

THE LIST

EMPLOYEE BENEFITS FIRMS

Ranked by number of LA County employees

► NEXT WEEK

Advertising Agencies, PR Firms

Rank	Company	Employees	Profile	Top Local Executive
	<ul style="list-style-type: none"> name address website 	<ul style="list-style-type: none"> (county/total) benefits consultants total employees 	<ul style="list-style-type: none"> parent company headquarters 	<ul style="list-style-type: none"> name title phone
1	 Mercer 633 W. 5th St., Suite 1200 Los Angeles 90071 mercer.com	300/15,000 350/25,000	Marsh & McLennan Cos. New York	Don Bobo Southern CA Office Leader (213) 346-2200 
2	 Keenan & Associates 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenan.com	125/295 430/825	AssuredPartners Inc. Lake Mary, Florida	John Stephens CEO (310) 212-3344 
	 Gallagher 500 N. Brand Blvd., Suite 100 Glendale 91203 ajg.com	125/5,030 535/52,000	Rolling Meadows, Illinois	Scott A. Gregory Area President (818) 539-2300 
4	 FuturePlan 21031 Ventura Blvd., 12th Floor Woodland Hills 91364 futureplan.com	100/NA 250/NA	Ascensus Dresher, Pennsylvania	Kasey Price President (818) 594-4900 
5	 USI Insurance Services, LLC. 21700 Oxnard St., Suite 1200 Woodland Hills 91367 usi.com	90/200 120/10,000	USI Holdings Valhalla, New York	Brad Fleiss President, West Region Employee Benefits (213) 337-6352 
6	 IMA 3475 E. Foothill Blvd., Suite 100 Pasadena 91107 https://imacorp.com/	76/463 245/2,736	Towerstone Inc. Denver	Steve Brockmeyer President, West (907) 562-2225 
7	 HUB 16030 Ventura Blvd., Suite 500 Encino 91436 hubinternational.com	49/994 180/5,892	Hellman & Friedman Chicago	Andrew Forchelli EVP (310) 568-5900 
8	 StoneTapert Insurance Services 14 N. Baldwin Ave. Sierra Madre 91024 stonetapert.com	42/42 42/149	Benefits America Insurance Services Los Angeles	Chuck Tapert CEO, President (626) 844-3300 
9	 AON 707 Wilshire Blvd., Suite 2600 Los Angeles 90017 aon.com	38/15,000 187/66,000	Dublin	Jane Rozina SVP, West Region Health Solutions Practice Leader (213) 630-3200 
10	 LOCKTON 777 S. Figueroa St. Los Angeles 90017 global.lockton.com	25/NA 25/12,000 ¹	Lockton Companies Inc. Kansas City	Ron Lockton CEO (213) 689-0065 




















¹ Business Journal estimate.
 NA - Not Available N/A - Not Applicable Note: Deloitte may have qualified but declined to provide information. Information on this list was provided by representatives of the companies. Firms are ranked by the number of L.A. County employees involved in employee benefits services. To the best of our knowledge, this information is accurate as of press time. While

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Researched by Deepanjali Batra

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EMPLOYEE BENEFITS FIRMS *Continued from page 22*

Rank		Company • name • address • website	Employees • (county/total) • benefits consultants • total employees	Profile • parent company • headquarters	Top Local Executive • name • title • phone	
		Willis Towers Watson 300 S. Grand Ave., Suite 200 Los Angeles 90071 wtwco.com	25 ¹ /NA 70 ¹ /50,000 ¹	London	Jennifer Knox Market Leader, Southern California (213) 337-6000	
12		CBIZ Benefits & Insurance Services Inc. 10474 Santa Monica Blvd., Suite 200 Los Angeles 90025 cbiz.com	20/500 NA/10,000	CBIZ Inc. Cleveland	Michael Kouzelos President 818-312-0557	
		Segal 500 N. Brand Blvd., Suite 1400 Glendale 91203 segalco.com	20 ¹ /NA 45 ¹ /1,200 ¹	New York	Mitch Bramstaedt SVP, West Region Leader (818) 956-6700	
14		OneDigital 700 Flower St., Suite 975 Los Angeles 90017 www.onedigital.com	17 ¹ /1,987 25 ¹ /4,609	Atlanta	Jeff Fallick Regional Managing Principal (213) 622-1177	
15		LBW Insurance and Financial Services 28055 Smyth Dr. Valencia 91355 lbwinsurance.com	12/12 36/36	LBW Insurance and Financial Services Valencia	Mitzi Like CEO, President (661) 702-6000	
16		Montage Insurance Solutions 24005 Ventura Blvd. Calabasas 91302 montageinsurance.com	11/11 25/25	Danone Simpson Insurance Solutions Woodland Hills	Danone Simpson CEO (818) 676-0044	
17		Actuaries Unlimited Inc. 16030 Ventura Blvd., Suite 320 Encino 91436 actuariesunlimited.com	10 ¹ /10 ¹ 20 ¹ /40 ¹	Encino	Mindy Gassman President (818) 325-8800	
18		Windes Inc. 3780 Kilroy Airport Way, Suite 600 Long Beach 90806 windes.com	7/10 110/250	Long Beach	Therese Cheevers Partner (562) 435-1191	
19		SullivanCurtisMonroe Insurance Services 80 S. Lake Ave., Suite 600 Pasadena 91101 sullivancurtismonroe.com	5/23 24/168	Irvine	John Monroe CEO (949) 250-7172	
		Foy & Associates 21300 Victory Blvd., Suite 700 Woodland Hills 91367 foyandassociates.com	5 ¹ /20 ¹ 5 ¹ /20 ¹	Woodland Hills	Felix Morgan CEO (818) 703-8057	

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