THE LIST

MINORITY-OWNED BUSINESSES

L.A. County-based companies ranked by 2023 revenue

► NEXT WEEK

Bioscience Companies

| Rank | | Company • name • address • website | Revenue 2023 2022 (in millions) | Percent Change • 2022-2023 | Majority Ownership (self-identified) | Type of Business | Profile year founded employees offices | Top Executive • name • title • phone | |
|------|---|---|---|----------------------------------|---|---|--|--|-----|
| 1 | Panda. Restaurant Group, Inc. | Panda Restaurant Group Inc. 1683 Walnut Grove Ave. Rosemead 91770; pandarg.com | \$5,400.0 ¹ \$5,250.0 | 3% | Chinese American | restaurant owner and operator | 1973 NA | Andrew Cherng Peggy Cherng Co-CEOs, Co-Chairs (626) 799-9898 | |
| 2 | Red Chamber Co. | Red Chamber Co. 1912 E. Vernon Ave. Vernon 90058; redchamber.com | 2,200.0 2,200.0 ² | 0 | Chinese American | seafood & food supplier | | (620) 739-9698 Ming Bin Kou CEO (323) 234-9000 | |
| 3 | AMERICA CHUNC NAM | America Chung Nam 1163 Fairway Drive City of Industry 91789; acni.net | 1,500.0 ² 1,500.0 ² | 0 | Chinese American | waste paper exporter | | Teresa Cheung CEO (909) 839-8383 | |
| 4 | ACT-1Group | Act 1 Group Inc. 1999 W. 190th St. Torrance 90504; act1group.com | 1,100.0 ² 1,100.0 ¹ | 0 | African American | staffing, workforce management and technology, human resources business services | NA | Janice Bryant Howroyd CEO, Founder (310) 750-3400 | |
| 5 | 🛞 VXI | VXI Global Solutions 220 W. First St., Third Floor Los Angeles 90012; vxi.com | 783.0 ² 783.0 | 0 | Chinese American | business process and information technology outsourcing services | NA | David Zhou Co-Founder, CEO (213) 637-1300 | |
| 6 | | Inter-Con Security 210 S De Lacey Avenue Pasadena 91105; icsecurity.com | 497.1 ² 497.1 | 0 | Hispanic | Premier Security Services | NA | Henry Hernandez CEO, President (626) 535-2200 | |
| 7 | CYBERPOWER | Cyberpower Inc. 730 Baldwin Park Blvd. City of Industry 91746; cyberpowerpc.com | 356.3 361.6 | -1 | Chinese American | computer and parts seller | | Eric Cheung CEO (626) 813-7730 | |
| 8 | | Superior Communications Inc. 5027 Irwindale Ave., Suite 900 Irwindale 91706; superiorcommunications.com | 317.0 436.8 | -27 | Chinese American | manufacturer and distributor of wireless phone accessories | NA | Solomon Chen CEO, Executive Chair (626) 856-6020 | |
| 9 | PAFCO | Pacific American Fish Co. 5525 S. Santa Fe Ave. Vernon 90058; pafco.net | 305.0 ² 305.0 ² | 0 | Korean American | seafood distributor | NA | Peter Huh CEO, President (323) 319-1515 | |
| 10 | | Traffic Management Inc. 4900 Airport Plaza Drive, Suite 300 Long Beach 90815; trafficmanagement.com | 300.0 ² 300.0 | 0 | Mexican American | traffic control | NA | Jonathan Spano Co-Founder, CEO Chris Spano Co-Founder, Chair (800) 763-3999 | |
| 11 | SUNRIDER [®] International | Sunrider Corp. 1625 Abalone Ave. Torrance 90501; sunrider.com | 295.5 ² 295.0 ² | 0 | Asian American | herbal products, health foods, hospitality | NA | Sunny Beutler CEO (310) 781-8096 | |
| 12 | MARKWINS BEAUTY BRANDS | Markwins Beauty Brands Inc. 22067 Ferrero Parkway City of Industry 91789; markwins.com | 270.9 ² 270.9 | 0 | Asian American | beauty products | NA | Lina Chen CEO (909) 595-8898 | |
| 13 | Cacique | Cacique Inc. 800 Royal Oaks Drive, Suite 200 Monrovia 91016; caciqueinc.com | 250.0 ² 250.0 ² | 0 | Hispanic American | manufacturer of Hispanic perishable foods | NA | Gil de Cardenas CEO (626) 937-4300 | |
| 14 | | JC Sales 2600 S. Soto St. Los Angeles 90058; jcsalesweb.com | 205.8 ² 205.8 | 0 | Korean American | general merchandise wholesaler | NA | Sesilia Song CEO, President (323) 881-0099 | |
| 15 | GST GST | Golden Star Technology Inc. 12881 166th St. Cerritos 90703; gstinc.com | 204.7 ² 204.7 | 0 | Chinese American | IT and audio-visual technology provider and integrator | NA | JP Wang CEO (562) 345-8700 | |
| 16 | SOLUTIONZ | Solutionz Inc. 1029 N. Swarthmore Avenue Pacific Palisades 90272; solutionzinc.com | 200.0 ² 200.0 | 0 | Hispanic American | audio-visual integrator and video conferencing equipment reseller | NA | Bill Warnick CEO (310) 571-1207 | |
| 17 | KOOS MFG. | Koos Manufacturing Inc. 2741 Seminole Ave. South Gate 90280; koos.com | 180.0 ² 180.0 ² | 0 | Korean American | denim jeans manufacturer | NA | U Yul Ku President (323) 564-2100 | |
| | ¹ Information from 2 Business Jour | | | | i Ol th | in knowledge, this information is accurate as of press time oroughness of the list, omissions and typographical errors | e. While every effor | t is made to ensure the accuracy and the securacy and the send corrections or additional terms of additional terms of the securacy and the sec | and |

¹ Information from Forbes.
² Business Journal estimate.
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MINORITY-OWNED BUSINESSES

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|------|------------------------|---|--|----------------------------------|---|--|---|--|----------------|
| 18 | Refrequences | Impres Technology Solutions Inc. 10330 Pioneer Blvd., Suite 280 Santa Fe Springs 90670; imprestechnology.com | \$170.0 ' \$170.0' | 0% | Chinese American | IT solution provider to local, state and federal governments | NA | Richard Fu CEO, President (562) 298-4030 | |
| 19 | GC | G&C Equipment Corp. 879 W. 190th St., Suite 500 Gardena 90249; gandccorp.com | 165.0 ' 160.0 | 3 | African American | distributor of construction equipment, materials and supplies | NA | Gene Hale CEO (310) 515-6715 | |
| 20 | Antractorial and a | F. Gaviña & Sons Inc. 2700 Fruitland Ave. Vernon 90058; gavina.com | 162.0 ' 162.0' | 0 | Cuban American | specialty coffee roaster and wholesaler | NA | Pedro Gaviña President (323) 582-0671 | |
| 21 | TELXCU | TELACU Industries, Inc. 5400 E. Olympic Blvd., Third Floor Los Angeles 90022; telacu.com | 150.0 ' 145.0 | 3 | Mexican American | community development corporation, financial services, development, construction | NA | Michael Lizarraga CEO, President (323) 721-1655 | |
| 22 | episource | EpiSource 500 W. 190th St., Suite 400 Gardena 90248; episource.com | 146.0 ' 146.0' | 0 | Asian Indian | technology providing risk adjustment for health care | NA | Sishir Reddy CEO (714) 452-1961 | |
| 23 | PULL AND ASSOCIATIS | Jules and Associates Inc. 515 S. Figueroa St., Suite 1950 Los Angeles 90071; julesandassociates.com | 129.1 ' 128.1' | 1 | Mexican American | equipment leasing | | Jules Buenabenta CEO, President (213) 362-5600 | |
| 24 | LIEF | Lief Labs 28903 Avenue Paine Valencia 91355; lieflabs.com | 122.7' 122.7 | 0 | Hispanic American | dietary supplement developer and manufacturer | NA | Adel Villalobos CEO, President, Owner (661) 775-2500 | IS BULF Normal |
| 25 | CORDOBA CORPORATION | Cordoba Corp. 1401 N. Broadway Los Angeles 90012; cordobacorp.com | 108.5 100.5 | 8 | Mexican American | civil engineering, program and construction management, and transportation planning | 539 | George Pla CEO, President (213) 895-0224 | |

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Continued on page 22

Building DREAMS. Constructing FUTURES.

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From humble beginnings, G&C has centered on assisting small businesses in their growth, playing a crucial role in contributing to significant construction projects across the nation.

We take great pride in our dedication to excellence and our efforts to enrich the communities we serve, transforming them into vibrant hubs for cultural growth and business advancement.

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Los Angeles (310) 515-6715

Washington D.C. (202) 635-0100

Baltimore (410) 558-1616 **GENE HALE, CEO** G&C Equipment

gandccorp.com

MINORITY-OWNED BUSINESSES Continued from page 21

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|-----|--|---|---|----------------------------------|---|--|--|---|---|
| 26 | 0 | Spokeo Inc. 199 S. Los Robles Ave. Pasadena 91101; spokeo.com | \$95.0 ' \$94.0' | 1% | Chinese American | people-search technology | | Harrison Tang CEO (888) 271-9562 | |
| 27 | 36 NAVYZ | BankCard Services, NavyZebra 21281 S. Western Ave. Torrance 90501; navyz.com | 93.0 ' 92.6 | 0 | Korean American | small business IT solutions, credit card processor | NA | Patrick Hong CEO, President (213) 365-1122 | |
| 28 | Celumbus Technologies and Services, Inc | Columbus Technologies and Services Inc. 1960 E. Grand Ave., Suite 1000 El Segundo 90245; columbususa.com | 86.0 ' 86.0' | 0 | Asian Indian | systems engineering contractor | NA | Ajay Handa CEO (310) 356-5600 | |
| 29 | | APR Consulting Inc. 1370 Valley Vista Drive, Suite 280 Diamond Bar 91765; aprconsulting.com | 83.0 ' 82.6' | 0 | Asian-American | temporary, contract recruitment, direct hire services; payroll solutions, employment of record, specific SOW/project work including sub-supplier programs | NA | Erlinda Stone CEO (909) 395-5375 | |
| 80 | Intelliswift | Intelliswift Software Inc. 359 E. Magnolia Blvd., Suite G Burbank 91502; intelliswift.com | 81.0' 80.5' | 1 | Indian American | software engineering and IT services | NA | Pat Patel CEO, Founder (818) 841-2002 | |
| | mal | Million Dollar Baby Co. 8700 Rex Road Pico Rivera 90660; milliondollarbabyco.com | 81.0 ¹ 80.0 ¹ | 1 | Chinese American | distributor and designer of baby and children's furniture and products | NA | Teddy Fong CEO (323) 728-8988 | |
| 82 | BEAUCHAMP DISTRIBUTING COMPANY | Beauchamp Distributing Co. 1911 S. Santa Fe Ave. Compton 90221; beauchampdist.com | 80.5 ' 80.0' | 1 | African American | beverage wholesaler | | Stacee Beauchamp CEO (310) 639-5320 | |
| 3 | TONG FOODCHE | Huy Fong Foods Inc. 4800 Azusa Canyon Road Irwindale 91706; huyfong.com | 80.0 ' 80.0' | 0 | Vietnamese American | hot sauce manufacturer | NA | David Tran CEO (626) 286-8328 | |
| 4 | ♣LD | LD Products Inc. 3700 Cover St. Long Beach 90808; 4inkjets.com | 79.5 ' 79.2' | 0 | Hispanic American | online office supply retailer | NA | Aaron Leon CEO (888) 321-2552 | |
| 5 | CHANNELFACTORY | Channel Factory 8383 Wilshire Blvd., Suite 930 Beverly Hills 90211; channelfactory.com | 72.0 ' 70.0' | 3 | Chinese American | marketing analytics for YouTube and social video advertising | NA | Tony Chen CEO (323) 852-8788 | |
| 86 | 😵 Libertypoper | Liberty Paper 5025 Hampton St. Los Angeles 90058; libertypp.com | 61.6 65.0 | -5 | Asian Indian | importers and distributors of office papers | | Alex Ismail CEO (866) 507-2737 | |
| 57 | promoshop | PromoShop Inc. 5420 McConnell Ave. Los Angeles 90066; promoshopinc.com | 61.4 54.9' | 12 | Mexican American | creative branded items and marketing services | 102 | Guillermo "Memo" Kahan CEO, President (310) 821-1780 | ļ |
| 8 | SENSIS | Sensis 1651 S. Central Ave., Suite A Glendale 91204; sensisagency.com | 60.5 ' 60.5 | 0 | Hispanic American | advertising agency | NA | Jose Villa President, Chief Strategy Officer (213) 341-0171 | |
| 9 | | Premio Inc. 918 Radecki Court City of Industry 91748; premioinc.com | 54.5 ' 54.0' | 1 | Chinese American | computer hardware manufacturer | NA | Crystal Tsao CEO, President (800) 977-3646 | |
| 0 | boa | Boa Logistics 6041 Bristol Parkway, Suite 100 Culver City 90230; boalogistics.com | 45.0 ' 44.6' | | Filipino American/ Latin American | logistics | NA 1 | Walter Lopes Matthew Mugar Co-Founders (310) 751-6003 Braapa Pubr | |
| 11 | imre | imre 6100 Wilshire Blvd., Suite 360 Los Angeles 90048; imre.com | 37.0' 36.8' | 1 | LGBTQ | marketing | NA | Breanna Buhr SVP (213) 289-9190 | |
| | RAMCAST CONNECTION DEPENDENT | Ramcast Ornamental Supply Co. Inc. 2201 E. Firestone Blvd. Los Angeles 90002; ramcast.net | 37.0 ' 36.4' | 2 | Mexican American | steel distribution | | Ismael Ramirez CEO, President (323) 585-4999 | |

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|------|---------------------------|---|--|----------------------------------|---|--|---|--|----------|
| 43 | skyline | Skyline Security Management Inc. 10642 Downey Ave., Suite 205 Downey 90241; skylinesecurity.com | \$36.5 ' \$36.1' | 1% | Latin American | alarm sales and installation | NA | Edwin Arroyave CEO (888) 775-9732 | |
| 44 | | Philatron Wire & Cable 15315 Cornet Ave. Santa Fe Springs 90670; philatron.com | 36.3 ' 36.0' | 1 | Mexican American | manufacturer of electrical wire and cable | NA | Phillip Ramos Jr. CEO, President (562) 802-2570 | |
| 45 | YOUR PARTMENT FOR SUCCESS | Hutchinson and Bloodgood (H&B) 550 N. Brand Blvd., 14th Floor Glendale 91203; hb.cpa | 35.3 ' 35.0' | 1 | Latin American | accounting firm | NA | Luba Kvitchcko Partner-in-Charge, Glendale (818) 637-5000 | |
| 46 | | Johnson-Peltier Inc. 12021 Shoemaker Ave. Santa Fe Springs 90670; johnson- peltier.com | 34.5 ' 34.0 | 1 | Native American | Heavy Industrial & Commercial Electrical Contractor | | Kevin Peltier President (562) 944-3408 | |
| 47 | | LA Solar Group Inc. 16238 Raymer St., Unit B Van Nuys 91406; la-solargroup.com | 34.3 ' 34.0' | 1 | Armenian American | solar system installer | NA | Ara Petrosyan CEO, Founder (818) 373-0077 | 12 |
| 48 | Ø | Intertrend 228 E. Broadway Long Beach 90802; intertrend.com | 34.0 ' 33.5' | 1 | Taiwanese American | advertising and marketing communications agency | NA | Julia Huang President (562) 733-1888 | E |
| 49 | ACE FENCE | Ace Fence Co. 727 Glendora Ave. La Puente 91744; acefencecompany.com | 33.0 ' 32.0 | 3 | Chinese American | fencing contractor | NA 2 | Amy Tsui President (626) 333-0727 | |
| 50 | | Epic Freight Solutions 15901 Hawthorne Blvd., Suite 490 Lawndale 90260; epicfs.com | 31.0' 30.8' | 1 | Hispanic | international/domestic freight forwarder | NA 1 | John Moran CEO (818) 464-3742 | |

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|------|--|---|---|----------------------------------|---|---|--|--|--------------|
| 51 | UNFOLD | UNFOLD 11801 Teale St. Los Angeles 90230; unfoldagency.com | \$30.0 4 \$29.7 | 1% | Black and Hispanic. | digital agency | NA | Daniel Weisinger CEO, President (323) 963-3108 | |
| | * | Fox Dealer Inc. 150 S. Arroyo Parkway, Second Floor Pasadena 91105; foxdealer.com | 30.0 ¹ 29.5 ¹ | 2 | Filipino-American | digital agency specializing in custom websites, design and digital marketing | NA | GianCarlo Alabastro CEO (866) 391-1718 | |
| 53 | FOX DEALER | Interior Removal Specialist Inc. 8990 Atlantic Ave. South Gate 90280; irsdemo.com | 28.3 ' 28.0' | 1 | Hispanic American | interior demolition contractor | NA | Carlos Herrera President (323) 357-6900 | |
| 54 | youngsystems | Young Systems Corp. 13125 Midway Place Cerritos 90703; nuworldinc.com | 28.3 ' 28.0' | 1 | Korean American | retailer and wholesaler of office machines and supplies | 1985 NA 1 | Young Lee President (562) 921-2256 | |
| 55 | | Blu Digital Group 2233 N. Ontario St., Suite 130 Burbank 91504; bludigitalgroup.com | 27.2 ¹ 27.2 | 0 | Hispanic | digital media services and software | NA | Paulette Pantoja CEO, Founder (310) 869-2552 | |
| 56 | Solutions | Supply Solutions 17625 Fabrica Way Cerritos 90703; casupplysolutions.com | 26.3 ¹ 26.0 ¹ | 1 | Hispanic American | distributor of janitorial, packaging and office supplies | NA | Jeffrey Lerma CEO, President (888) 901-5011 | ution of the |
| 57 | O PAYSCOUT | Payscout LLC 5900 Sepulveda Blvd., Suite 360 Sherman Oaks 91411; payscout.com | 24.8 22.2 | 12 | African American/ Indian American | payment processing | 40 | Cleveland Brown CEO (888) 689-6088 | |
| 58 | Z ratespecial | RateSpecial Interactive 46 Smith Alley, Suite 230 Pasadena 91103; ratespecial.com | 24.3 ⁴ 24.0 ⁴ | 1 | Chinese American | advertising agency | | David Tam CEO (626) 376-4702 | |
| 59 | | Global Transloading 1842 E. 29th St. Signal Hill 90755; globaltransloading.com | 24.0 22.5 | 7 | American Indian / Mexican American | construction trucking services | 2004 NA 1 | Shannon Griego President (562) 495-9600 | |
| 60 | VNSM Streetlaur v Shar With a Sour Mith | VNSM 6421 Alondra Blvd. Paramount 90723; vnsm.net | 23.4 ¹ 22.3 | 5 | Chinese American | commercial sheet metal subcontractor | | Lilly Chang Owner (562) 663-8900 | |
| 61 | | Endpak Packaging Inc. 9101 Perkins St. Pico Rivera 90660; endpak.com | 23.3 ⁴ 23.1 ⁴ | 1 | Mexican American | packaging manufacturer | | Edgar Garcia CEO (562) 801-0281 | |
| 62 | I | Imprenta Communications Group 315 W. 9th St., Suite 700 Los Angeles 90015; icgworldwide.com | 23.0 ⁴ 23.0 ⁴ | 0 | Asian American | public relations, advertising, ethnic marketing, campaigns | NA | Ronald Wong CEO, President (213) 210-2500 | |
| 63 | /ALAMEDA | Alameda Construction Services Inc. 2528 E. 125th St. Compton 90222; alamedaconstruction.com | 22.3 ⁴ 22.0 ⁴ | 1 | African American | construction | | Kevin Ramsey President (310) 635-3277 | |
| 64 | ERAVANT | Eravant 501 Amapola Ave. Torrance 90501; eravant.com | 21.2 ¹ 21.0 ¹ | 1 | Chinese American | designer and manufacturer of electronic components for millimeterwave applications | 2011 NA 1 | Wendy Shu CEO (424) 757-0168 | |
| 65 | INNE | Innex Inc. 325 Enterprise Place Pomona 91768; innexinc.com | 19.3 ' 19.0' | 1 | Asian American | wholesaler of video game-related toys, gifts and mobile and audio accessories | | Titi Ngoy CEO, President (909) 839-6091 | |
| 66 | | IW Group Inc. 6300 Wilshire Blvd., Suite 2150 Los Angeles 90048; iwgroup.agency | 18.3' 18.3 | 0 | Japanese American | advertising agency/public relations | | Nita Song President, COO (213) 262-6978 | |
| 67 | El Clasificado | El Clasificado 11205 Imperial Highway Norwalk 90650; elclasificado.com | 18.2 ¹ 18.0 ¹ | 1 | Hispanic American | media | NA | Martha de la Torre CEO, Publisher (323) 278-5310 | |

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| | | • address • website | • 2022 (in millions) | • 2022-2023 | | | employeesoffices | • title • phone | |
| | | Hurlen Corp. 941 Bell Ranch Drive Santa Fe Springs 90670; hurlen.com | \$18.2 ' \$18.0' | 1% | Mexican American | aerospace metals distributor | NA | Jay Hurtado CEO (562) 941-5330 | |
| 69 | Rabbit Air. | Rabbit Air 125 N. Raymond Ave., Suite 308 Pasadena 91103; rabbitair.com | 18.0 ' 18.0' | 0 | Chinese American | air purifier designer and manufacturer | NA | Karrie Chan CEO, Co-Founder (562) 861-4688 | |
| | UNITED PUMPING SERVICE, INC. Proof to Nide New America Clear | United Pumping Service Inc. 14000 E. Valley Blvd. City of Industry 91746; unitedpumping.com | 18.0 ' 18.0' | 0 | Mexican American | hazardous waste/environmental remediation contractor | NA | Eduardo Perry Jr. President (626) 961-9326 | 1 CE |
| 71 | COMPANY | Los Angeles Distributing Co. 2770 Vail Ave. Commerce 90040; ladistco.com | 17.1 ' 17.0' | 1 | Latin American | wholesale food distribution | NA | Richard Medina CEO (323) 838-0000 | |
| 72 | Splendies | Splendies 1250 10th St., Suite 9 Santa Monica 90401; splendies.com | 16.8 ' 16.5' | 2 | African American | e-commerce | NA | Anthony Coombs Founder (215) 681-3190 | |
| 73 | | Technical Works 13200 Crossroads Parkway North, Suite 115 City of Industry 91746; N/A | 16.1 ' 16.0' | 1 | Latin American | staffing firm | NA | Ingrid Arciniaga CEO, President (562) 908-1041 | |
| 74 | PARAMOUNT METAL | Paramount Metal & Supply Co. 8140 E. Rosecrans Ave. Paramount 90723; paramountmetals.com | 15.4 ' 15.2' | 1 | Chinese American | metal manufacturing | NA | Vincent Jue President (562) 634-8180 | |
| 75 | 🛞 Sidebench | Sidebench 2912 Colorado Ave. Santa Monica 90404; sidebench.com | 15.1 ' 15.1 | 0 | Japanese American | product & venture design studio; tech consulting | NA | Kevin Yamazaki CEO, Founder (310) 893-3589 | |
| | RCH | Regional Centers Holding Group Inc. 1 World Trade Center, Suite 1130 Long Beach 90831; usa-rc.com | 15.1' 15.0' | 0 | Chinese American | finance | NA | John Shen CEO (562) 449-0139 | |
| 77 | ettitude | Ettitude Holdings Inc. 10866 Washington Blvd., Suite 1324 Culver City 90232; ettitude.com | 14.7' 14.5' | 1 | Chinese American | bedding, bath and sleep accessories | NA | Phoebe Yu CEO, Founder (205) 239-3572 | |
| 78 | NETWORK BOLUTIONS (SIG 2: DEF | Network Solutions Provider 222. W. 6th St., Suite 400 San Pedro 90731; networksolutionsprovider.com | 13.6 13.4' | 2 | African American | technology integration | NA | Phillip Walker CEO (888) 763-9679 | |
| 79 | | Ronin Staffing 500 N. Brand Blvd., Suite 625 Glendale 91203; roninllc.com | 13.2 ' 13.0' | 2 | Japanese | full-service temporary staffing and related human capital management services | NA | Vivian Rutherford CEO, President (818) 303-1340 | |
| | | Lee + Ro Inc. 1199 S. Fullerton Road City of Industry 91748; lee-ro.com | 13.2 ' 12.8 | 3 | Korean American | water/wastewater infrastructure engineering | 75 | Dhiru Patel CEO (626) 912-3391 | |
| 81 | GRANDALL | Grandall Distributing Co. Inc. 321 El Bonito Ave. Glendale 91204; grandall.com | 13.1 ' 13.0' | 1 | Cuban American | Hispanic health and beauty aids distributor | NA | Jose Granda CEO (800) 344-2422 | |
| 82 | Carrara | Carrara Marble Co. of America Inc. 15939 Phoenix Drive City of Industry 91745; carrara.com | 12.2 ¹ 12.0 ¹ | 1 | Hispanic American | natural stone & tile contractor | NA | Bill Cordova CEO, President (626) 961-6010 | |
| 83 | BPBS | PBS Engineers Inc. 2100 E. Route 66, Suite 101 Glendora 91740; pbsengineers.com | 12.1 ' 12.0' | 0 | Asian American | mechanical electrical plumbing and engineering | 2003 NA | Kunal Shah President (626) 650-0350 | |
| 84 | athena encineering incl | Athena Engineering Inc. 456 E. Foothill Blvd. San Dimas 91773; athenaengineering.com | 11.8' 11.6' | 2 | Cuban American | mechanical HVAC and building automation construction | | Jane Chiera President (909) 599-0947 | |

¹ Business Journal estimate. NA - Not Available N/A - Not Applicable Note: Information for this list was provided by representatives of the companies. Businesses are ranked by 2023 revenue. To qualify for the list, a company must be at least 50% minority-owned, privately held and headquartered in Los Angeles County. Due to the right of privately held companies to withhold information, the Business Journal makes no claim that this list is complete. Numbers have been rounded. To the best of

our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles 90025. ©2024 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295. Researched by Andrew Crowley

MINORITY-OWNED BUSINESSES Continued from page 25

| Rank | | Company • name • address • website | Revenue • 2023 • 2022 (in millions) | Percent Change • 2022-2023 | Majority Ownership (self-identified) | Type of Business | Profile • year founded • employees • offices | Top Executive • name • title • phone | |
|------|----------------------------------|---|---|----------------------------------|---|---|---|--|---|
| 85 | H+M communications | H+M Communications 8656 Holloway Plaza Drive West Hollywood 90069; hm-com.com | \$11.2 ' \$11.2 | 0% | Cuban American | public relations and integrated marketing communications | NA | Etienne Hernandez-Medina CEO, President (323) 857-4608 | |
| 86 | TORM WATER INC. | United Storm Water Inc. 14000 E. Valley Blvd., Suite B City of Industry 91746; unitedstormwater.com | 11.1 ' 11.0' | 1 | Mexican American | storm water services contractor | | Eduardo Perry Jr. President (626) 961-9326 | |
| 87 | ForensisGroup [®] | ForensisGroup Inc. 301 N. Lake Ave., Suite 420 Pasadena 91101; forensisgroup.com | 11.0 9.4 | 18 | Filipino American | expert and consulting services | | Mercy Tolentino Steenwyk CEO, President (626) 795-5000 | |
| 88 | CAL DENTAL USA | Cal Dental USA 4021 Florence Ave. Bell 90201; caldentalusa.com | 10.7 10.0 | 7 | Koran American , Mexican American, African American | Dental DSO | NA | John Kim CEO (800) 963-5553 | |
| 89 | ∞ FISHERMEN LABS | Fishermen Labs 5340 Alla Road, Suite 140 Los Angeles 90066; fishermenlabs.com | 10.1 ¹ 10.0 ¹ | 1 | Chinese American | consulting | NA | Eden Chen Charles Hu Founders (424) 262-5227 | |
| 90 | PARTNER energy | Partner Energy Inc. 680 Knox St., Suite 150 Los Angeles 90502; ptrenergy.com | 9.1 ¹ 9.0 ¹ | 1 | Chinese American | energy engineering and sustainability consulting | NA | Tony Liou President (888) 826-1216 | |
| 91 | Art Lewin Bospoke | Art Lewin Bespoke 714 W. Olympic Blvd. Los Angeles 90015; artlewinbespoke.com | 8.7 ' 8.6' | 1 | Chilean American | bespoke suits and shirt makers | NA | Art Lewin President (213) 785-2400 | |
| 92 | ap <mark>o</mark> lis | Apolis 222 N. Pacific Coast Highway, Suite 2250 El Segundo 90245; apolisrises.com | 8.3 ' 82.0' | -90 | Indian American | IT staffing and consulting | NA | Amarjit Shokeen CEO (310) 421-1292 | |
| 93 | | Acento Advertising Inc. 11400 W. Olympic Blvd., Suite 1200 Los Angeles 90064; acento.com | 7.6 ' 7.5' | 1 | Mexican American | cross-cultural marketing and advertising agency | NA | Donnie Broxson CEO (310) 943-8300 | |
| 94 | ORCI | Orcí 3415 S. Sepulveda Blvd., Suite 200 Los Angeles 90034; orci.com | 7.6 ' 7.5' | 1 | Mexican American | advertising agency | NA | Marina Filippelli CEO (310) 444-7300 | |
| 95 | Sapphos Sec. | Sapphos Environmental Inc. 430 N. Halstead St. Pasadena 91107; sapphosenvironmental.com | 7.5 ' 7.3 | 3 | Mexican American | environmental compliance consulting | | Marie Campbell President (626) 683-3547 | |
| 96 | ADESSO" | Adesso Inc. 160 Commerce Way Walnut 91789; adesso.com | 7.0 ¹ 7.0 ¹ | 0 | Chinese American | electronic accessories retailer | | Allen Ku CEO (909) 839-2929 | 0 |
| 97 | Industrial & Safety Supply, Inc. | C.M. Industrial & Safety Supply Inc. 1336 W. Gaylord St. Long Beach 90813; cmsafetysupply.com | 6.6 ' 6.4' | 2 | Mexican American | environmental and safety distributor | | Alfonso Madrid CEO, President (562) 432-7877 | |
| 98 | | Processes by Martin Inc. 12150 S. Alameda St. Lynwood 90262; N/A | 6.4 ' 6.2' | 2 | Mexican American | application of paint and powder coatings on aluminum for the window and door industry | | Irene Romero President (310) 637-1855 | |
| 99 | CR+a | CR&A Custom Inc. 312 W. Pico Blvd. Los Angeles 90015; cracustom.com | 6.4 ' 6.2 | 3 | Puerto Rican | manufacturing | | Carmen Iris Rad President (213) 749-4440 | |
| | Patten | Patten Energy Enterprises Inc. 8939 S. Sepulveda Blvd., Suite 220 Los Angeles 90045; pattenenergy.com | 6.4 ¹ 6.2 ¹ | 2 | African American | petroleum and natural gas marketer | NA | Ezekiel Patten Jr. President (310) 665-9200 | |

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