























THE LIST

EMPLOYEE BENEFITS CONSULTANTS

Ranked by number of L.A. County employees involved in benefits services

► **NEXT WEEK**























Insurance Brokerage Firms

Rank		Company • name • address • website	Employees • (county/total) • benefits consultants • total employees	Profile • parent company • headquarters	Top Local Executive • name • title • phone	
1		Mercer 633 W. 5th St., Suite 1200 Los Angeles 90071 mercerc.com	225/15,000 275/26,700	Marsh & McLennan Cos. New York	Don Bobo Partner, Southern California and Nevada Office Leader (213) 346-2200	
2		Gallagher 500 N. Brand Blvd., Suite 100 Glendale 91203 ajg.com	120/6,000 535/49,000	Rolling Meadows, Illinois	Scott A. Gregory Area President (818) 539-2300	
3		FuturePlan by Ascensus 16030 Ventura Blvd., Suite 200 Encino 91436 futureplan.com	110/NA NA/NA	Ascensus Dresher, Pennsylvania	Daniel Kravitz President (818) 995-6100	
4		Keenan & Associates 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenanc.com	104/217 471/771	AssuredPartners Inc. Lake Mary, Florida	Sean Smith CEO, President of AssuredPartners West, Mountain West, Specialty Regions (310) 212-3344	
5		USI Insurance Services 21700 Oxnard Street, Suite 1200 Woodland Hills 91367 usi.com	72/NA NA/NA	USI Holdings Valhalla, New York	Robert Volkel President, West Region Benefits (213) 337-6400	
6		IMA Financial Services 3475 E. Foothill Blvd., Suite 100 Pasadena 91107 imacorp.com	61/422 210/2,327	IMA Financial Group Denver	Steve Brockmeyer President, West Region (626) 799-7000	
7		Hub International Ltd. 16030 Ventura Boulevard, Suite 500 Encino 91436 hubinternational.com	59/NA NA/NA	Chicago	Andrew Forchelli President Hub International, Los Angeles & Orange County (310) 568-5900	
8		Actuaries Unlimited Inc. 16030 Ventura Blvd., Suite 320 Encino 91436 actuariesunlimited.com	48/NA NA/NA	Encino	Mindy Gassman President (818) 325-8800	
9		StoneTapert Insurance Services 14 N. Baldwin Ave. Sierra Madre 91024 stonetapert.com	46/66 NA/NA	Benefits America Insurance Services Los Angeles	Chuck Tapert CEO, President (626) 844-3300	
10		Peter C. Foy & Associates 6200 Canoga Ave., Suite 325 Woodland Hills 91367 pcf.com	45/NA NA/NA	Woodland Hills	Felix Morgan CEO (818) 703-8057	
11		Aon 707 Wilshire Blvd., Suite 2600 Los Angeles 90017 aon.com	36/NA NA/NA	London	Jane Rozina Leslie McKee Senior Vice President, West Region Health Solutions Practice Leader SVP, Pacific Desert Practice Leader (213) 630-3200	

¹ Business Journal estimate.
NA - Not Available N/A - Not Applicable Note: Deloitte may have qualified but declined to provide information. Information on this list was provided by representatives of the companies. Firms are ranked by the number of L.A. County employees involved in employee benefits services. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes

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EMPLOYEE BENEFITS CONSULTANTS *Continued from page 20*

Rank		Company • name • address • website	Employees • (county/total) • benefits consultants • total employees	Profile • parent company • headquarters	Top Local Executive • name • title • phone	
12		Willis Towers Watson 300 S. Grand Ave., Suite 2000 Los Angeles 90071 willistowerswatson.com	31/NA NA/NA	London	Jennifer Knox Market Leader, Southern California (213) 337-6000	
13		Lockton Insurance Brokers 777 S. Figueroa, Suite 5200 Los Angeles 90017 lockton.com	27/1,689 ¹ 360/9,500 ¹	Lockton Companies Lockton Inc. Kansas City	Timothy Noonan CEO and Chairman (213) 689-0065	
14		Burnham Benefits Insurance Services 660 S. Figueroa St., Suite 2250 Los Angeles 90017 burnhambenefits.com	22/153 ¹ 36/307 ¹	BRP Group Inc. Irvine	Kristen Allison President (213) 688-1616	
15		PCH Benefits 4607 Lakeview Canyon Road, Suite 501 Westlake Village 91361 pchbenefits.com	20/20 20/20	Westlake Village	Thomas Means Managing Partner (805) 418-7080	
		Segal 330 N. Brand Blvd., Suite 1400 Glendale 91203 segalco.com	20/890 ¹ 24/1,132 ¹	New York	Mitch Bramstaedt SVP, West Region Leader (818) 956-6700	
17		LBW Insurance and Financial Services 28055 Smyth Drive Valencia 91355 lbwinsurance.com	14/14 39/38	Valencia	Mitzi Like CEO, President (661) 702-6000	
18		Montage Insurance Solutions 24005 Ventura Blvd. Calabasas 91302 montageinsurance.com	11/13 23/28	Danone Simpson Insurance Solutions Woodland Hills	Danone Simpson CEO (818) 676-0044	
19		CBIZ Benefits & Insurance Services Inc. 10474 Santa Monica Blvd., Suite 200 Los Angeles 90025 cbiz.com	10/NA NA/NA	CBIZ Inc. Cleveland	Branson Cobb President, California & Phoenix Market Leader (310) 268-2000	
20		Windex Inc. 3780 Kilroy Airport Way, Suite 600 Long Beach 90806 windex.com	9/9 110/240	Long Beach	Therese Cheevers Partner (562) 435-1191	
21		Sullivan Curtis Monroe Insurance Services 2010 Main Street, Suite 700 Irvine 92614 sullivancurtismonroe.com	6/38 ¹ 33/173 ¹	Irvine	John Monroe CEO, President (949) 250-7172	
22		Integrated Benefit Consultants Inc. 655 Deep Valley Drive, Suite 325A Rolling Hills Estates 90274 ibenefitconsult.com	3/25 20/25	Rolling Hills Estates	Heather Himelwright CEO, Founder (310) 791-4890	

¹ Business Journal estimate.

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