



















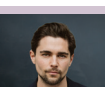













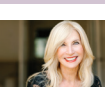



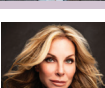



THE LIST

RESIDENTIAL REAL ESTATE AGENTS

Ranked by LA County sales volume

▶ NEXT WEEK

Business Associations & Groups

| Rank | Agent | L.A. County Sales Volume | L.A. County Units Sold | Brokerage Firm |
|------|---|---|--|---|
| | <ul style="list-style-type: none"> name email phone website | <ul style="list-style-type: none"> 2024 2023 (in millions)¹ | <ul style="list-style-type: none"> 2024 2023 | <ul style="list-style-type: none"> name address phone website |
| 1 |  <p>Kurt Rappaport kr@weahomes.com (310) 995-3214 weahomes.com/agent/kurt-rappaport</p> | 1,597 1,844 | 33 39 | <p>Westside Estate Agency 460 N. Canon Dr. Beverly Hills 90210 (310) 247-7770 weahomes.com</p>  |
| 2 |  <p>Aaron Kirman aaron@aaronkirman.com (310) 994-9512 www.christiesresocal.com</p> | 1,405 1,232 | 33 302 | <p>Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com</p>  |
| 3 |  <p>Rayni Williams (Williams & Williams) Rayni@thebeverlyhillsestates.com (310) 925-9281 www.thebeverlyhillsestates.com</p> | 1,325 1,200 | 84 124 | <p>The Beverly Hills Estates 8878 W. Sunset Blvd. West Hollywood 90069 (310) 626-4248 thebeverlyhillsestates.com</p>  |
| 4 |  <p>James Harris (Bond Street Partners) james@carolwoodre.com (310) 623-6532 www.bondstreetpartners.com</p> | 940 291 | 67 61 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 5 |  <p>Drew Fenton drew@drewfenton.com (310) 623-3622 www.drewfenton.com</p> | 750 350 | 29 21 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 6 |  <p>Josh Altman (The Altman Brothers Team) joshua.altman@elliman.com (310) 819-3250 www.thealtmanbrothersteam.elliman.com</p> | 648 787 | 98 131 | <p>Douglas Elliman 150 S. El Camino Dr. Beverly Hills 90212 (310) 499-8730 elliman.com</p>  |
| 7 |  <p>Chris Cortazzo chris@chrisortazzo.com (310) 457-3995 www.chrisortazzo.com</p> | 626 441 | 174 37 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 8 |  <p>Ginger Glass ginger@gingerglass.com (310) 927-9307 www.gingerglass.com</p> | 470 593 | 99 65 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 9 |  <p>F. Ron Smith (Smith & Berg Property Group) team@smithandberg.com (310) 500-3931 www.smithandberg.com</p> | 427 323 | 149 113 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 10 |  <p>Carl Gambino (Gambino Group) info@carlgambino.com (646) 465-1766 www.thegambinogroup.com</p> | 397 375 | 230 132 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 11 |  <p>Stephanie Younger (Stephanie Younger Group) hello@stephanieyounger.com (310) 499-2020 www.stephanieyounger.com</p> | 395 339 | 361 203 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 12 |  <p>Kirby Gillon (Kirby Gillon & Bryce Lowe Team) kirbyandbryce@gmail.com (310) 729-9977 www.christiesresocal.com</p> | 344 NA | 108 NA | <p>Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com</p>  |
| 13 |  <p>Dennis Chernov (Chernov Team) dennis@theagencyre.com (818) 432-1524 www.theagencyre.com/agent/dennis-chernov</p> | 330 400 | 124 179 | <p>The Agency 14140 Ventura Blvd. Sherman Oaks 91423 (818) 924-2800 theagencyre.com</p>  |
| 14 |  <p>Cooper Mount cmount@carolwoodre.com (310) 351-9002 www.coopermountestates.com</p> | 323 79 | 16 17 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 15 |  <p>Tomer Fridman² tomerf9@gmail.com (310) 926-3777 www.thefridmangroup.com</p> | 322 246 | 95 61 | <p>Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com</p>  |
| 16 |  <p>Tyrone McKillen tyrone@plusrealestate.com (949) 212-8721 www.plusrealestategroup.com</p> | 311 240 | 19 22 | <p>Plus Real Estate 700 N. San Vicente Blvd, G-498 West Hollywood 90069 (949) 212-8721 plusrealestategroup.com</p>  |
| 17 |  <p>Sally Forster Jones (Forster Jones International) showings@sfjgroup.com (310) 579-2200 www.sallyforsterjones.com</p> | 306 235 | 119 137 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 18 |  <p>Mauricio Umansky (The Umansky Team) mumansky@theagencyre.com (424) 230-3700 theagencyre.com/agent/mauricio-umansky</p> | 305 227 | 51 39 | <p>The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p>  |
| 19 |  <p>Cindy Ambuehl cindy@cindyambuehl.com (818) 489-0282 www.cindyambuehl.com</p> | 294 184 | 37 21 | <p>Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills (424) 249-7162 christiesresocal.com</p>  |
| 20 |  <p>Tami Pardee tami@pardeeproperties.com (310) 600-7217 www.pardeeproperties.com</p> | 290 404 | 144 212 | <p>Pardee Properties 1524 Abbot Kinney Blvd. Venice 90291 (310) 861-7719 pardeeproperties.com</p>  |

¹ Some agents are credited with their team's entire sales volume
² Left Compass in 2024 after spending most of the year with the company.
 NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While

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Researched by Deejanjali Batra

RESIDENTIAL REAL ESTATE AGENTS *Continued from page 30*

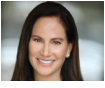


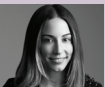







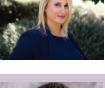






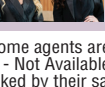
| Rank | Agent | L.A. County Sales Volume | L.A. County Units Sold | Brokerage Firm |
|------|--|---|--|---|
| | <ul style="list-style-type: none"> • name • email • phone • website | <ul style="list-style-type: none"> • 2024 • 2023 (in millions)¹ | <ul style="list-style-type: none"> • 2024 • 2023 | <ul style="list-style-type: none"> • name • address • phone • website |
| 21 |  <p>Jade Mills homes@jademills.com (310) 285-7508 www.jademills.com</p> | 288 337 | 41 39 | <p>Coldwell Banker Realty 301 N. Canon Dr. Beverly Hills 90210 (310) 777-6200 coldwellbanker.com</p>  |
| 22 |  <p>Bjorn Farrugia (Alphonso & Bjorn) bjorn@bjornfarrugia.com (310) 998-7175 www.bjornfarrugia.com</p> | 257 214 | 44 37 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 23 |  <p>Bill Ruane bill@billruane.net (310) 877-2374 www.billruane.net</p> | 255 160 | 132 105 | <p>Estate Properties 9454 Wilshire Blvd., Suite 600 Beverly Hills 90212 (310) 205-0050 estateproperties.com</p>  |
| 24 |  <p>Jon Grauman (Grauman Rosenfeld Group) jgrauman@theagencyre.com (424) 600-7576 theagencyre.com/agent/jon-grauman</p> | 253 350 | 115 135 | <p>The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 238-2484 theagencyre.com</p>  |
| 25 |  <p>Sandro Dazzan sandro@theagencyre.com (424) 249-7040 theagencyre.com/agent/sandro-dazzan</p> | 235 154 | 13 41 | <p>The Agency 22601 CA-1 Unit 103 Malibu 90265 (424) 305-5000 theagencyre.com</p>  |
| 26 |  <p>Gina Michelle (Gina Michelle & George Ouzounian Team) gina.michelle@theagencyre.com (818) 850-1458 theagencyre.com/agent/gina-michelle</p> | 229 185 | 129 102 | <p>The Agency 23975 Park Sorrento Calabasas 91302 (818) 850-1458 theagencyre.com</p>  |
| 27 |  <p>Linda May linda@lindamay.com (310) 435-5932 www.lindamay.com</p> | 218 262 | 11 16 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 28 |  <p>Teresa Fuller (Teresa Fuller Team) teresa.fuller@compass.com (626) 483-0710 www.teresafuller.com</p> | 214 127 | 181 96 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 29 |  <p>Andrew Dinsky (The Dinsky Team) andrew@andrewdinsky.com (310) 729-3393 thedinskyteam.com/agents/meet-andrew/</p> | 211 191 | 137 127 | <p>Equity Union Real Estate 13412 Ventura Blvd., Suite 350 Sherman Oaks 91423 (818) 989-2000 equityunion.com</p>  |
| 30 |  <p>Jordana Leigh jordana769@gmail.com (310) 383-1701 www.jordanaleigh.rodeore.com</p> | 209 90 | 23 12 | <p>Rodeo Realty, Inc 9171 Wilshire Blvd., Suite 321 Beverly Hills 90210 (310) 471-2600 rodeore.com</p>  |
| 31 |  <p>Dana Olmes (Frontgate Real Estate) dana@frontgate realestate.com (747) 888-0508 compass.com/agents/dana-olmes/</p> | 207 126 | 161 109 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 32 |  <p>Ari Afshar (VOYAGE) ari@voyagerealestate.com (310) 780-3180 www.voyagerealestate.com</p> | 205 187 | 197 115 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 33 |  <p>Tracy Tutor (Tracy Tutor Team) info@tracytutor.com (310) 595-3889 compass.com/agents/tracy-tutor/</p> | 204 84 | 248 68 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 34 |  <p>Marc Shevin (The Shevin Team) marc.shevin@elliman.com (818) 962-7123 www.elliman.com</p> | 203 200 | 25 23 | <p>Douglas Elliman 150 S. El Camino Dr. Beverly Hills 90212 (310) 595-3888 elliman.com</p>  |
| 35 |  <p>Joyce Rey (The Joyce Rey Team) joyce@joycerey.com (310) 291-6646 www.joycerey.com</p> | 201 80 | 39 26 | <p>Coldwell Banker Realty 301 N. Canon Dr. Beverly Hills 90210 (310) 777-6200 coldwellbanker.com</p>  |
| 36 |  <p>Jen Caskey (Jen Caskey Group) jen@jencaskeygroup.com (310) 200-5900 www.jencaskeygroup.com</p> | 199 122 | 61 69 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 37 |  <p>Tracy Do (Tracy Do) tracy@tracydo.com (323) 842-4001 www.tracydo.com</p> | 184 163 | 136 116 | <p>Coldwell Banker Realty 301 N. Canon Dr. Beverly Hills 90210 (310) 777-6200 coldwellbanker.com</p>  |
| 38 |  <p>Jacqueline Chernov (Jacqueline Chernov Team) jacchernov@gmail.com (310) 403-7557 www.jacquelinechernov.com</p> | 179 86 | 42 21 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 39 |  <p>Joe Reichling (Reichling Pickard Team) joe.reichling@compass.com (323) 395-9084 www.reichlingpickard.com</p> | 177 152 | 140 81 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 40 |  <p>Dave Caskey (Caskey Real Estate Group) dave@caskeyrealestategroup.com (310) 200-1960 www.caskeyrealestategroup.com</p> | 173 150 | 92 59 | <p>eXp Realty of California Inc. 8383 Wilshire Blvd., Suite 800 Beverly Hills 90211 (310) 210-0008 exprealty.com</p>  |

¹ Some agents are credited with their team's entire sales volume
NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

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Researched by Deepanjali Batra







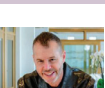

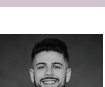
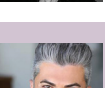

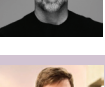
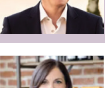



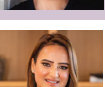


RESIDENTIAL REAL ESTATE AGENTS *Continued from page 32*

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|------|--|--|------------------------|--|
| | • name • email • phone • website | • 2024 • 2023 (in millions) ¹ | • 2024 • 2023 | • name • address • phone • website |
| 41 |  Stephanie Vitacco stephanie@teamvitacco.com (818) 298-1187 equityunion.com/agent/1159770-stephanie-vitacco/ | 170 170 | 142 144 | Equity Union Real Estate 13412 Ventura Blvd., Suite 350 Sherman Oaks 91423 (818) 989-2000 equityunion.com |
| |  Eric Haskell eric.haskell@theagencyre.com (805) 570-7243 theagencyre.com/agent/eric-haskell | 170 78 | 35 42 | The Agency 22601 CA-1 Unit 103 Malibu 90265 (424) 305-5000 theagencyre.com |
| 43 |  Chris Adlam chris.adlam@vistasir.com 310-493-7216 www.chrisadlam.com | 167 106 | 53 36 | Vista Sotheby's International Realty 2501 N. Sepulveda Blvd., 2nd Floor Manhattan Beach 90266 (310) 546-7611 sothebysrealty.com/vistasir/eng |
| 44 |  Nichole Shanfeld nichole@nicholeshanfeld.com (310) 499-8064 www.nicholeshanfeld.com | 163 76 | 15 12 | Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com |
| 45 |  Brock Harris (Brock + Lori Team) brock@brockandlori.com (213) 842-7625 www.brockandlori.com | 160 79 | 80 47 | Keller Williams Realty Los Feliz 1660 Hillhurst Ave. Los Angeles 90027 (323) 300-1000 kwlosfeliz.com |
| 46 |  Ryan Jancula (Jancula Group) ryan@janculagroup.com (310) 729-6852 www.janculagroup.com | 158 111 | 87 55 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com |
| 47 |  Michael Fahimian (Michael Fahimian & Jack Harris) MF@thebeverlyhillsestates.com (310) 882-0064 www.thebeverlyhillsestates.com | 153 188 | 21 46 | The Beverly Hills Estates 8878 W. Sunset Blvd. West Hollywood 90069 (310) 626-4248 thebeverlyhillsestates.com |
| |  Zac Mostame zmostame@carolwoodre.com (424) 527-8889 www.carolwoodre.com | 153 195 | 9 16 | Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com |
| 49 |  Cari Corbalis (Cari & Britt Group) cari.corbalis@vistasir.com (310) 704-4014 www.cariandbritt.com | 151 146 | 62 63 | Vista Sotheby's International Realty 2501 N. Sepulveda Blvd., 2nd Floor Manhattan Beach 90266 (310) 546-7611 sothebysrealty.com/vistasir/eng |
| |  Craig Strong (Craig Strong Group) info@strongrealtor.com (818) 930-4050 www.strongrealtor.com | 151 89 | 94 51 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com |
| 51 |  Jenna Cooper (Jenna Cooper I LA) jenna@jennacooperla.com (323) 481-0644 www.jennacooperla.com | 147 141 | 58 71 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com |
| 52 |  Dusty Baker (Dusty Baker Group) dusty@dustybakergroup.com (805) 570-0102 www.dustybakergroup.com | 142 44 | 20 16 | Sotheby's International Realty 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 (310) 724-7000 sothebysrealty.com |
| 53 |  Elisa Ritt (RSR Real Estate) rsr@compass.com (310) 963-4205 www.rsrealestate.com | 133 75 | 82 37 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com |
| 54 |  Jason Wei (Jason Wei Team) jasonwei118@gmail.com (626) 678-7009 www.jasonweihome.com | 131 116 | 114 103 | RE/MAX Premier Properties 133 E. Huntington Dr. Arcadia 91006 (626) 229-2200 remax.com |
| 55 |  Lori Hashman Berris lori.berris@sothebys.realty (310) 880.3061 www.loriberris.com | 129 106 | 46 37 | Sotheby's International Realty 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 (310) 724-7000 sothebysrealty.com |
| 56 |  Shaun Alan-Lee (The Advisory) shaun@theadvisoryre.com (310) 975-5208 www.theadvisoryre.com | 128 76 | 41 35 | Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com |
| 57 |  Paige Ogden paige@pardeepproperties.com (415) 847-4788 www.pardeepproperties.com | 127 110 | 58 47 | Pardee Properties 1524 Abbot Kinney Blvd. Venice 90291 (310) 861-7719 pardeepproperties.com |
| 58 |  Neyshia Go (The Go Group) neyshia@neyshiago.com (310) 882-8357 www.neyshiago.com | 126 67 | 56 31 | Sotheby's International Realty 9665 Wilshire Blvd., Suite 400 Beverly Hills 90212 (310) 724-7000 sothebysrealty.com |
| |  Weston Littlefield (Weston Littlefield & Alex Howe Team) weston@ciresocal.com (949) 230-4515 www.christiesresocal.com | 126 NA | 11 NA | Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com |
| 60 |  Nicole Plaxen (Walters I Plaxen Estates) nicole@thebeverlyhillsestates.com (310) 710-7167 www.thebeverlyhillsestates.com | 123 NA | 86 NA | The Beverly Hills Estates 8878 W. Sunset Blvd. West Hollywood 90069 (310) 626-4248 thebeverlyhillsestates.com |

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NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors

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|------|--|--|------------------------|--|
| | • name • email • phone • website | • 2024 • 2023 (in millions) ¹ | • 2024 • 2023 | • name • address • phone • website |
| 61 |  Lea Porter lea@leaporter.com (310) 701-9212 www.thebeverlyhillsestates.com | 122 154 | 22 22 | The Beverly Hills Estates 8878 W. Sunset Blvd. West Hollywood 90069 (310) 626-4248 thebeverlyhillsestates.com |
| 62 |  Jonathan Nash (Resnick & Nash) jonathan@resnickandnash.com (424) 230-6088 www.resnickandnash.com | 120 107 | 14 31 | Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com |
| |  Daria Greenbaum (Daria Greenbaum Group) daria.greenbaum@compass.com (917) 940-9043 www.dariagreenbaum.com | 120 80 | 39 22 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com |
| 64 |  David Offer doffer@davidoffer.com (310) 820-9341 www.davidoffer.com | 114 193 | 18 21 | Berkshire Hathaway HomeServices California Properties 11677 San Vicente Blvd., Suite 307 Los Angeles 90049 (310) 207-7080 bhscalifornia.com |
| |  Shelton Wilder (Shelton Wilder Group) shelton@sheltonwilder.com (310) 997-7059 www.sheltonwilder.com | 114 NA | 56 NA | Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com |
| 66 |  Rochelle Maize rochelle@rochellemaize.com (310) 968-8828 www.nourmand.com | 112 68 | 14 12 | Nourmand & Associates 421 N. Beverly Dr., Suite 200 Beverly Hills 90210 (310) 274-4000 nourmand.com |
| |  Paul Lester (PAD and Associates) plester@theagencyre.com (310) 488-5962 theagencyre.com/agent/paul-lester | 112 49 | 19 19 | The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com |
| |  Timothy Di Prizito (Di Prizito Group) TDiPri@gmail.com (310) 266-2777 www.timothydiprizito.com | 112 NA | 34 NA | Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com |
| 69 |  Bennett Hirsch (Sandler Hirsch Group) bhirsch@theagencyre.com (310) 593-1902 theagencyre.com/agent/bennett-hirsch | 111 57 | 34 21 | The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com |
| |  Emil Hartoonian ehartoonian@theagencyre.com (310) 990-0063 theagencyre.com/agent/emil-hartoonian | 111 75 | 27 24 | The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com |
| 71 |  Justin Huchel jhuchel@me.com (310) 617-4824 www.justinhuchel.com | 110 70 | 9 16 | Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com |
| 72 |  Ernie Carswell (Ernie Carswell & Associates) ernie@carswellandassociates.com (310) 345-7500 www.elliman.com | 109 171 | 40 64 | Douglas Elliman 150 S. El Camino Dr. Beverly Hills 90212 (310) 595-3888 elliman.com |
| 73 |  Lauren Forbes (Lauren Forbes Group) lauren@laurenforbes.com (310) 901-8512 www.laurenforbesgroup.com | 108 111 | 74 68 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com |
| 74 |  Justin Feil (The Feil Group) jfeil@thefeilgroup.com (310) 963-8219 www.thefeilgroup.com | 106 75 | 25 25 | Berkshire Hathaway HomeServices California Properties 11677 San Vicente Blvd., Suite 307 Los Angeles 90049 (310) 207-7080 bhscalifornia.com |
| 75 |  Michael Libow (Michael Libow) mjlibow@gmail.com (310) 691-7889 www.michaeljlibow.com | 104 78 | 58 43 | Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 623-3600 compass.com |
| 76 |  Ash Rizk ash@ashrizk.com (626) 393-5695 www.askrizk.com | 103 88 | 32 44 | Coldwell Banker Realty 301 N. Canon Dr. Beverly Hills 90210 (310) 777-6200 coldwellbanker.com |
| |  Adi Livyatan ada.livyatan@rodeore.com (818) 919-4060 www.adilivyatan.com | 103 117 | 22 22 | Rodeo Realty, Inc 23901 Calabasas Rd., Suite 1050 Calabasas 91302 (818) 222-7707 rodeore.com |
| |  Karen Sandvig karen.sandvig@camoves.com (818) 941-7437 www.karensandvigproperties.com | 103 15 | 22 15 | Coldwell Banker Realty 301 N. Canon Dr. Beverly Hills 90210 (310) 777-6200 coldwellbanker.com |
| 79 |  Kristopher German kris@theapartmentdealer.com (626) 427-0786 www.theapartmentdealer.com | 102 34 | 54 37 | RE/MAX 2000 Realty 1221 S. Hacienda Blvd. Hacienda Heights 91745 (909) 645-0443 remax.com |
| |  James Heckenberg jimmyheck@hrgestates.com (310) 650-1116 www.heckenbergestates.com | 102 157 | 35 35 | Rodeo Realty, Inc 202 N. Canon Dr. Beverly Hills 90210 (310) 650-1116 rodeore.com |

¹ Some agents are credited with their team's entire sales volume
NA - Not Available Note: The information on this list was provided by representatives of the brokerages. Agents are ranked by their sales volume in L.A. County. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes









































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Researched by Deepanjali Batra

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Continued on page 56

RESIDENTIAL REAL ESTATE AGENTS *Continued from page 50*

| Rank | Agent | L.A. County Sales Volume | L.A. County Units Sold | Brokerage Firm |
|------|---|---|--|---|
| | <ul style="list-style-type: none"> • name • email • phone • website | <ul style="list-style-type: none"> • 2024 • 2023 (in millions)¹ | <ul style="list-style-type: none"> • 2024 • 2023 | <ul style="list-style-type: none"> • name • address • phone • website |
| 81 |  <p>Tregg Rustad tregg@treggrustad.com (310) 623-8825 www.mauricerustad.com</p> | 101 75 | 40 38 | <p>Rodeo Realty, Inc 202 N. Canon Dr. Beverly Hills 90210 (310) 623-8825 rodeore.com</p>  |
| |  <p>Peter Maurice peter@petermaurice.com (310) 623-8819 www.petermaurice.rodeore.com</p> | 101 75 | 40 38 | <p>Rodeo Realty, Inc 202 N. Canon Dr. Beverly Hills 90210 (310) 623-8825 rodeore.com</p>  |
| 83 |  <p>Kevin Dees (Dees Real Estate Group) kevin@kevindees.com (818) 414-3404 www.kevindees.com</p> | 100 79 | 18 14 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| |  <p>Shen Schulz shen@shenrealty.com (310) 980-8809 www.shenrealty.com</p> | 100 33 | 32 12 | <p>Sotheby's International Realty 23732 Malibu Rd. Malibu 90265 (310) 456-6431 sothebysrealty.com</p>  |
| 85 |  <p>Russell Grether (The Mark & Grether Group) russellandtony@compass.com (310) 230-5771 www.malibuluxuryrealty.com</p> | 99 108 | 86 19 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| |  <p>Sarah Rogers (Sarah Rogers Group) sara.rogers@theagencyre.com (626) 390-0511 theagencyre.com/agent/sarah-rogers</p> | 99 76 | 37 36 | <p>The Agency 225 S. Lake Ave., Suite 100 Pasadena 91101 (626) 390-0511 theagencyre.com</p>  |
| 87 |  <p>Dan Urbach (Dan Urbach) dan@danurbach.com (310) 367-9865 www.danurbach.com</p> | 98 98 | 31 38 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 88 |  <p>Larry Young (Larry Young & Associates) larry@larryyoungassociates.com (310) 801-9355 www.larryyoungassociates.com</p> | 97 107 | 28 34 | <p>Berkshire Hathaway HomeServices California Properties 131 S. Rodeo Dr., Suite 100 Beverly Hills 90212 (310) 777-2879 bhhsocalifornia.com</p>  |
| 89 |  <p>Josh Myler jmyler@theagencyre.com (323) 333-0301 theagencyre.com/agent/josh-myler</p> | 95 93 | 24 21 | <p>The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p>  |
| 90 |  <p>Michael Okun michael@themjogroup.com (818) 415-1819 www.themjogroup.com</p> | 94 51 | 45 26 | <p>Sotheby's International Realty 13501 Ventura Blvd. Sherman Oaks 91423 (818) 415-1819 sothebysrealty.com</p>  |
| 91 |  <p>David Kramer (David Kramer Group) david.kramer@compass.com (310) 691-2400 www.davidkramer.com</p> | 93 151 | 32 33 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| |  <p>Andreas Eisenhans (Andreas Eisenhans-Ryan Murphy) ae@thebeverlyhillsestates.com (310) 625-4593 www.thebeverlyhillsestates.com</p> | 93 NA | 7 NA | <p>The Beverly Hills Estates 8878 W. Sunset Blvd. West Hollywood 90069 (310) 626-4248 thebeverlyhillsestates.com</p>  |
| |  <p>Blair Chang bchang@theagencyre.com (310) 560-7320 theagencyre.com/agent/blair-chang</p> | 93 87 | 11 7 | <p>The Agency 331 Foothill Rd., Suite 100 Beverly Hills 90210 (424) 230-3700 theagencyre.com</p>  |
| 94 |  <p>Andrew Spitz (Spitz Chavez Group) andrew@andrewspitz.com (818) 370-6121 www.spitzchavezgroup.com</p> | 92 NA | 43 NA | <p>Christie's International Real Estate Southern California 433 N. Camden Dr., Suite 600 Beverly Hills 90210 (424) 249-7162 christiesresocal.com</p>  |
| |  <p>Susan Smith susan@susansmithrealty.com (310) 415-5175 www.susansmithrealty.com</p> | 92 70 | 11 38 | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 96 |  <p>Victoria Risko (Victoria Risko & Jen Puz) victoria@thebeverlyhillsestates.com (310) 882-0246 www.thebeverlyhillsestates.com</p> | 91 NA | 9 NA | <p>The Beverly Hills Estates 8878 W. Sunset Blvd. West Hollywood 90069 (310) 626-4248 thebeverlyhillsestates.com</p>  |
| 97 |  <p>Craig Knizek cknizek@theagencyre.com (818) 618-1006 theagencyre.com/agent/craig-knizek</p> | 90 93 | 21 21 | <p>The Agency 14140 Ventura Blvd. Sherman Oaks 91423 (818) 924-2800 theagencyre.com</p>  |
| 98 |  <p>John Hathorn (Pence Hathorn Silver Luxury Property Group) info@phsrealty.com (310) 458-4024 www.phsrealty.com</p> | 89 121 | 151 110 | <p>Compass 9454 Wilshire Blvd., Ground Floor Beverly Hills 90212 (310) 230-5478 compass.com</p>  |
| 99 |  <p>Jonah Wilson jonah@jonahwilson.com (310) 623-3616 www.jonahwilson.com</p> | 87 NA | 12 NA | <p>Carolwood Estates 9440 S. Santa Monica Blvd. Penthouse Beverly Hills 90210 (310) 623-3600 carolwoodre.com</p>  |
| 100 |  <p>Rory Posin (Results Real Estate Group) roryposin@roryposin.com (310) 839-8500 www.roryposin.com</p> | 84 116 | 28 38 | <p>Estate Properties 10500 W. Pico Blvd. Los Angeles 90064 (310) 559-5570 estateproperties.com</p>  |

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