



# THE LIST

## FRANCHISERS

Ranked by total franchises

### ▶ NEXT WEEK

Commercial Real Estate Developers,  
Architectural Firms

Rank	Company • name • address • website	Total Franchises • 2024 • 2023	Company-Owned Locations Description of Franchise Operation	Cost • initial investment • initial franchise fee • royalty (% of sales)	New Franchise Contact • name	Top Executive • name • title • phone	
1	 <b>Dine Brands Global</b> 10 W. Walnut St. Pasadena 91103; dinebrands.com	3,500 3500	full-service restaurants, fast casual concepts	\$888,000 - \$3,700,000 \$35,000 - \$50,000 4% - 4.5%	Scott Gladstone	John Peyton CEO (866) 995-3463	
2	 <b>Yoshinoya America Inc.</b> <sup>1</sup> 991 W. Knox St. Torrance 90502; yoshinoyaamerica.com	2,000 2000	Japanese fast-food chains	385,000 - 1,360,300 27,500 5.5	Vinnie Calcagni	Glenn Lunde CEO (310) 527-6060	
3	 <b>Fat Brands Inc.</b> <sup>2</sup> 9720 Wilshire Blvd., Suite 500 Beverly Hills 90212; fatbrands.com	1,990 2,059	fast casual, quick-service, casual and polished casual dining restaurant concepts around the world	349,000.00 - 5,107,000.00 <sup>3</sup> 25,000 - 50,000 <sup>3</sup> 4 - 7 <sup>3</sup>	Taylor Wiederhorn	Ken Kuick Rob Rosen Co-CEO, CFO Co-CEO, Head of Capital Markets (310) 402-0606	
4	 <b>Merle Norman Cosmetics Inc.</b> 9130 Bellanca Ave. Los Angeles 90045; merlenorman.com	1,110 1110	retail sale of Merle Norman Cosmetics products	39,471 - 180,888 0 0	Anne Marie Nicolet	Jack Nethercutt Chair, President (310) 337-5555	
5	 <b>Mathnasium</b> 5001 Wilshire Blvd., Suite 111 Los Angeles 90036; mathnasium.com	1,100 1100	math-only learning centers for children grades 2-12	112,750 - 149,110 49,000 10 and \$500/month		Mike Davis CEO (323) 509-3019	
6	 <b>The Coffee Bean &amp; Tea Leaf</b> 1800 Vine St. Los Angeles 90028; coffeebean.com	1,015 1015	Coffee Bean & Tea Leaf specialty coffee locations	296,500 - 615,500 25,000 5.5	Gregg Benvenuto	Sanjiv Razdan President (310) 237-2326	
7	 <b>Gyu-Kaku</b> 1225 W. 190th St., Suite 375 Gardena 90248; gyu-kaku.com	700 805	Japanese barbecue restaurants	1,184,424 - 2,496,498 50,000 5	Aki Yamaguchi	Toshi Hayakawa Owner (310) 532-1137	
8	 <b>My Gym Enterprises</b> 15300 Ventura Blvd., Suite 523 Sherman Oaks 91403; mygym.com	615 NA	early learning play center for children ages 6 weeks to 9 years	250,000-350,000 55,000 7	Michael Chalovich	Cory Bertisch CEO (800) 469-4967	
9	 <b>Carmen Steffens</b> 4607 Lakeview Canyon Rd., Suite 434 Westlake Village 91361; carmensteffens.com	560 560	retail stores selling Carmen Steffens shoes, handbags and accessories	400,000 - 700,000 35,000 5	Gabriel Spaniol	Mario Spaniol CEO, President (800) 290-6387	
10	 <b>JEI Self-Learning Systems Inc.</b> 4465 Wilshire Blvd., Suite 302 Los Angeles 90010; jeilearning.com	500 500	individualized supplemental education program	69,500 - 115,000 22,500 varies	Eugene Ahn	Sung Hoon Park Founder (323) 803-7152	
	 <b>Shakey's USA Inc.</b> <sup>4</sup> 2234 W. Valley Blvd. Alhambra 91803; shakeys.com	500 307 <sup>5</sup>	pizza parlor	776,500 35,000 5	Sonia Barajas-Najera	Nick Mayer CEO, President (626) 289-7851	
12	 <b>Wetzel's Pretzels</b> 35 Hugus Alley, Suite 300 Pasadena 91103; wetzels.com	370 <sup>5</sup> 370	hand-rolled pretzels, lemonade, hot dogs	164,950 - 405,850 35,000 7	Ross Duggal	Vincent Montanelli COO (626) 432-6900	
13	 <b>Menchie's Group Inc.</b> 20968 Ventura Blvd. Woodland Hills 91364; menchie's.com	350 550	frozen yogurt	310,000 - 392,710 40,000 6		Amit Kleinberger CEO (818) 887-1777	
14	 <b>Sky Zone</b> 1201 W. 5th St., Suite T-340 Los Angeles 90017; skyzone.com	300 300	all-walled trampoline parks	1,300,829 - 2,765,428 60,000 6		Shawn Hassel CEO (310) 734-0300	
15	 <b>911 Restoration Franchise Inc.</b> 7721 Densmore Ave. Van Nuys 91406; 911restorationsfv.com	200 165	restoration services	50,000 - 150,000 49,000 3 - 10	Alex Mariscal	Miri Offir CEO (747) 297-6341	
16	 <b>EagleRider Motorcycle Rental and Tours</b> 11860 S. La Cienega Blvd. Hawthorne 90250; eagle rider.com	130 147	motorcycle rentals & tours	50,000 - 300,000 8,000 10	Chad Short	Sebastian Schoepe CEO, President (310) 536-6777	
17	 <b>Color Me Mine Enterprises Inc.</b> 233 A S. Beverly Dr. Beverly Hills 90212; colormemine.com	120 120	paint-it-yourself ceramics studios	165,950 - 228,000 25,000 - 30,000 5	Teresa Johnson	Teresa Johnson CEO (818) 291-5900	
	 <b>Dog Haus</b> 615 N. Western Los Angeles 90004; doghaus.com	120 <sup>5</sup> 60	hot dogs, sausages, burgers and craft beer restaurants	\$357,437 - \$1,340,300 \$40,000 6	Erik Hartung	Michael Montagano CEO (323) 454-8986	
19	 <b>Robeks Fresh Juices &amp; Smoothies</b> 505 S. Flower St. Los Angeles 90071; robeks.com	100 91	fresh juices, smoothies, premium bowls and toasts	258,450 - 353,000 30,000 7	Robert Campos	David Rawnsley President, CFO (310) 727-0500	

<sup>1</sup> Includes restaurants owned by parent company.

<sup>2</sup> Includes Buffalo's Franchise Concepts Inc.

<sup>3</sup> Represents large range to account for the 17 franchise brands in Fat Brands portfolio.





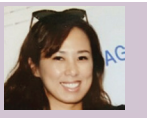












<sup>4</sup> Includes international stores.

<sup>5</sup> Business Journal estimate.

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websites. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at dbatra@labusinessjournal.com. ©2025 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

















**FRANCHISERS** *Continued from page 20*

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20		<b>Closet Factory</b> 12800 S. Broadway Los Angeles 90061; closetfactory.com	85 <sup>1</sup> 61	custom storage	208,500 - 356,000 46,500 6.75	Dan Grandon	John La Barbera Gregory Stein Co-CEO, CFO Co-CEO, COO (800) 838-7995	
21		<b>It's Boba Time</b> 3255 Wilshire Blvd., Ste. 1420 Los Angeles 90010; itsbobatime.com	81 <sup>1</sup> 81	Juice & snack bar specializing in Boba	389,100 - 531,700 40,000 5	Daniel Heo	Eunice Pak President (213) 251-0001	
22		<b>Relax the Back Corp.</b> 2519 Wilshire Blvd. Santa Monica 90403; relaxtheback.com	80 80	retailer of ergonomic and comfort products	221,000 - 361,200 29,500 2-5	Bill McClymonds Kurt Buehler	David Wood CEO (310) 315-2669	
23		<b>Jinya Ramen Bar</b> 4011 W. Riverside Dr. Burbank 91505; jinyaramenbar.com	75 <sup>1</sup> 63	Japanese ramen restaurants	800,000 - 1,200,000 45,000 5		Tomo Takahashi CEO, Founder (818) 238-9867	
		<b>Waba Grill Franchise Corp.</b> 13131 Crossroads Pkwy. S A City of Industry 91746; wabagrill.com	75 200	healthy fast food	500,000 25,000 5	Steven Wang	Andrew Kim CEO, President (562) 463-9222	
25		<b>Ameci Pizza &amp; Pasta</b> 23709 Vanowen St. Canoga Park 91307; amecipizzaandpasta.com	40 <sup>1</sup> 40	restaurants serving pizza, pasta, salads and subs	300,000-450,000 25,000 6	Nick Andrisano	Nick Andrisano President (818) 710-9426	
26		<b>Pizza Man</b> 627 E. Colorado St. Glendale 91205; pizzamanorderonline.com	30 28	pizza, chicken, ribs and Italian dishes	100,000 25,000 4	Robert Ohanian	Robert Ohanian CEO, President (818) 247-0000	
27		<b>Qwench Juice Bar</b> 350 S. Grand Ave., Suite 3070 Los Angeles 90071; qwenchjuice.com	25 24	juices, smoothie blends, bowls	278,150 - 515,400 40,000 6	Boris Horvat	Thomas Nariman CEO (323) 825-5373	
28		<b>Tapioca Express Inc.</b> 1908 Central Ave. South El Monte 91733; tapiocaexpress.com	23 <sup>1</sup> 23	tea-based beverages, coffee, juice, food at quick-service stores	100,000 - 200,000 9,000 - 15,000 3	Allyson Woo	Cheng-Wei Lin CEO (626) 453-0777	

<sup>1</sup> Business Journal estimate.  
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29		<b>Rock &amp; Brews</b> 143 Main St. El Segundo 90245; rockandbrews.com	17 22	family-friendly, rock-themed restaurant experience	1,510,000 - 2,505,000 50,000 4	Dave Furano	Adam Goldberg CEO (310) 648-8995	
		<b>Sansai</b> 2575 North Hollywood Way, Suite 107 Burbank 90250; sansaigrill.com	17 <sup>1</sup> 17	Japanese grill restaurant	440,900 - 801,000 35,000 5.5		Ronald Dharmika CEO (818) 565-0420	
31		<b>Drnk Coffee + Tea</b> 700 S. Flower St. Los Angeles 90017; drnkcoffee.com	16 14	coffee, tea, fresh food	253,150 - 515,500 40,000 6	Boris Horvat	Thomas Nariman CEO (213)628-3128	
32		<b>Al &amp; Ed's Autosound</b> 340 N. Victory Blvd. Burbank 91502; aleds.com	12 <sup>1</sup> 16	mobile electronics	60,000 5,000 2	Shawn Razipour	Robert Calderon President (818) 908-5700	
		<b>Cardio Barre</b> 21747 Erwin St. Woodland Hills 91367; cardiobarre.com	12 <sup>1</sup> NA	fitness studio	131,663 - 165,163 35,000 8		Richard Giorla CEO (818) 274-0100	
		<b>Midici</b> 14612 Ventura Blvd. Sherman Oaks 91403; mymidici.com	12 12	Neapolitan pizza	611,616 - 752,948 46,000 5		Amit Kleinberger CEO (818) 788-2178	
35		<b>800 Degrees-Wood Fired Kitchen</b> 1521 Vine St. Los Angeles 90028; 800degreeswfk.com	11 9	fast-casual pizza restaurants	782,500 - 1,609,500 25,000 - 40,000 5	Anthony Carron	Anthony Carron Chief Brand Officer, Founder (323) 538-0275	
36		<b>Bellacures Nail Salons</b> 241 S. Beverly Dr. Beverly Hills 90211; bellacures.com	9 8	nail salons	112,300 - 260,417 40,000 6		Gerard Quiroga President (424) 204-9430	
		<b>Go Greek Yogurt</b> 452 N Bedford Dr. Beverly Hills 90210; gogreekyogurt.com	9 <sup>1</sup> 3	Greek frozen yogurt	200,000 40,000 6		Jonathan Williams-Margaritakis CEO (310) 278-8643	

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