

THE LIST

COMMERCIAL REAL ESTATE DEVELOPERS

Ranked by LA County portfolio

► NEXT WEEK

Securities Brokerage Firms

















Rank	Company • name • address • website	L.A. County Projects			Profile • headquarters • year founded • offices (L.A./total)	Top Local Executive • name • title • phone	Image
		Completed Since 2015 • square feet • number of projects	Total • developed • owned (sq. ft.)	Current • under construction • renovations • entitled only (sq. ft.)			
1	WATSON LAND COMPANY 17777 Center Court Dr. N., Suite 100 Carson 90745; watsonlandcompany.com	25,212,817' 121	NA NA	NA NA NA	Carson 1912 1 / 2	Jeffrey Jennison CEO, President (310) 952-6400	
2	Prologis 17777 Center Court Dr. N., Suite 100 Cerritos 90703; prologis.com	12,929,987 NA	NA 34,082,000	NA NA 5	San Francisco 1983 2 / 75	Megan Creecy-Herman President, Western U.S. (562) 345-9200	
3	Lincoln Property Company 390 N. Pacific Coast Hwy., Suite 3100 El Segundo 90245; lpc.com	12,710,082 57	12,710,082 5,837,079	0 0 273,840	Dallas 1965 1 / 35	Rob Kane Senior Executive VP (213) 538-0900	
4	Cityview 1901 Avenue of the Stars, Suite 1950 Los Angeles 90067; cityview.com	7,060,000 75	8,400,000 3,200,000	500,000 1,550,000 375,000	Los Angeles 2003 1 / 2	Sean Burton CEO (310) 566-8700	
5	Tishman Speyer 2120 Colorado Ave., Suite 200 Santa Monica 90404; tishmanspeyer.com	7,000,000' NA	NA NA	NA NA NA	New York 1978 1 / 15	Paul A. Galiano Senior Managing Director (213) 443-5030	
6	J.H. Snyder Co. 5757 Wilshire Blvd., PH 30 Los Angeles 90036; jhsnyder.net	6,000,000 NA	16,000,000 1,400,000	NA NA NA	Los Angeles 1949 1 / 1	Michael Wise Lew Geysler Lon Snyder Senior Partners (323) 857-5546	
7	Trammell Crow Company 2221 Rosecrans Ave., Suite 200 El Segundo 90245; trammellcrow.com	5,567,633 16	45,176,765 550,000	220,000 0 3,874,378	Dallas 1948 1 / 18	Greg Ames Senior Managing Director SoCal Market Leader (310) 363-4700	
8	Sares-Regis Group 3501 Jamboree Rd., Suite 3000 Newport Beach 92660; sares-regis.com	5,500,000' 100	NA NA	NA NA NA	Newport Beach 1993 1 / 7	Peter Rooney Chris Payne Managing Director, Co-Presidents (949) 756-5959	
9	OMP 19700 S. Vermont Ave., Suite 101 Torrance 90502; ompprop.com	5,426,000 28	31,200,000 970,000	342,000 NA NA	Torrance 1972 1 / 2	Pete Cassiano Partner/CIO (310) 323-9100	
10	Xebec Holdings 3020 Old Ranch Parkway, Suite 200 Seal Beach 90740; xebecrealty.com	5,326,722 40	10,568,863 1,749,258	1,707,332 0 644,313	Dallas 1996 1 / 5	Jay Soni President (562) 546-0200	
11	The Ratkovich Company 700 S. Flower St., Suite 820 Los Angeles 90017; ratkovich.com	5,000,000' NA	8,166,996 1,432,535	NA NA NA	Los Angeles 1977 3 / 3	Brian Saenger President & CEO (213) 486-6500	
12	Anschutz Entertainment Group 800 W. Olympic Blvd., Suite 305 Los Angeles 90015; aegworldwide.com	4,500,000' NA	NA NA	NA NA NA	Los Angeles 1999 NA / NA	Dan Beckerman CEO, President (213) 763-7700	
	Majestic Realty Co. 13191 Crossroads Parkway N., 6th Floor City of Industry 91746; majesticrealty.com	4,500,000' NA	NA NA	NA NA NA	City of Industry 1948 1 / 10	Edward Roski Jr. Chair (562) 692-9581	
14	Bridge Industrial 11100 Santa Monica Blvd. Suite 700 Los Angeles 90025; bridgeindustrial.com	4,000,000' NA	3,595,706 2,113,760	NA NA NA	Chicago 2000 1 / 8	Kevin Finnegan Vice President, Investments (424) 346-6486	
	Meta Housing Corp. 11150 W. Olympic Blvd., Suite 620 Los Angeles 90064; metahousing.com	4,000,000' NA	NA NA	NA NA NA	Los Angeles 1993 1 / 1	Kasey Burke President (310) 575-3543	
16	Chalmers Equity Group 7901 S. Crossway Dr. Pico Rivera 90660; chalmerssequity.com	3,608,338 36	6,974,395 2,215,396	245,757 0 0	Pico Rivera 1996 1 / 1	Trace Chalmers President (562) 948-4850	
17	NewMark Merrill Cos. 24025 Park Sorrento, Suite 300 Calabasas 91302; newmarkmerrill.com	3,000,000' NA	7,445,387 2,893,050	NA NA NA	Calabasas 1997 3 / 10	Sandy Sigal President & CEO (818) 710-6100	

¹ Business Journal estimate.
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Researched by Deepanjali Batra

COMMERCIAL REAL ESTATE DEVELOPERS *Continued from page 19*

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18	 Worthe Real Estate Group 100 Wilshire Blvd., Suite 2100 Santa Monica 90401; worthe.com	2,575,853 10	5,094,615 7,512,313	934,181 585,111 2,256,798	Santa Monica 1967 12 / 12	Jeffrey Worthe President (310) 393-9653	
19	 Seventh Street Development Inc. 325 E. Commercial Rd., Suite 107 San Bernardino 92408; 7thstreetdevelopment.com	2,100,000 26	2,200,000 89,000	0 0 0	San Bernardino 2003 0 / 1	Craig Furniss President (562) 427-7771	
20	 MJW Investments 12100 Wilshire Blvd. Ste 1900 Los Angeles 90025; mjwinvestments.com	2,000,000 ¹ NA	4,743,500 2,587,000	NA NA NA	Santa Monica 1980 2 / 4	Mark Weinstein President (310) 395-3430	
21	 Pacific Industrial 6272 Pacific Coast Highway, Suite E Long Beach 90803; pac-industrial.com	1,800,000 ¹ NA	NA NA	NA NA NA	Long Beach 2012 1 / 1	Dan Floriani Neil Mishurda Co-Founder, Partners (310) 430-4351	
22	 Primestor Development 9950 Jefferson Blvd., Building Two Culver City 90232; primestor.com	1,086,520 6	5,622,514 1,831,986	65,000 NA 497,360	Culver City 1992 1 / 1	Arturo Sneider CEO (323) 806-3235	
23	 Lowe 11777 San Vicente Blvd., Suite 900 Los Angeles 90049; lowe-re.com	969,000 4	7,269,000 1,115,223	0 0 275,000	Los Angeles 1972 1 / 8	Rob and Mike Lowe Mike Lowe Co-CEOs (310) 820-6661	
24	 Hines 12101 W. Olympic Blvd, Suite 200 Los Angeles 90064; hines.com	869,319 3	2,222,898 4,905,771	0 0 442,433	Houston 1957 6 / 158	Paul Twardowski Senior Managing Director (213) 629-5200	
25	 IDS Real Estate Group 515 S. Figueroa St., 16th Floor Los Angeles 90071; idsrealestate.com	603,261 4	5,733,541 0	0 250,000 1,690,240	Los Angeles 1986 9 / 15	David Mgrublian Murad Siam Co-CEOs (213) 362-9300	

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