
















THE LIST		INVESTMENT BANKS						
Ranked by LA County employees								
Rank		Investment Bank <ul style="list-style-type: none">nameaddresswebsite	L.A. County Employees <ul style="list-style-type: none">licensed bankers	Industry Focus (partial list)	Services Offered (partial list)	Profile <ul style="list-style-type: none">headquartersoffices (L.A./total)	Top Local Executive <ul style="list-style-type: none">nametitlephone	
1		Houlihan Lokey Inc. 10250 Constellation Blvd., 5th Floor Los Angeles 90067 hl.com	150 ¹	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring	aerospace, business services, consumer, energy, media, finance	Los Angeles 1 / 36	Scott Adelson CEO (310) 553-8871	
2		Moelis & Company 10100 Santa Monica Blvd, Suite 1600 Los Angeles 90067 moelis.com	79	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, IPO underwriting, PIPE financing, strategic advisory, shareholder advisory special committee assignments, capital structure advisory	business services, clean technology, consumer & retail, energy, financial institutions, financial sponsors/private equity, healthcare, media & entertainment, telecom	New York 1 / 23	Kenneth Moelis CEO (310) 443-2300	
3		Intrepid Investment Bankers 11755 Wilshire Blvd., 22nd Floor Los Angeles 90025 intrepidib.com	52	M&A, private debt and equity placements, restructuring, Buy-side search	lifestyle brands, beauty, personal care & wellness, food & beverage, restaurant & franchise concepts, healthcare, software & services, commercial & consumer technology	Los Angeles 1 / 5	Ed Bagdasarian CEO (310) 478-9000	
4		Lincoln International 633 W. 5th St., 66th Floor Los Angeles 90071 lincolnternational.com	46	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, capital advisory, private funds advisory, mergers and acquisitions, valuations and opinions	business services, consumer, energy transition, power and infrastructure, healthcare, industrial, technology, financial institutions	Chicago, IL 1 / 28	Christopher Petrossian Managing Director (213) 283-3700	
5		CriticalPoint 2101 Rosecrans Ave. Suite 4255 El Segundo 90245 criticalpoint.com	36	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, capital markets advisory, special situations and restructuring, valuation, and deal origination	facility and commercial services, industrial services, aerospace and defense, industrials, technology media and telecom, consumer food and retail and healthcare	Los Angeles 1 / 1	Matt Young Founder & CEO (310) 321-4400	
6		B. Riley Securities Inc. 11100 Santa Monica Blvd., Suite 800 Los Angeles 90025 brileysecurities.com	32 ¹	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, IPO underwriting, PIPE financing, at-the-market, preferred and baby bond issuances; committed equity facilities	all industries	Los Angeles 5 / 200	Andy Moore CEO (310) 966-1444	
7		American Discovery Capital² 11150 Santa Monica Blvd Ste. 1425 Los Angeles 90025 americandiscoverycapital.com	30	M&A, private debt and equity placements, restructuring, IPO underwriting, strategic advisory, ESOPs	business services, consumer/retail, digital media, entertainment services, healthcare, industrial/manufacturing, software	West Los Angeles 1 / 3	Brian Webber John Joliet Co-Founders (310) 481-8700	
8		Kroll 10100 Santa Monica Blvd., Suite 1100 Los Angeles 90067 kroll.com	29	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, M&A, fairness opinion, solvency opinion, private debt and equity placements, due diligence, restructuring	technology, aerospace & defense, consumer, retail & restaurants, food & beverage, health care, industrial & manufacturing	New York 1 / 77	Steve Moon Managing Director (424) 249-1650	
9		Cappello Global LLC 10990 Wilshire Blvd., Suite 1200 Los Angeles 90024 cappellocorp.com	28	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, PIPE financing, private investment in public equity securities, project financing	agriculture, banking & financial services, biotechnology, business services, consumer products, distribution	Los Angeles 1 / 5	Alexander L Cappello CEO, Chair (310) 393-6632	
10		Xnergy Financial 1801 Century Park East, 25th Floor Los Angeles 90067 xnergy.com	26	M&A, private debt and equity placements, PIPE financing, corporate finance and merger and acquisition services	technology, software, retail, energy, financial services, health care, life sciences, aerospace, manufacturing, blockchain	Los Angeles 1 / 3	Nia Stefani Managing Partner (310) 552-0000	
11		Salem Partners 11111 Santa Monica Blvd., Suite 2250 Los Angeles 90025 salempartners.com	24 ¹	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence	life sciences, real estate, media and technology	Los Angeles 1 / 2	John Dyett Stephen Prough Co-Founder, Managing Directors (310) 806-4200	
12		Montminy & Co. 201 Santa Monica Blvd., Suite 480 Santa Monica 90401 montminyco.com	17	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, merchant banking, valuation services	business & financial, consumer, retail & restaurants, health care, industrial & manufacturing, real estate, technology, sports & entertainment	Los Angeles 1 / 1	Joel Montminy CEO, President (310) 230-8600	
13		Stifel Financial Corp. 2121 Avenue of the Stars, Suite 2150 Los Angeles 90067 stifel.com	15	private debt and equity placements	public entities	St. Louis 2 / 456	Sara Oberlies Brown John Kim Robert Barna Managing Directors (213) 443-5000	
		The Sage Group 11111 Santa Monica Blvd., Suite 2200 Los Angeles 90025 sagellc.com	15	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, PIPE financing, capital raises, valuations	branded consumer, including e-commerce, apparel, retail, accessories, beauty/personal care, location-based entertainment, and food and beverage	Los Angeles 1 / 3	Mark Vidergauz CEO (310) 478-7899	

¹ Business Journal estimate.
² Clear Capital Advisors acquired by American Discovery Capital July 2020
NA - Not Available Note: Information was provided by representatives of the companies and public filings. Investment banks are ranked by the number of FINRA-licensed bankers in L.A. County offices. Goldman Sachs Group Inc., Hadley Partners Inc., Covert & Co., Lionfish Advisors and other firms may have qualified for this list but declined to provide

number of local FINRA-licensed bankers. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at dbatra@labusinessjournal.com. ©2025 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

INVESTMENT BANKS *Continued from page 23*

Rank		Investment Bank • name • address • website	L.A. County Employees • licensed bankers	Industry Focus (partial list)	Services Offered (partial list)	Profile • headquarters • offices (L.A./total)	Top Local Executive • name • title • phone	
		Growththink Capital 12130 Millenium Dr. Los Angeles 94130 growththinkcapital.com	15	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, capital raising, valuations, private equity/family office buy-side advisory	computer hardware and software, consumer products, distribution and logistics, financial services, gaming, health care, manufacturing, retailing	Los Angeles 4 / 7	Jay Turo David Lavinsky Jeff Jones Managing Directors (310) 846-5004	
		Rothschild & Co. 10100 Santa Monica Blvd., Suite 1250 Los Angeles 90067 rothschildandco.com	15 ¹	M&A, growth capital raising, equity and debt advisory, restructuring	automotive, business services, consumer, financial services, industrial, technology	Paris 2 / 65	David Baron Head of Western Region (310) 432-4310	
17		Greif & Co. 633 W. 5th St., 65th Floor Los Angeles 90071 www.greifco.com	14	M&A, fairness opinions, private debt and equity placements, restructuring, PIPE financing, strategic advisory, operations improvement consulting	consumer products, retail & ecommerce, industrial manufacturing & distribution, technology, healthcare, food, business & financial services, entertainment & media, aerospace & defense	Los Angeles 1 / 1	Lloyd Greif President & CEO (213) 346-9250	
18		Park Lane 1515 7th St., Suite 125 Santa Monica 90401 prkln.com	12	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, valuations and secondary trading	investment banking in sports, media, tech and consumer. Third party marketing in real estate, healthcare, defense, oil and gas	Los Angeles 2 / 4	Andrew Kline Managing Director (310) 201-8496	
		Janas Associates 141 S. Lake Ave., Suite 102 Pasadena 91101-4757 janascorp.com	12	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, management consulting	middle-market manufacturing, business services, distributors, aerospace & defense, agriculture, food processing	Pasadena 1 / 8	R. Carter Freeman Chair (626) 432-7000	
20		ECHELON Partners 1208 North Ardmore Ave. Manhattan Beach 90266 www.echelon-partners.com	10	M&A, fairness opinions, private debt and equity placements, due diligence, restructuring, valuations, expert witness, management consulting in strategy, compensation design, equity sharing	wealth and investment management firms along with financial technology and broker dealers	Manhattan Beach 1 / 2	Dan Seivert CEO, Managing Partner (888) 560-9027	
		Imperial Capital 10100 Santa Monica Blvd., Suite 2400 Los Angeles 90067 imperialcapital.com	10 ¹	M&A, fairness opinions, solvency opinions, private debt and equity placements, due diligence, restructuring, IPO underwriting, PIPE financing	aerospace and defense, business services, consumer, energy, financial services, gaming, lodging and leisure, industrial, media and entertainment, real estate, security, technology and transportation	Los Angeles 1 / 1	Randall Wooster CEO (310) 246-3700	
		Diamond Capital Advisors 1875 Century Park E., Suite 1220 Los Angeles 90067 diamondcapadvisors.com	10 ¹	M&A, fairness opinions, solvency opinions, private debt and equity placements, consulting for exit strategies, liquidity analysis	manufacturing, distribution, business services, media, health care, technology, consumer products, aerospace, digital media	Los Angeles 1 / 1	David Herman Managing Partner (310) 432-8575	

¹ Business Journal estimate.

NA - Not Available Note: Information was provided by representatives of the companies and public filings. Investment banks are ranked by the number of FINRA-licensed bankers in L.A. County offices. Goldman Sachs Group Inc., Hadley Partners Inc., Covert & Co., Lionfish Advisors and other firms may have qualified for this list but declined to provide number of local FINRA-licensed bankers. To the best of our knowledge, this information is accurate as of press time. While

every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at dbatra@labusinessjournal.com. ©2025 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Deepanjali Batra