







THE LIST

SBA 504 LENDERS

Ranked by number of approved loans in the L.A. District

► **NEXT WEEK**
City Contractors

Rank	Lender • name • address • website	Number of Loans in the L.A. district • 2024 • 2023	Loan Volume • 2024 • 2023 (in millions)	Average Loan Size 2024	Profile headquarters	Top Local SBA Executive • name • title • phone	
1	 Business Finance Capital 1055 W. 7th St., Suite 2250 Los Angeles 90017; bfcfunding.com	217 217	\$284.5 \$284.5	\$1,311,166	Los Angeles	Lee Kleinman SVP (818) 438-0828	
2	 CALIFORNIA STATEWIDE CDC 145 S. State College Blvd., Suite 155 Brea 92821; statewidecdc.com	93 78	127.9 101.7	1,375,591	Davis	Carlo Samson Senior EVP (800) 982-9192	
3	 Mortgage Capital Development Corp. dba TMC Financing 355 S. Grand Ave., Suite 2450 Los Angeles 90071; tmcfinancing.com	88 92	143.0 134.1	1,624,670	Oakland	Jennifer Davis SVP, Business Development (888) 989-8855	
4	 Small Business Finance part of the momentus capital family. 301 N. Lake Ave., Suite 350 Pasadena 91101; cdcloans.com	55 46	69.6 50.7	1,264,545	San Diego	Tony Barengo SVP, SBA 504 Loan Program (626) 229-0611	
5	 AmPac Tri-State CDC Inc. 22365 Barton Rd., Suite 304 Grand Terrace 92313; ampac.com	26 8	36.7 12.9	1,410,654	Grand Terrace	Hilda Kennedy President (909) 915-1706	
6	 Advantage CDC 100 Oceangate Lobby 375 Long Beach 90802; advantagecdc.org	17 10	24.3 10.1	1,428,235	Long Beach	Ahmad Shafique President (562) 983-7450	
7	 SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION Southland Economic Development Corp. 400 N. Tustin Ave., Suite 125 Santa Ana 92705; southlandcdc.com	15 18	17.5 17.9	1,165,933	Santa Ana	Matt Davis President (714) 868-0001	
8	 SoCal CDC 15455 San Fernando Mission Blvd., c200 Mission Hills 91345; socialcdc.com	7 7	4.5 4.8	647,429	Mission Hills	Silverio Robledo President (661) 584-4800	
9	 GOLDEN STATE ECONOMIC DEVELOPMENT CORPORATION Golden State CDC 5015 Eagle Rock Blvd., Suite 211 Los Angeles 90041; goldenstatecdc.org	4 2	9.7 4.3	2,416,000	Los Angeles	Miguel Juarez President (818) 205-1770	
10	 Coastal Business Finance 930 S. Broadway, Suite 101 Santa Maria 93454; coastalbusinessfinance.com	3 2	1.1 0.9	382,333	Santa Maria	Brian Kearns VP, Executive Director (805) 739-1665	
11	 Enterprise Funding Corp. ¹ 37023 Cook St., Suite 102 Palm Desert 92211; efc504.com	2 2	2.2 2.0	1,079,000	Redlands	Jeff Sceranka President (909) 792-3803	
	 CAPITAL ACCESS GROUP Capital Access Group Inc. 150 California St., Suite 250 San Francisco 94111; capitalaccess.com	2 1	1.7 0.8	849,000	San Francisco	Jacklyn Jordan CEO, President (415) 217-7600	












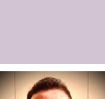





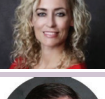

























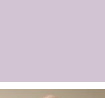






¹ Merged with AmPac Business Capital.
NA - Not Available Note: Loan information supplied by the Small Business Administration: Los Angeles District. Representatives of the lenders provided additional information. Lenders are ranked by the number of loans made in the district for the fiscal year ended Sept. 30. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes

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SBA 7A LENDERS

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Rank	Lender • name • address • website	Number of Loans in the L.A. district • 2024 • 2023	Loan Volume • 2024 • 2023 (in millions)	Average Loan Size	Profile headquarters	Top Local SBA Executive • name • title • phone	
1	 U.S. Bank 633 W 5th St. Los Angeles 90071; usbank.com/sba	249 184	\$77.9 \$71.6	\$312,695	Minneapolis	Hans Getty SVP (800) 872-2657	
2	 BayFirst National Bank 700 Central Ave. St. Petersburg, Fla. 33701; bayfirstfinancial.com	187 157	31.0 26.5	166,028	St. Petersburg, Fla.	Thomas Zernick President, SBA Lending (727) 399-5680	
3	 JPMorgan Chase Bank 300 S. Grand Ave., 4th Floor Los Angeles 90071; chase.com	151 159	37.0 35.8	245,307	New York	Diedra Porche Managing Director, Business Banking California (800) 935-9935	
4	 Wells Fargo 333 S. Grand Ave., Suite 820 Los Angeles 90071; wells Fargo.com	132 134	39.9 33.8	302,092	San Francisco	Rita Mitchell Regional Sales Manager (800) 545-0670	
5	 Bank of America 333 S. Hope St., 11th Floor Los Angeles 90071; bankofamerica.com	102 96	47.7 40.5	467,267	Charlotte, N.C.	Raul Anaya President, Business Banking (213) 621-4825	
6	 CDC Small Business Finance Corp. 301 N. Lake Ave., Suite 350 Pasadena 91101; cdcloans.com	72 64	13.9 11.5	193,217	San Diego	Tony Barengo SVP, SBA (800) 611-5170	
7	 Bank of Hope 3200 Wilshire Blvd., 7th Floor Los Angeles 90010; bankofhope.com	66 57	25.3 24.2	382,750	Los Angeles	Gene Pak SVP, SBA Loan Department (877) 627-2722	
8	 East West Bank 135 N. Los Robles Ave., 7th Floor Pasadena 91101; eastwestbank.com	63 64	48.1 42.9	763,468	Pasadena	Ken Choi SVP (626) 979-5076	
	 BMO Bank 300 S. Grand Ave. Los Angeles 90071; bmo.com	63 58	38.6 36.0	612,933	Chicago	Heidi Crowe Director of SBA Lending, SVP (888) 340-2265	
10	 Cadence Bank 201 S. Spring St. Tupelo, Miss. 38804; cadencebank.com	51 52	15.3 14.7	299,490	Tupelo, Miss.	Alan Thomas EVP, Managing Director (888) 797-7711	
	 Celtic Bank 32605 Temecula Pkwy. Temecula 92592; celticbank.com	51 41	12.6 9.5	246,184	Salt Lake City	Jim Harris SVP (951) 303-3330	
12	 Harvest Small Business Finance 24422 Avenida De La Carlota, Suite 400 Laguna Hills 92653; harvestsbf.com	48 34	59.0 44.8	1,229,219	Laguna Hills	Harvey Torres EVP (949) 233-0203	
13	 Live Oak Bank 1741 Tiburon Dr. Wilmington, N.C. 28403; liveoakbank.com	40 33	71.9 44.9	1,797,638	Wilmington, N.C.	James Mahan III CEO, Chair (877) 890-5867	
14	 Comerica Bank 611 Anton Blvd., Suite 100 Costa Mesa 92626; comerica.com	31 32	6.1 6.1	198,065	Dallas	Jennifer Eltinge VP (714) 424-3838	
15	 City National Bank 555 S. Flower St., 16th Floor Los Angeles 90071; cnb.com	30 20	46.3 21.8	1,544,297	Los Angeles	Nicole Auyang Head of SBA (213) 673-7798	
16	 Hanmi Bank 950 S. Los Angeles St. Los Angeles 90015; hanmi.com	28 23	26.6 21.2	951,443	Los Angeles	Anna Chung EVP, SBA Manager (213) 427-5607	
17	 PCB Bank 3701 Wilshire Blvd., Suite 900 Los Angeles 90010; mypcbbank.com	24 25	25.8 23.8	1,075,083	Los Angeles	John Ju SVP, SBA Manager (213) 355-8823	
18	 Open Bank 1000 Wilshire Blvd., Suite 100 Los Angeles 90017; myopenbank.com	23 25	20.7 29.0	898,739	Los Angeles	Ryan Shin EVP & Chief SBA Officer (213) 892-9999	
19	 Zions Bank 550 S. Hope St., Suite 2875 Los Angeles 90071; zionsbank.com	18 12	16.5 12.2	918,756	Salt Lake City	Paul E. Burdiss President & CEO (800) 974-8800	
20	 Enterprise Bank & Trust 888 W. 6th St., Suite 550 Los Angeles 90017; enterprisebank.com	17 17	25.6 24.6	1,505,024	St. Louis, Mo.	Don Mercer SVP, SBA National Sales Manager (858) 432-7000	
21	 US Metro Bank 3580 Wilshire Blvd., Suite 101 Los Angeles 90010; usmetrobank.com	16 16	25.4 25.2	1,587,125	Garden Grove	Abraham Pak Senior EVP (213) 201-3300	
22	 CBB Bank 3435 Wilshire Blvd., Suite 700 Los Angeles 90010; cbb-bank.com	15 19	28.2 16.8	1,879,467	Los Angeles	David Um SVP, SBA Manager (323) 988-3000	
	 NewtekOne 1111 Brickell Ave., Suite 135 Miami 11042; newtekone.com	15 74	13.5 62.9	900,233	Florida	Tom Stier SVP Business Development (212) 356-9500	
24	 GBC International Bank 333 S. Grand Ave., Suite 3500 Los Angeles 90071; gbcib.com	13 14	19.3 20.0	1,484,462	Los Angeles	Annie Pan EVP (310) 826-4228	
25	 Citibank 700 N. Brand Blvd. Glendale 91203; citi.com	11 10	5.4 5.0	494,364	New York	Donald DiMartini SBA Manager (626) 260-5952	

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