angeles 90071; digitalbridge.com	50.0¹ 50.0 ¹	NA	NA	NA	NA	NA	NA	Boca Raton, Fla. Ben Jenkins	Ben Jenkins (310) 282-8820	
17		Causeway Capital Management LLC 11111 Santa Monica Blvd., 15th Floor Los Angeles 90025; causewaycap.com	49.6 45.5	100	0	0	0	0	NA	Los Angeles Eric Crabtree	Sarah Ketterer (310) 231-6100	
18		Crescent Capital Group 11100 Santa Monica Blvd., Suite 2000 Los Angeles 90025; crescentcap.com	46.0 38.0 ¹	0	100	0	0	0	NA	Los Angeles Joseph T. Viola	Mark Attanasio (310) 235-5900	
19		Wells Fargo & Co. 707 Wilshire Blvd. Los Angeles 90017; wellsfargo.com	40.0¹ 40.0 ¹	NA	NA	NA	NA	NA	NA	San Francisco Lance Fox	Chintan Mehta Munish Kumar (800) 869-3557	
20		Hotchkis and Wiley Capital Management, LLC 601 S. Figueroa St., 39th Floor Los Angeles 90017; hwcm.com	33.1 31.2	92	6	2	0	0	NA	Los Angeles Tom Hirschmann	George Davis (213) 430-1000	
21		Los Angeles Capital Management LLC 11150 Santa Monica Blvd., Suite 200 Los Angeles 90025; lacapm.com	30.9 34.6	100	0	0	0	0	18 14	Los Angeles Daniel Allen, CFA Thomas Stevens, CFA	Hal Reynolds, CFA Edward Rackham, Ph.D. (310) 479-9998	
22		Evoke Advisors 10635 Santa Monica Blvd., Suite 240 Los Angeles 90025; evokeadvisors.com	26.2¹ 26.2	46	21	4	6	27	NA	Los Angeles Damien Bissierier Alex Shahidi David Chih Hou	Damien Bissierier (424) 372-1777	
23		Ares Management Corp. 2000 Avenue of the Stars, 12th Floor Los Angeles 90067; aresmgmt.com	24.5¹ 24.5	NA	NA	NA	NA	NA	NA	Los Angeles	Michael J. Arougheti (310) 201-4100	
24		Signature Investment Advisors 2121 Avenue of the Stars, Suite 1600 Los Angeles 90067; signatureia.com	20.3¹ 20.3	55	37	5	2	1	NA	Los Angeles	Brian D. Holmes (888) 349-3241	
25		First Pacific Advisors, LP 11601 Wilshire Blvd., Suite 1200 Los Angeles 90025; fpa.com	19.0¹ 19.0 ¹	9	40	0	0	51	NA	Los Angeles Ryan Leggio Mark Hancock	J. Richard Atwood (310) 996-5485	

¹ Business Journal estimate.
Note: Information for this list was collected from sources including company representatives, Securities and Exchange Commission filings and company websites. Firms are ranked by assets under management in L.A. County offices as of December 31, 2024. To the best of our knowledge, this information is accurate as of press time. While every effort is made

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Researched by Deepanjali Batra

MONEY MANAGEMENT FIRMS *Continued from page 18*

Rank		Firm • name • address • website	Assets Managed in L.A. County • 2024 • 2023 (in billions)	Portfolio Mix (by percent)					L.A. County Staff • portfolio managers • researchers	Profile • headquarters • client contact(s)	Investment Executive(s) • name • phone	
				• equity	• fixed income	• cash equivalent	• real estate	• other				
26		U.S. Bank 633 W. 5th St. Los Angeles 90071; usbank.com	\$16.0 \$16.0	0%	0%	0%	0%	0%	NA	Minneapolis John Sinnema	Eric Freedman (213) 615-6566	
		Post Advisory Group 2049 Century Park E., Suite 3050 Los Angeles 90067; postadvisory.com	16.0 16.7	0	100	0	0	0	6 7	Los Angeles Rachel Webster Hugh Costello	Jeffrey Stroll (310) 996-9600	
28		Beach Point Capital Management LP 1620 26th St., Suite 6000N Santa Monica 90404; beachpointcapital.com	15.6 15.6	15	76	9	0	NA	10 29	Santa Monica John Quintanar	Carl Goldsmith Scott Klein (310) 996-9700	
29		Cliffwater 4640 Admiralty Way, 11th Floor Marina del Rey 90292; cliffwater.com	14.3¹ 14.3	NA	NA	NA	NA	NA	NA	Marina del Rey Kathleen Barchick	Stephen Nesbitt (310) 448-5000	
30		Lido Advisors, LLC 1875 Century Park East, Suite 950 Los Angeles 90067; lidoadvisors.com	13.1¹ 13.1	35	30	5	15	15	NA	Los Angeles Gregory Kushner	Jeff Garden (310) 278-8232	
31		Canyon Partners, LLC² 2000 Avenue of the Stars, 11th floor Los Angeles 90067; canyonpartners.com	11.0 11.0	NA	NA	NA	NA	NA	NA	Dallas Investor Relations Ingrid Kiefer	Jeff Kivitz Todd Lemkin (310) 272-1000	
32		Churchill Management Group 5900 Wilshire Blvd., Suite 400 Los Angeles 90036; churchillmanagement.com	10.1 8.2	93	5	2	0	0	4 2	Los Angeles Ted L. Fern	Randy C. Conner (877) 937-7110	
33		Mesa West Capital 11755 Wilshire Blvd., Suite 2100 Los Angeles 90025; mesawestcapital.com	8.5¹ 8.5 ¹	0	0	0	100	0	NA	Los Angeles Jessica Hobbs	Ronnie Gul (310) 806-6300	
34		Shuster Advisory Group, LLC 155 N. Lake Ave., Suite 950 Pasadena 91101; www.sfgRPC.com	7.9 6.3	66	33	1	0	0	2 3	Pasadena Mark Shuster	Cristopher Borden (626) 578-0816	
35		Genter Capital Management 11601 Wilshire Blvd., 25th Floor Los Angeles 90025; gentercapitalmanagement.com	7.2 6.6	60	40	0	0	0	7	Los Angeles Timothy Demshki	Daniel Genter (800) 877-7624	
36		ICG Advisors 11111 Santa Monica Blvd., Suite 2100 Los Angeles 90025; icgadvisors.com	6.6¹ 6.6	NA	NA	NA	NA	NA	NA	Los Angeles Jonathan Blenner Robert Edelstein	J. Jeffrey Assaf (424) 270-8900	
37		Westmount Partners, LLC 2049 Century Park E., Suite 2500 Los Angeles 90067; westmount.com	5.8 5.1	55	20	0	0	25	14	Los Angeles Mike Cannone Mike Amash	Terrence Demorest Dimitri Krikelas (310) 556-2502	
38		Arena Capital Advisors LLC 12121 Wilshire Blvd., Suite 1010 Los Angeles 90025; www.arenaca.com	5.5 4.2	NA	100	NA	NA	NA	4 3	Los Angeles	Jeremy Sagi (310) 806-6700	
39		Clifford Swan Investment Counselors 177 E. Colorado Blvd., Suite 550 Pasadena 91105; cliffordswan.com	4.1 3.8	73	19	6	0	2	12 9	Pasadena Peter J. Boyle, CFA Kathleen Gilmore, CFP®	David Y. Lin (626) 792-2228	
40		Granite Investment Partners 2321 Rosecrans Ave., Suite 4200 El Segundo 90245; granitepartners-llc.com	3.9 4.0	100	0	0	0	0	10 3	El Segundo Brad G. Slocum Douglas Morse	Geoffrey I. Edelstein (310) 933-4292	
41		D.A. Davidson & Co. 301 N Lake Ave., Suite 800 Pasadena 91101; dadavidson.com	3.8 4.1	83	11	4	0	0	NA	Great Falls, Montana Andrew Crowell	Andrew Crowell (626) 449-0330	
42		EP Wealth Advisors 21535 Hawthorne Blvd., Suite 400 Torrance 90503; epwealth.com	3.6 3.4	58	33	5	0	4	NA	Torrance	Patrick Goshtigian (310) 543-4559	
		Five Arrows Credit Management (North America) 633 W. 5th St., Suite 5000 Los Angeles 90071; rothschildandco.com	3.6 3.6	0	100	0	0	0	2 10	Los Angeles Michael Hatley	Ryan White Michael Hatley (213) 621-3700	
44		Aspiriant 11100 Santa Monica Blvd., Suite 600 Los Angeles 90025; aspiriant.com	2.5 2.6	NA	NA	NA	NA	NA	NA	Los Angeles Song Park	John Allen (310) 806-4000	
45		Wealth Enhancement Group 12121 Wilshire Blvd., Suite 1250 Los Angeles 90025; wealthenhancement.com	1.7 1.4	62	32	4	1	1	5 3	Los Angeles	Jim Cahn (310) 772-2600	
46		Certuity³ 820 Manhattan Ave., Suite 102 Manhattan Beach 90266; certuity.com	1.5 1.9	29	26	1	6	38	2 2	North Palm Beach Rich Bursek	Scott Welch (561) 693-3255	
47		RVW Wealth LLC 1880 Century Park E., Suite 200 Los Angeles 90067; rvwwealth.com	1.4 1.2	75	9	2	5	8	4 2	Los Angeles Mary Ann Moe Jonathan Gerber	Jesse Picunko (310) 945-4000	
48		CS Capital Management Inc. 2274 E. Maple Ave. El Segundo 90245; cscapitalinc.com	1.2 1.3	0	0	0	100	0	NA	El Segundo Michael McHargue	Michael McHargue (310) 988-7300	
49		Moss Adams 21700 Oxnard St., Suite 300 Woodland Hills 91367; mossadams.com	1.1 0.8	47	47	3	2	2	NA	Seattle Jason Romano Jason Romano Schultz	Michelle Walker (818) 577-1900	
50		Gould Asset Management 341 W. First St., Suite 200 Claremont 91711; gouldasset.com	0.9 0.8	57	31	3	2	7	7 8	Claremont Katy Lee Serena Lam Jennella Johnson Beatriz Reyna	Donald Gould (909) 445-1291	

¹ Business Journal estimate.
² Includes Canyon Capital Advisors, Canyon Capital Realty Advisors and ICE Canyon.
³ Formerly known as Camden Capital.
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