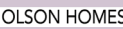


THE LIST

RESIDENTIAL REAL ESTATE DEVELOPERS

Ranked by LA County units sold

Rank		Company - name - address - website	L.A. County Units Sold 2024 2023	Average Sale Price 2024	Average Square Footage 2024	Profile - headquarters - ownership - stock ticker	Top Local Executive - name - title - phone	
1		Lennar Corp. 15131 Alton Pkwy. Irvine 92618; lennar.com	629 259	\$955,783	2,393	Miami, FL public LEN	Stuart Miller Executive Chair & Co-CEO (949) 349-8000	
2		KB Home 10990 Wilshire Blvd., Floor 7 Los Angeles 90024; kbhome.com	337 299	864,091	2,037	Los Angeles, CA public KBH	Jeffrey Mezger CEO, Chair & President (310) 231-4000	
3		Meritage Homes 5 Peters Canyon, Suite 310 Irvine 92606; meritagehomes.com	204 199	770,212	1,656	Scottsdale, AZ public MTH	Phillippe Lord CEO (949) 299-3824	
4		Toll Bros. Inc. 11280 Corbin Ave. Porter Ranch 91326; tollbrothers.com	180 271	2,309,009	4,357	Fort Washington, PA public TOL	Seth Ring Executive Vice President (818) 366-1132	
5		TRI Pointe Homes Inc. 5 Peters Canyon Rd., Suite 100 Irvine 92606; tripointehomes.com	152 157	1,003,370	2,462	Incline Village, Nev. public TPH	Douglas Bauer CEO (949) 478-8600	
6		Century Communities Inc. 1343 E. Gladstone St., Suite 300 Glendora 91740; centurycommunities.com	140 20	739,499	1,759	Greenwood Village, Colo. public CCS	Thomas Hildebrandt Regional President, West (909) 667-0142	
7		Brandywine Homes 2355 Main St., Suite 220 Irvine 92614; brandywine-homes.com	124 116	785,075	5,054	Irvine, CA private	Brett Whitehead CEO (949) 296-2400	
8		D.R. Horton 8501 Fallbrook Ave., Suite 270 West Hills 91304; drhorton.com	121 91	558,850	2,020	Arlington, Texas public DHI	Paul J. Romanowski CEO & President (818) 251-5700	
9		Richmond American Homes of California Inc. 5171 California Ave., Suite 150 Irvine 92617; richmondamerican.com	116 57	678,035	2,311	Irvine, CA public ¹ MDC	Larry A. Mizel Executive Chair (909) 579-3301	
10		Trumark Companies LLC 450 Newport Center Dr., Suite 300 Newport Beach 92660; trumarkhomes.com	113 135	653,639	1,569	San Ramon, CA public	John Willsie CAO (949) 999-9800	
11		Taylor Morrison 6440 Oak Canyon, Suite 200 Irvine 92618; taylormorrison.com	97 68	1,133,958	2,212	Scottsdale, AZ public TMHC	Sheryl Palmer CEO (949) 833-3600	
12		Intracorp 895 Dove St., Suite 400 Newport Beach 92660; intracorphomes.com	83 40	1,143,141	1,911	NA private	Joe Houssian Founder & Owner (949) 955-2370	
13		Williams Homes Inc. 24911 Ave. Stanford Santa Clarita 91355; williamshomes.com	74 100	1,175,264	2,804	Santa Clarita private	Lance Williams CEO & President (661) 222-9207	
14		Olson Homes 3010 Old Ranch Pkwy., Suite 100 Seal Beach 90740; olsonhomes.com	72 71	778,417	1,641	Seal Beach private	Scott Laurie CEO & President (562) 596-4770	
15		The Pulte Group 8300 Mariposa Ct. West Hills 91304; pulte.com	64 23	1,712,365	3,779	Atlanta, Georgia public PHM	Ryan Marshall CEO & President (818) 875-9105	
16		K. Hovnanian Homes 20th St. W. and, Vincent Dr. Palmdale 93551; khov.com	51 14	586,090	2,213	Red Bank, N.J. NA	John Baayoun Division President (888) 261-0633	
17		Pacific Communities Builder Inc. 1000 Dove St., Suite 100 Newport Beach 92660; pacificcommunities.com	39 35	737,769	3,223	Newport Beach private	Nelson Chung President (949) 660-8988	
18		City Ventures 2000 Avenue of the Stars, 9th Floor Los Angeles 90067; cityventures.com	37 106	957,712	4,875	Irvine, CA private	Phil Kerr CEO (949) 258-7555	
19		Shea Homes Inc. 2 Ada, Suite 200 Irvine 92618; sheahomes.com	34 14	1,310,485	2,072	Walnut private	Bert Selva CEO & President (909) 594-9500	
20		Pacific Plaza Development Group 1611 S. Garfield Ave., Suite 300 Alhambra 91801; pacificplazapremier.com	26 1	717,269	1,057	Alhambra private	Ken Lee VP of Development (626) 656-6575	

¹ Richmond American Homes of California Inc. is a subsidiary of M.D.C. Holdings, Inc., a public company that trades under the stock ticker MDC.
NA - Not Available Note: Number of units sold in L.A. County provided by Zonda. Other information was provided by representatives of the companies. Companies are ranked by the number of residential units sold in L.A. County in 2024. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy

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