





THE LIST

RESIDENTIAL REAL ESTATE BROKERAGE FIRMS

Ranked by LA County sales volume

► NEXT WEEK









Private Equity, Investment Banks,  
Venture Capital Firms

Rank		Brokerage <ul style="list-style-type: none"><li>name</li><li>address</li><li>website</li></ul>	L.A. County Sales Volume <ul style="list-style-type: none"><li>2024</li><li>2023</li><li>(in millions)</li></ul>	L.A. County Units Sold <ul style="list-style-type: none"><li>2024</li><li>2023</li></ul>	Specialty Areas (partial list)	Profile <ul style="list-style-type: none"><li>headquarters</li><li>L.A. offices</li><li>L.A. agents</li></ul>	Top Local Executive <ul style="list-style-type: none"><li>name</li><li>title</li><li>phone</li></ul>	
1		<b>Compass</b> 9454 Wilshire Blvd, Ground Floor Beverly Hills 90212 compass.com	<b>\$26,400</b> \$23,800	9,772 8,997	condos, income property, land, multifamily units, single-family homes, townhouses	New York 31 2,315	Parker Beatty Regional Vice President (310) 230-5478	
2		<b>Coldwell Banker Realty</b> 301 N. Canon Dr., Suite E Beverly Hills 90210 coldwellbankerhomes.com	<b>7,399</b> 7,483	4,454 4,633	condos, income property, land, multifamily units, single-family homes, townhouses, global luxury	Beverly Hills 30 NA	Jennifer Lind Regional President (310) 777-6200	
3		<b>The Agency</b> 331 Foothill Rd., Suite 100 Beverly Hills 90210 www.theagencyre.com	<b>5,090</b> 4,525	1,862 1,631	condos, income property, land, multifamily units, single-family homes, townhouses, new development	Beverly Hills 10 567	Mauricio Umansky CEO & Founder (424) 230-3700	
4		<b>Keller Williams Forward Living</b> 439 N. Canon Dr., Suite 300 Beverly Hills 90210 forward1.com	<b>4,900</b> <sup>1</sup> 4,831	3,200 <sup>1</sup> 3,279	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 8 NA	Paul Morris CEO (310) 939-9303	
5		<b>Rodeo Realty Inc.</b> 9171 Wilshire Blvd., Ste. 321 Beverly Hills 90210 rodeore.com	<b>3,588</b> 3,500	1,544 2,200	condos, income property, land, multifamily units, single-family homes, townhouses, new construction, commercial	Beverly Hills 11 982	Syd Leibovitch President (310) 471-2600	
6		<b>Christie's International Real Estate Southern California</b> 433 N. Camden Dr., Suite 600 Beverly Hills 90210 https://christiesresocal.com	<b>3,322</b> 1,528	2,019 456	land, single-family homes	Beverly Hills 3 270	Aaron Kirman CEO & Founder (424) 249-7162	
7		<b>Carolwood Estates</b> 9440 Santa Monica Blvd., Penthouse Beverly Hills 90210 carolwoodre.com	<b>3,200</b> 1,600	489 281	condos, income property, land, multifamily units, single-family homes, townhouses	Beverly Hills 1 180	Drew Fenton CEO (310) 623-3600	
8		<b>Douglas Elliman Real Estate</b> 150 El Camino Dr. Beverly Hills 90212 elliman.com	<b>3,160</b> 3,019	1,098 1,102	condos, income property, land, multifamily units, single-family homes, townhouses, new development, master trust and probate, sports and entertainment division, farm and ranch division	Miami 4 402	Bill Begert COO, Western Region (310) 595-3888	
9		<b>Equity Union Real Estate</b> 2528 San Vicente Blvd. Santa Monica 90402 equityunion.com	<b>3,109</b> 2,010	3,639 2,420	condos, income property, land, multifamily units, single-family homes, townhouses	Los Angeles 8 NA	Harma Hartouni CEO (424) 600-7620	
10		<b>Berkshire Hathaway HomeServices California Properties</b> 131 S. Rodeo Drive, Suite 100 Beverly Hills 90212 bhhsocalifornia.com	<b>2,996</b> 2,935	1,736 1,650	condos, income property, land, multifamily units, single-family homes, townhouses, commercial	San Diego 9 657	Martha Mosier President (310) 777-7800	
11		<b>Sotheby's International Realty Inc.</b> <sup>2</sup> 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 sothebyrealty.com	<b>2,912</b> 3,123	1,469 1,448	condos, land, multifamily units, single-family homes, townhouses	New York 10 586	Cristian David EVP, Southern California Region (310) 724-7000	
12		<b>JohnHart Real Estate</b> 330 N. Brand Blvd., Suite 130 Glendale 91203 johnhartrealestate.com	<b>2,500</b> <sup>1</sup> 2,300 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses	Glendale 11 NA	Harout Keuroghlian CEO (818) 246-1099	
13		<b>Estate Properties</b> 63 Malaga Cove Plaza Palos Verdes Estates 90274 estateproperties.com	<b>2,444</b> 2,806	2,264 2,351	condos, income property, land, multifamily units, single-family homes, townhouses	Palos Verdes Estates 11 496	James Sanders President, Broker Owner (310) 596-6317	
14		<b>The Beverly Hills Estates</b> 8878 Sunset Blvd. West Hollywood 90069 www.thebeverlyhillsestates.com	<b>2,300</b> 2,063	691 446	single-family homes	West Hollywood 1 146	Rayni Williams Branden Williams CEO, Co-Founder President, Co-Founder (310) 626-4248	
15		<b>Vista Sotheby's International Realty</b> 2501 N. Sepulveda Blvd., 2nd Floor Manhattan Beach 90266 vistasir.com	<b>2,077</b> 1,749	1,015 974	condos, income property, multifamily units, single-family homes, townhouses	Manhattan Beach 8 278	Rick Edler CEO (310) 541-8271	
16		<b>Westside Estate Agency</b> 460 N. Canon Dr. Beverly Hills 90210 weahomes.com	<b>1,825</b> 1,965	141 176	condos, single-family homes	Beverly Hills 2 NA	Kurt Rappaport Stephen Shapiro Co-Founders (310) 247-7770	
17		<b>Keller Williams Beverly Hills</b> 439 N. Canon Dr., Penthouse Beverly Hills 90210 kwbeverlyhills.com	<b>1,400</b> <sup>1</sup> 1,370	1,100 <sup>1</sup> 1,084	condos, income property, land, multifamily units, single-family homes, townhouses, luxury, commercial, industrial, land	Beverly Hills 1 NA	Josh Spitzen Team Leader (310) 432-6400	
18		<b>Re/Max Premier Properties</b> 133 E. Huntington Dr. Arcadia 91006 remax.com	<b>1,227</b> 1,127	1,270 1,183	condos, single-family homes, townhouses	Arcadia 6 NA	Kuan Sung CEO (626) 229-2200	
19		<b>Century 21 Allstars</b> 9155 Telegraph Rd. Pico Rivera 90660 century21.com	<b>1,000</b> <sup>1</sup> 1,000 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses	Pico Rivera 1 NA	Joseph Villaescusa CEO, President (562) 863-2121	

<sup>1</sup> Business Journal estimate.  
<sup>2</sup> Acquired Wish Sotheby's International Realty  
NA - Not Available N/A - Not Applicable Note: The information on this list was provided by representatives of the brokerages. Brokerages are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and

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		<b>Pinnacle Estate Properties Inc.</b> 23733 Malibu Rd. Suite 500 Malibu 90265 pinnacleestate.com	<b>\$1,000<sup>1</sup></b> \$1,000 <sup>2</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, escrow services, title insurance	Malibu 14 NA	Dana Potter CEO (818) 993-7370	
21		<b>KW Advisors</b> 11812 San Vicente Blvd., Suite 100 Los Angeles 90049 kwsantamonica.com	<b>975<sup>1</sup></b> 972	650 <sup>1</sup> 656	condos, income property, land, multifamily units, single-family homes, townhouses	Los Angeles 3 NA	Richard Cunningham Owner, Operating Principal (310) 826-8200	
22		<b>Nourmand &amp; Associates</b> 421 N. Beverly Dr., Suite 200 Beverly Hills 90210 nourmand.com	<b>845</b> 686	424 387	condos, income property, land, multifamily units, single-family homes, townhouses	Los Angeles 3 190	Michael Nourmand President (310) 274-4000	
23		<b>Re/Max of Santa Clarita</b> 25129 The Old Rd., Suite 114 Santa Clarita 91381 remax-valencia-ca.com	<b>840<sup>1</sup></b> 837	1,020 <sup>1</sup> 1,025	condos, income property, land, multifamily units, single-family homes, townhouses	Santa Clarita 2 NA	David Rendall Broker, Owner (661) 255-2650	
24		<b>Keller Williams Pacific Estates</b> 2883 E. Spring St., Suite 100 Long Beach 90806 kwpehome.com	<b>800<sup>1</sup></b> 790 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses	Long Beach 1 NA	Andrea Bigler CEO (562) 513-7800	
25		<b>Keller Williams South Bay</b> 23670 Hawthorne Blvd. Suite 100 Torrance 90505 kwsouthbayhub.com	<b>711</b> 586	630 585	condos, income property, land, multifamily units, single-family homes, townhouses, seller concierge services, easy flip, escrow, notary, business coaching	Torrance 1 450	Jennifer Kucera Meny Atias Operating Partners (310) 375-3511	
26		<b>Keller Williams Pasadena Realty</b> 199 S. Los Robles Ave., Suite 130 Pasadena 91101 kwpasadena.com	<b>700<sup>1</sup></b> 702	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, multifamily, mixed-use, tenant representation, office sales, industrial, commercial	Pasadena 1 NA	Ken Parsons Operating Principal (626) 204-3300	
27		<b>Keller Williams Coastal Properties</b> 6621 E. Pacific Coast Highway, Suite 150 Long Beach 90803 kwcoastalhub.com	<b>636</b> 506	715 592	condos, income property, land, multifamily units, single-family homes, townhouses, seller concierge services, easy flip, escrow, notary, business coaching	Long Beach 1 300	Jennifer Kucera Meny Atias Operating Partners (562) 961-1400	
28		<b>Century 21 Peak</b> 5900 Canoga Ave., Suite 150 Woodland Hills 91367 c21peak.com	<b>600<sup>1</sup></b> 590 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, commercial real estate, international, short sales, investment property opportunities, tract sales	Woodland Hills 3 NA	Eli Tene Principal, Owner (855) 732-5500	
29		<b>Keller Williams Palos Verdes</b> 550 Silver Spur Rd. Rolling Hills Estates 90275 kwpvresources.com	<b>420</b> 413	350 378	condos, income property, land, multifamily units, single-family homes, townhouses, seller concierge services, easy flip, escrow, notary, business coaching	Palos Verdes 1 174	Jennifer Kucera Meny Atias General Manager CEO, Team Leader 310-544-6100	
30		<b>Pardee Properties</b> 1524 Abbot Kinney Blvd. Venice 90291 pardeeproperties.com	<b>410</b> 408	220 218	condos, income property, land, multifamily units, single-family homes, townhouses	Venice 2 33	Tami Pardee CEO, Founder (310) 907-6517	
31		<b>Re/Max All-Pro</b> 43832 20th St. W. Lancaster 93534 remaxallpro.com	<b>400<sup>1</sup></b> 420 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, probates, short sales, real estate owned, trusts, commercial	Lancaster 2 NA	Kenneth Terracciano Owner (661) 945-9461	
32		<b>Strand Hill I Forbes Global Properties</b> 1131 Morningside Dr. Manhattan Beach 90266 strandhill.com	<b>318</b> 345	118 129	single-family homes, accredited buyer's representative, commercial properties, contract negotiation, divorce real estate	Manhattan Beach 3 65	Gary Richardson President & Founding Partner 310-545-0707	
33		<b>Keller Williams Glendale-Burbank-La Canada Flintridge</b> 889 Americana Way, Suite 408 Glendale 91210 thinkkw.com	<b>280<sup>1</sup></b> 290 <sup>1</sup>	NA NA	condos, income property, land, multifamily units, single-family homes, townhouses, probate and trust sales, estate properties	Glendale 3 NA	Mike Derian Nick Avedissian Brokers, Operating Principals (818) 275-2480	
34		<b>Hilton &amp; Hyland Real Estate Inc.</b> 257 N. Canon Dr. Beverly Hills 90210 hiltonhyland.com	<b>255</b> 437	93 99	condos, income property, land, multifamily units, single-family homes, townhouses, estates, historical properties, architectural properties, trust sales, new construction, new developments, Hilton & Hyland commercial	Beverly Hills 1 NA	Steve Katz Managing Director (310) 278-3311	
35		<b>Oppenheim Group Real Estate</b> 8604 Sunset Blvd. West Hollywood 90069 ogroup.com	<b>250<sup>1</sup></b> 300 <sup>1</sup>	NA NA	condos, income property, single-family homes	West Hollywood 1 NA	Jason Oppenheim President, Broker office@ogroup.com	
36		<b>Amalfi Estates</b> 984 Monument St., Suite 105 Pacific Palisades 90272 amalfiestates.com	<b>200<sup>1</sup></b> 192	75 <sup>1</sup> 77	condos, single-family homes, townhouses	Pacific Palisades 1 NA	Anthony Marguleas Founder (310) 573-4245	
37		<b>Coldwell Banker Dynasty</b> 9228 Las Tunas Dr. Temple City 91780 www.cbdynasty.com	<b>182</b> 193	91 106	condos, income property, land, multifamily units, single-family homes, townhouses	Temple City 2 171	Kelvin K. Chang Broker, Owner (626) 309-1900	
38		<b>Keyes Real Estate</b> 1412 Colorado Blvd. Los Angeles 90041 keyesla.com	<b>71</b> 73	46 32	condos, income property, land, multifamily units, single-family homes, townhouses, property management	Eagle Rock 2 NA	Brad Keyes Managing Broker, Owner (310) 486-9417	

<sup>1</sup> Business Journal estimate.  
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