

THE LIST

MONEY MANAGEMENT FIRMS

Ranked by 2023 assets managed in LA County

► NEXT WEEK
General Contractors

Rank	Firm • name • address • website	Assets Managed in L.A. County • 2023 • 2022 (in billions)	Portfolio Mix (by percent)					L.A. County Staff • portfolio managers • researchers	Profile • headquarters • client contact(s)	Chief Investment Officer • name • phone	Image
			equity	fixed income	cash equivalent	real estate	other				
1	Capital Group 333 S. Hope St., 53rd Floor Los Angeles 90071; capitalgroup.com	\$2,500.0 \$2,750.2 ¹	55%	0%	3%	0%	42%	2,200 400	Los Angeles	Timothy Armour (213) 486-9200	
2	UBS Financial Services Inc. 2000 Avenue of the Stars, 7th Floor Los Angeles 90067; ubs.com	1,175.0 ¹ 107.0 ²	NA	NA	NA	NA	NA	NA	Zurich & Basel Jaron Singletary Lauren Gorsche Justin Frame	Solita Marcelli (213) 972-1511	
3	Western Asset Management Co., LLC 385 E. Colorado Blvd. Pasadena 91101; www.westernasset.com	225.6 229.1	0	100	0	0	0	18 23	Pasadena Derek Fan	S. Kenneth Leech (626) 844-9400	
4	TCW Group Inc. 515 S. Flower St. Los Angeles 90071; tcw.com	209.6 205.2	6	90	0	0	4	21 53	Los Angeles Joseph Carieri Jennifer Grancio Alex McCulloch	Michael Reilly Rick Miller Bryan Whalen Tad Rivelle (213) 244-0000	
5	Guggenheim Partners 100 Wilshire Blvd. Santa Monica 90401; guggenheimpartners.com	198.1 198.1 ¹	4	95	0	0	3	114 25	New York/Chicago	Anne Walsh (310) 576-1270	
6	Merrill Lynch 2049 Century Parkway E. Los Angeles 90067; ml.com	185.3 174.0 ²	0	99	1	0	0	1,450 130	Charlotte, N.C. Dominic Chow	Christopher Hyzy (800) 937-0620	
7	Morgan Stanley 1999 Avenue of the Stars, Suite 2400 Los Angeles 90067; morganstanley.com	169.0 169.0 ²	21	50	0	0	29	NA	New York	Mike Wilson Lisa Shalett (213) 486-8915	
8	CBRE Investment Management 601 S. Figueroa St., Suite 4900 Los Angeles 90071; cbreim.com	147.5 149.3	0	0	0	91	9	91	New York Bernie McNamara Michael McMenomy	Kim Hourihan (213) 683-4200	
9	Primecap Management Co. 177 E. Colorado Blvd., 11th Floor Pasadena 91105; primecapmanagement.com	134.5 117.2 ¹	100	0	0	0	0	5 14	Pasadena Douglas McCrary	Theo Kolokotronis Joel Fried Alfred Mordecai James Marchetti Mohsin Ansari (626) 304-9222	
10	Payden & Rygel 333 S. Grand Ave. Los Angeles 90071; payden.com	126.9 126.9 ¹	2	98	0	0	0	142 18	Los Angeles Bill A. Kalra Brian O. Miller Brian Matthews James Sarni	Investment Policy Committee (213) 625-1900	
11	Wilshire Advisors LLC 1299 Ocean Ave., Suite 600 Santa Monica 90401; wilshire.com	121.6 83.5	NA	NA	NA	NA	NA	190 20	Santa Monica Leah Emkin	Joshua Emanuel Steve Foresti (310) 451-3051	
12	Kayne Anderson Rudnick Investment Management, LLC 2000 Avenue of the Stars, Suite 1110 Los Angeles 90067; kayne.com	59.6 47.5	98	2	0	0	0	14 8	Los Angeles Stephen Rigali	Craig Stone Douglas Foreman (800) 231-7414	
13	Aristotle Capital Management 11100 Santa Monica Blvd., Suite 1700 Los Angeles 90025; aristotlecap.com	52.8 48.6	100	0	0	0	0	4 11	Los Angeles Ranjit Sufi Patrick Schussman	Catalina Llinás Howard Gleicher (310) 478-4005	
14	DigitalBridge 515 S. Flower St., 44th Floor Los Angeles 90071; digitalbridge.com	50.0 ² 52.0 ²	NA	NA	NA	NA	NA	40 5	Boca Raton, Fla. Ben Jenkins	Ben Jenkins (310) 282-8820	
15	Causeway Capital Management LLC 11111 Santa Monica Blvd., 15th Floor Los Angeles 90025; causewaycap.com	45.5 38.7	100	0	0	0	0	50 10	Los Angeles Eric Crabtree	Sarah Ketterer (310) 231-6100	
16	Wells Fargo & Co. 707 Wilshire Blvd. Los Angeles 90017; wells Fargo.com	40.0 ² 36.0 ²	NA	NA	NA	NA	NA	NA	San Francisco Lance Fox	Chintan Mehta Munish Kumar (800) 869-3557	
17	Crescent Capital Group 11100 Santa Monica Blvd., Suite 2000 Los Angeles 90025; crescentcap.com	38.0 ² 43.2 ¹	0	100	0	0	0	90 8	Los Angeles Mark Attanasio	Mark Attanasio (310) 235-5900	
18	Los Angeles Capital Management LLC 11150 Santa Monica Blvd., Suite 200 Los Angeles 90025; lacapm.com	34.6 28.1	100	0	0	0	0	87 6	Los Angeles Daniel Allen Thomas Stevens	Hal Reynolds Edward Rackham (310) 479-9998	
19	Hotchkis & Wiley Capital Management, LLC 601 S. Figueroa St., 39th Floor Los Angeles 90017; www.hwcm.com	31.2 28.4 ¹	91	6	3	0	0	60 4	Los Angeles Tom Hirschmann	George Davis (213) 430-1000	
20	Evoke Advisors 10635 Santa Monica Blvd., Suite 240 Los Angeles 90025; evokeadvisors.com	26.2 24.9	46	21	4	6	27	13 5	Los Angeles Damien Bisserier Alex Shahidi David Chih Hou	Damien Bisserier (424) 372-1777	

¹ Financial information from Securities and Exchange Commission filings.

² Business Journal estimate.

Note: Information for this list was collected from sources including company representatives, Securities and Exchange Commission filings, company websites, and LinkedIn profiles. Firms are ranked by assets under management in L.A. County offices as of December 31, 2023. To the best of our knowledge, this information is accurate as of press time. While

every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors may occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles, CA 90025. ©2024 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media at (877) 652-5295. NA - Not Available

Researched by Deejanjali Batra

Continued on page 24

MONEY MANAGEMENT FIRMS *Continued from page 23*

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			equity	fixed income	cash equivalent	real estate	other				
21	Ares Management Corp. 2000 Avenue of the Stars, 12th Floor Los Angeles 90067; aresmgmt.com	\$24.5 \$253.2 ¹	NA	NA	NA	NA	NA	540 220	Los Angeles	Michael J. Arougheti (310) 201-4100	
22	Signature Investment Advisors 2121 Avenue of the Stars, Suite 1600 Los Angeles 90067; signatureia.com	20.3 11.1	55	37	5	2	1	44	Los Angeles	Brian D. Holmes (888) 349-3241	
23	First Pacific Advisors, LP 11601 Wilshire Blvd., Suite 1200 Los Angeles 90025; fpa.com	19.0 ² NA ¹	9	40	0	0	51	4 17	Los Angeles	J. Richard Atwood (310) 996-5485 Ryan Leggio Mark Hancock	
24	Post Advisory Group 2049 Century Park E., Suite 3050 Los Angeles 90067; postadvisory.com	16.7 16.6 ¹	0	100	0	0	0	6 8	Los Angeles	Jeffrey Stroll (310) 996-9600 Rachel Webster Hugh Costello	
25	Capital Group Private Client Services 333 S. Hope St. Los Angeles 90071; capitalgroup.com/pcs	16.4 15.4 ²	75	21	3	0	1	76 7	Los Angeles	William Robbins (866) 421-2166	
26	Oaktree Capital Management 333 S. Grand Ave., 28th Floor Los Angeles 90071; oaktreecapital.com	16.3 189.2 ¹	4	21	0	12	63	600 90	Los Angeles	Bruce Karsh (213) 830-6300 Lindsay DeLarme	
27	U.S. Bank 633 W. 5th St. Los Angeles 90071; usbank.com	16.0 12.7 ²	33	0	0	33	34	2,500 120	Minneapolis	Eric Freedman (213) 615-6566 John Sinnema	
28	Beach Point Capital Management LP 1620 26th St., Suite 6000N Santa Monica 90404; www.beachpointcapital.com	15.6 14.4	12	78	10	0	NA	9 30	Santa Monica	Carl Goldsmith Scott Klein (310) 996-9700 John Quintanar	
29	Cliffwater 4640 Admiralty Way, 11th Floor Marina del Rey 90292; cliffwater.com	14.3 14.3 ¹	NA	NA	NA	NA	NA	NA	Marina del Rey	Stephen Nesbitt (310) 448-5000 Kathleen Barchick	
30	Lido Advisors, LLC 1875 Century Park East, Suite 950 Los Angeles 90067; lidoadvisors.com	13.1 13.1 ¹	35	30	5	15	15	NA	Los Angeles	Jeff Garden (310) 278-8232 Gregory Kushner	
31	Canyon Partners, LLC³ 2000 Avenue of the Stars, 11th floor Los Angeles 90067; canyonpartners.com	11.0 ² NA	NA	NA	NA	NA	NA	NA	Dallas	Todd Lemkin (310) 272-1000 Investor Relations Ingrid Kiefer	
32	Mesa West Capital 11755 Wilshire Blvd., Suite 2100 Los Angeles 90025; mesawestcapital.com	8.5 ² 9.6 ¹	0	0	0	100	0	NA	Los Angeles	Ronnie Gul (310) 806-6300 Jessica Hobbs	
33	Churchill Management Group 5900 Wilshire Blvd., Suite 400 Los Angeles 90036; churchillmanagement.com	8.2 7.1	88	5	7	0	0	5 2	Los Angeles	Randy C. Conner (877) 937-7110 Ted L. Fern	
34	ICG Advisors 11111 Santa Monica Blvd., Suite 2100 Los Angeles 90025; icgadvisors.com	6.6 6.6 ¹	NA	NA	NA	NA	NA	NA	Los Angeles	J. Jeffrey Assaf (424) 270-8900 Jonathan Blenner Robert Edelstein	
	Genter Capital Management 11601 Wilshire Blvd., 25th Floor Los Angeles 90025; gentercapitalmanagement.com	6.6 6.1	60	40	0	0	0	NA	Los Angeles	Daniel Genter (800) 877-7624 Timothy Demshki	
36	Shuster Advisory Group, LLC 155 N. Lake Ave, Suite 500 Pasadena 91101; www.sfgprc.com	6.3 4.4	76	8	1	0	15	3 5	Pasadena	Cristopher Borden (626) 578-0816	
37	Camden Asset Management 11111 Santa Monica Blvd., Suite 300 Los Angeles 90025; camdenasset.com	6.2 5.3 ¹	4	92	3	0	1	5	Los Angeles	John Wagner (310) 203-4200 Stan Debreu	
	Angeles Investment Advisors 429 Santa Monica Blvd., Suite 650 Santa Monica 90401; angelesadvisors.com	6.2 6.2 ¹	NA	NA	NA	NA	NA	NA	Santa Monica	Michael Rosen (310) 393-6300	
39	Everett Harris & Co. 801 S. Figueroa St., Suite 2050 Los Angeles 90017; everettharris.com	6.0 8.7 ¹	NA	NA	NA	NA	NA	NA	Los Angeles	James Ward (213) 625-2677 David Clark	
40	Empyrean Capital Partners 10250 Constellation Blvd., Suite 2950 Los Angeles 90067; empyrean.com	5.5 5.5 ¹	NA	NA	NA	NA	NA	NA	Los Angeles	Amos Meron (310) 843-3000 Kate Baumann	

¹ Financial information from Securities and Exchange Commission filings.



















² Business Journal estimate.

³ Includes Canyon Capital Advisors, Canyon Capital Realty Advisors and ICE Canyon.

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			• equity	• fixed income	• cash equivalent	• real estate	• other				
41	 WESTMOUNT Westmount Partners, LLC 2049 Century Park E., Suite 2500 Los Angeles 90067; westmount.com	\$5.1 \$4.5	55%	20%	0%	0%	25%	15 3	Los Angeles Mike Cannone Mike Amash	Terrence Demorest Dimitri Krikelas Jim Berliner (310) 556-2502	
42	 MAIN STREET ADVISORS Main Street Advisors 3110 Main St., Suite 310 Santa Monica 90405; mainstreetadvisors.com	4.8 ¹ 7.9 ²	NA	NA	NA	NA	NA	NA	Santa Monica	Paul Wachter (310) 778-2200	
43	 D.A. DAVIDSON D.A. Davidson & Co. 624 S. Grand Ave., 26th Floor Los Angeles 90017; dadavidson.com	4.1 4.4	83	12	5	0	0	NA	Great Falls, Montana Andrew Crowell	Andrew Crowell (213) 620-1850	
44	 GRANITE INVESTMENT PARTNERS Granite Investment Partners 2321 Rosecrans Ave., Suite 4200 El Segundo 90245; granitepartners-llc.com	4.0 3.8	100	0	0	0	0	9 4	El Segundo Brad G. Slocum Douglas Morse	Geoffrey I. Edelstein (310) 933-4292	
45	 CLIFFORD P. SWAN INVESTMENT COUNSELORS Clifford Swan Investment Counselors 177 E. Colorado Blvd., Suite 550 Pasadena 91105; cliffordswan.com	3.8 3.6	71	21	6	0	2	11 8	Pasadena Peter J. Boyle, CFA Kathleen Gilmore, CFP®	David Y. Lin (626) 792-2228	
46	 Rothschild & Co. Credit Management (North America) 633 W. 5th St., Suite 5000 Los Angeles 90071; rothschildandco.com	3.6 2.8	0	100	0	0	0	3 10	Los Angeles Michael Hatley	Michael Hatley (213) 621-3700	
47	 ep wealth advisors EP Wealth Advisors 21535 Hawthorne Blvd., Suite 400 Torrance 90503; epwealth.com	3.4 17.1 ¹	58	33	5	0	4	16 1	Torrance	Patrick Goshtigian (310) 543-4559	
48	 CERTUITY Certiuty³ 820 Manhattan Ave., Suite 102 Manhattan Beach 90266; www.certiuty.com	3.0 3.0	36	39	1	1	23	5 7	North Palm Beach Rich Bursek	Dylan Kremer James Ouder Kirk (561) 693-3255	
49	 CITIZENS BUSINESS BANK CitizensTrust Wealth Management and Investment Services 1010 E. Colorado Blvd. Pasadena 91106; cbbank.com/investing	2.8 1.9	21	49	30	0	0	7 5	Ontario Donald Evenson	Donald Evenson (626) 564-6252	
50	 ASPIRIANT Aspiriant 11100 Santa Monica Blvd., Suite 600 Los Angeles 90025; aspiriant.com	2.6 NA	NA	NA	NA	NA	NA	NA	Los Angeles Song Park	John Allen (310) 806-4000	

¹ Business Journal estimate.















² Financial information from Securities and Exchange Commission filings.

³ Formerly known as Camden Capital

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51	 Lindbrook Capital 10877 Wilshire Blvd., Suite 2000 Los Angeles 90024; lindbrookcapital.com	\$2.5 \$2.3	25%	35%	0%	0%	40%	NA	Los Angeles Tyler Dritz	Ben Posen (424) 208-8000	
52	 PennyMac Mortgage Investment Trust 3043 Townsgate Rd. Westlake Village 91361; pennymac.com	2.0 13.9 ¹	NA	NA	NA	NA	NA	120 25	Westlake Village	William Chang (818) 224-7028	
	 Hearthstone Inc. 23975 Park Sorrento, Suite 220 Calabasas 91302; hearthstone.com	2.0 1.8	NA	NA	NA	NA	NA	10 6	Calabasas Cindy Gilmore	Mark Porath (818) 385-0005	
54	 AMI Asset Management Corp. 10866 Wilshire Blvd., Suite 770 Los Angeles 90024; amiassetmanagement.com	1.8 1.5	79	20	1	0	0	3 5	Los Angeles Matt Humiston	Matt Humiston Chris Sessing (424) 320-4000	
55	 CS Capital Management Inc. 2274 E. Maple Ave. El Segundo 90245; cscapitalinc.com	1.3 0.8	0	0	0	100	0	NA	El Segundo Michael McHargue	Michael McHargue (310) 988-7300	
56	 RVW Wealth LLC 1880 Century Park E., Suite 200 Los Angeles 90067; rvwwealth.com	1.2 1.0	78	12	3	5	2	3 3	Los Angeles Mary Ann Moe Jonathan Gerber	Jesse Picunko (310) 945-4000	
	 Avtas Wealth Management 1901 Avenue of the Stars, Suite 1901 Los Angeles 90067; avtaswealth.com	1.2 1.0	60	36	0	0	4	2 4	Los Angeles	Peter Lee (424) 371-9010	
58	 Abacus Wealth Partners 429 Santa Monica Blvd., Suite 500 Santa Monica 90401; abacuswealth.com	1.1 1.0	63	28	1	6	2	0 0	Santa Monica Brent Kessel Mary Beth Storjohann	Lindsey Woodward Gabe Brenner (888) 422-2287	
59	 Howard Capital Management Group 11601 Wilshire Blvd., Suite 2000 Los Angeles 90025; howardcapital.com	1.0 ² NA	55	45	0	0	0	NA	Los Angeles Jason Kaplan	David Robinson (310) 473-9100	

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