

THE LIST

MONEY MANAGEMENT FIRMS

Ranked by assets managed in Los Angeles County as of Dec. 31, 2022

► NEXT WEEK
General Contractors

Rank		Firm • name • address • website	Assets Managed in L.A. County • 2022 • 2021 (in billions)	Portfolio Mix (by percent)					L.A. County Staff • portfolio managers • researchers	Profile • headquarters • client contact(s)	Chief Investment Officer • name • phone	
				• equity	• fixed income	• cash equivalent	• real estate	• other				
1		Capital Group 333 S. Hope St. Los Angeles 90071; thecapitalgroup.com	\$2,750.2' \$3,099.2'	NA	NA	NA	NA	NA	NA	Los Angeles	Timothy Armour (213) 486-9200	
2		Ares Management Corp. 2000 Avenue of the Stars, 12th Floor Los Angeles 90067; aresmgmt.com	253.2' 203.4	NA	NA	NA	NA	NA	NA	Los Angeles	Michael J. Arougheti (310) 201-4100	
3		Western Asset Management Co., LLC 385 E. Colorado Blvd. Pasadena 91101; westernasset.com	229.1 316.0	0	100	0	0	0	32 19	Pasadena Derek Fan	S. Kenneth Leech (626) 844-9400	
4		TCW Group Inc. 865 S. Figueroa St., Suite 1800 Los Angeles 90017; tcw.com	205.2 264.7	5	92	0	0	3	18 71	Los Angeles Joseph Carieri Alex McCulloch	Michael Reilly Stephen M. Kane Bryan T. Whalen Tad Rivelle (213) 244-0000	
5		Guggenheim Partners Investment Management 100 Wilshire Blvd. Santa Monica 90401; guggenheimpartners.com	198.1' 271.0	NA	NA	NA	NA	NA	NA	New York/Chicago	Scott Minerd (310) 576-1270	
6		Merrill Lynch 2049 Century Parkway East Los Angeles 90067; ml.com	174.0' 178.0	NA	NA	NA	NA	NA	NA	Charlotte, N.C. Dominic Chow	Christopher Hyzy (800) 937-0620	
7		Morgan Stanley 1999 Avenue of the Stars, Suite 2400 Los Angeles 90067; morganstanley.com	169.0' 173.0'	NA	NA	NA	NA	NA	NA	New York	Mike Wilson Lisa Shalett (213) 486-8915	
8		Oaktree Capital Management 333 S. Grand Ave., 28th Floor Los Angeles 90071; oaktreecapital.com	151.3' 108.6	6	13	0	11	70	NA	Los Angeles Lindsay DeLarme	Bruce Karsh (213) 830-6300	
9		CBRE Investment Management 601 S. Figueroa St., Suite 4900 Los Angeles 90071; cbreim.com	149.3 141.9	0	0	0	91	9	23 2	New York Bernie McNamara Michael McMenomy	Kim Hourihan (213) 683-4200	
10		Payden & Rygel 333 S. Grand Ave., 40th Floor Los Angeles 90071; payden.com	126.9' 151.6	2	98	NA	NA	NA	NA	Los Angeles Bill A. Kalra Brian O. Miller Brian Matthews James Sarni	Investment Policy Committee (213) 625-1900	
11		Primecap Management Co. 177 E. Colorado Blvd., 11th Floor Pasadena 91105; primecapmanagement.com	117.2' 153.7'	100	0	0	0	0	NA	Pasadena Douglas McCrary	Theo Kolokotronis Joel Fried Alfred Mordecai James Marchetti Mohsin Ansari (626) 304-9222	
12		UBS Financial Services Inc. 515 Flower St., Suite 5000 Los Angeles 90071; ubs.com	107.0' 98.5'	NA	NA	NA	NA	NA	NA	Zurich & Basel, Switzerland Jaron Singletary Lauren Gorsche Justin Frame	Solita Marcelli (213) 972-1511	
13		Wilshire Advisors LLC 1299 Ocean Ave., Suite 600 Santa Monica 90401; wilshire.com	83.5 97.3	NA	NA	NA	NA	NA	NA	Santa Monica Leah Emkin	Joshua Emanuel Steve Foresti (310) 451-3051	
14		City National Bank 555 S. Flower St. Los Angeles 90071; cnb.com	72.0' 62.9	54	30	12	0	4	NA	Los Angeles Tom Galvin	Tom Galvin (800) 773-7100	
15		DigitalBridge ³ 515 S. Flower St., 44th Floor Los Angeles 90071; clny.com	52.0' 49.0'	NA	NA	NA	NA	NA	NA	Boca Raton, Fla. Severin White	Ben Jenkins (310) 282-8820	
16		Aristotle Capital Management 11100 Santa Monica Blvd., Suite 1700 Los Angeles 90025; aristotlecap.com	48.6 60.4	100	0	0	0	0	1 12	Los Angeles Ranjit Sufi Patrick Schussman	Catalina Llinás Howard Gleicher (310) 478-4005	
17		Kayne Anderson Rudnick Investment Management, LLC 2000 Avenue of the Stars, Suite 1110 Los Angeles 90067; kayne.com	47.5 65.0	98	2	0	0	0	12 8	Los Angeles Stephen Rigali	Douglas Foreman (800) 231-7414	

¹ Financial information from Securities and Exchange Commission filings.
² Business Journal estimate.
³ Formerly known as Colony Capital Inc.
NA - Not Available Note: Information for this list was provided by representatives of the firms. Firms are ranked by assets under management in L.A. County offices as of Dec. 31, 2022. To the best of our knowledge, this information

is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles 90025. ©2023 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Andrew Crowley

MONEY MANAGEMENT FIRMS

Rank		Firm - name - address - website	Assets Managed in L.A. County 2022 2021 (in billions)	Portfolio Mix (by percent)					L.A. County Staff - portfolio managers - researchers	Profile - headquarters - client contact(s)	Chief Investment Officer - name - phone	
				equity	fixed income	cash equivalent	real estate	other				
18		Crescent Capital Group 11100 Santa Monica Blvd., Suite 2000 Los Angeles 90025; crescentcap.com	\$43.2' \$39.7' ¹	0%	100%	0%	0%	0%	NA	Los Angeles Joseph Viola	Investment Committee (310) 235-5900	
19		Causeway Capital Management LLC 11111 Santa Monica Blvd., 15th Floor Los Angeles 90025; causewaycap.com	38.7 45.2	100	0	0	0	0	NA	Los Angeles Eric Crabtree	Sarah Ketterer (310) 231-6100	
20		Wells Fargo & Co. 707 Wilshire Blvd. Los Angeles 90017; wellsfargo.com	36.0' 32.0' ²	NA	NA	NA	NA	NA	NA	San Francisco Lance Fox	Marc Doss (800) 869-3557	
21		Kayne Anderson Capital Advisors 1800 Avenue of the Stars, Third Floor Los Angeles 90067; kaynecapital.com	29.8' 29.8' ¹	NA	NA	NA	NA	NA	NA	Los Angeles	Al Rabil (310) 284-5591	
22		Hotchkis & Wiley Capital Management 601 S. Figueroa St., 39th Floor Los Angeles 90017; hwcm.com	28.4' 34.9' ¹	91	7	2	0	0	NA	Los Angeles Tom Hirschmann	George Davis (213) 430-1000	
23		Los Angeles Capital Management 11150 Santa Monica Blvd., Suite 200 Los Angeles 90025; lacapm.com	28.1 36.6	100	0	0	0	0	15 16	Los Angeles, CA Daniel Allen, CFA Thomas Stevens	Hal Reynolds, CFA (310) 479-9998	
24		FPA 11601 Wilshire Blvd., Suite 1200 Los Angeles 90025; fpa.com	24.3' 30.3	56	44	NA	NA	NA	NA	Los Angeles Mark Hancock	(310) 996-5485	
25		EP Wealth Advisors 21515 Hawthorne Blvd., Suite 1200 Torrance 90503; epwealth.com	17.1' 14.7' ¹	55	36	3	0	6	NA	Torrance	Patrick Goshtigian (310) 543-4559	
26		Post Advisory Group 2049 Century Park East, Suite 3050 Los Angeles 90067; postadvisory.com	16.6' 17.7	0	100	0	0	0	NA	Los Angeles Hugh Costello	Jeffrey Stroll (310) 996-9600	
27		Beach Point Capital Management 1620 26th St., Suite 6000N Santa Monica 90404; beachpointcapital.com	15.9' 19.1' ¹	8	70	8	0	14	NA	Santa Monica John Quintanar	Carl Goldsmith Scott Klein (310) 996-9700	
28		Capital Group Private Client Services 333 S. Hope St. Los Angeles 90071; capitalgroup.com/pcs	15.4' 17.4	NA	NA	NA	NA	NA	NA	Los Angeles	William Robbins (866) 421-2166	
29		First Republic Private Wealth Management 1888 Century Park East Los Angeles 90067; firstrepublic.com	15.0' 17.7' ²	NA	NA	NA	NA	NA	NA	San Francisco George Buza	Christopher Wolfe (310) 712-1888	
30		Cliffwater 4640 Admiralty Way, 11th Floor Marina del Rey 90292; cliffwater.com	14.3' 9.4	NA	NA	NA	NA	NA	NA	Marina del Rey Kathleen Barchick	Stephen Nesbitt (310) 448-5000	
31		PNMac Capital Management 3043 Townsgate Road, Suite 360 Westlake Village 91361; pennymacmortgageinvestmenttrust.com	13.9' 13.8	NA	NA	NA	NA	NA	NA	Westlake Village	David Spector (818) 224-7050	
32		Lido Advisors, LLC 1875 Century Park East, Suite 950 Los Angeles 90067; lidoadvisors.com	13.1' 11.1' ¹	35	30	5	15	15	NA	Los Angeles Gregory Kushner	Jeff Garden (310) 278-8232	
33		U.S. Bank 633 W. 5th St. Los Angeles 90071; usbank.com	12.7' 14.7	NA	NA	NA	NA	NA	NA	Minneapolis John Sinnema	Eric Freedman (213) 615-6566	
34		Signature Estate & Investment Advisors 2121 Avenue of the Stars, Suite 1600 Los Angeles 90067; seia.com	11.1 12.0	55	37	5	2	1	4 10	Los Angeles	Deron McCoy (310) 712-2323	

¹ Financial information from Securities and Exchange Commission filings.
² Business Journal estimate.
NA - Not Available Note: Information for this list was provided by representatives of the firms. Firms are ranked by assets under management in L.A. County offices as of Dec. 31, 2022. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles 90025. ©2023 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Andrew Crowley

MONEY MANAGEMENT FIRMS

Continued from page 19

Rank		Firm • name • address • website	Assets Managed in L.A. County • 2022 • 2021 (in billions)	Portfolio Mix (by percent)					L.A. County Staff • portfolio managers • researchers	Profile • headquarters • client contact(s)	Chief Investment Officer • name • phone	
				• equity	• fixed income	• cash equivalent	• real estate	• other				
35		Evoke Advisors¹ 10635 Santa Monica Blvd., Suite 240 Los Angeles 90025; evokeadvisors.com	\$10.2² \$25.2	46%	33%	6%	7%	8%	NA	Los Angeles Damien Bisserier Alex Shahidi David Chih Hou	Alex Shahidi Damien Bisserier (424) 372-1777	
36		Mesa West Capital 11755 Wilshire Blvd., Suite 2100 Los Angeles 90025; mesawestcapital.com	9.6² 8.8 ²	0	0	0	100	0	NA	Los Angeles Jessica Hobbs	Jeff Friedman Mark Zytko (310) 806-6300	
37		Everett Harris & Co. 801 S. Figueroa St., Suite 2050 Los Angeles 90017; everettharris.com	8.7² 10.3 ²	NA	NA	NA	NA	NA	NA	Los Angeles David Clark	Jim Ward (213) 625-2677	
38		Main Street Advisors 3110 Main St., Suite 310 Santa Monica 90405; NA	7.9² 8.6 ²	NA	NA	NA	NA	NA	NA	Santa Monica	Paul Wachter (310) 392-7607	
39		Churchill Management Group 5900 Wilshire Blvd., Suite 400 Los Angeles 90036; churchillmanagement.com	7.1² 7.9	67	4	28	0	0	5 2	Los Angeles Ted L. Fern	Randy C. Conner (877) 937-7110	
		Camden Asset Management 11111 Santa Monica Blvd., Suite 300 Los Angeles 90025; camdenasset.com	7.1² 8.4	NA	NA	NA	NA	NA	NA	Los Angeles Stan Debreu	John Wagner (310) 203-4200	
41		ICG Advisors 11111 Santa Monica Blvd., Suite 2100 Los Angeles 90025; icgadvisors.com	6.6² 7.0 ²	NA	NA	NA	NA	NA	NA	Los Angeles Jonathan Blenner Robert Edelstein	J. Jeffrey Assaf (424) 270-8900	
42		Angeles Investment Advisors 429 Santa Monica Blvd., Suite 650 Santa Monica 90401; angelesadvisors.com	6.2² 8.7	NA	NA	NA	NA	NA	NA	Santa Monica	Michael Rosen (310) 857-5830	
43		Genter Capital Management 11601 Wilshire Blvd., 25th Floor Los Angeles 90025; gentercapitalmanagement.com	6.1² 6.0	60	40	NA	NA	NA	NA	Los Angeles Timothy Demshki	Daniel Genter (800) 877-7624	
44		Empyrean Capital Partners 10250 Constellation Blvd., Suite 2950 Los Angeles 90067; empyrean.com	5.5² 6.0 ²	NA	NA	NA	NA	NA	NA	Los Angeles Kate Baumann	Amos Meron (310) 843-3000	
		Whittier Trust Co. 1600 Huntington Drive South Pasadena 91030; whittiertrust.com	5.5² 6.7 ³	NA	NA	NA	NA	NA	NA	South Pasadena Timothy McCarthy	Sandip Bhagat (626) 441-5111	
46		Westmount Asset Management 2049 Century Park East, Suite 2500 Los Angeles 90067; westmount.com	4.5² 4.9	50	15	0	0	35	15 3	Los Angeles Mike Cannone Mike Amash	Terrence Demorest Dimitri Krikelas Jim Berliner (310) 556-2502	
47		D.A. Davidson & Co. 624 S. Grand Ave., 26th Floor Los Angeles 90017; dadavidson.com	4.4² 4.9 ³	82	9	8	1	1	NA	Great Falls, Mont. Andrew Crowell	(213) 620-1850	
48		Granite Investment Partners 2321 Rosecrans Ave., Suite 4200 El Segundo 90245; granitepartners-llc.com	3.8² 5.2	100	0	0	0	0	9 4	El Segundo Brad G. Slocum Douglas Morse	(310) 933-4292	
49		Clifford Swan Investment Counselors 177 E. Colorado Blvd., Suite 550 Pasadena 91105; cliffordswan.com	3.6² 4.2	71	20	8	1	0	11 9	Pasadena Peter J. Boyle Kathleen Gilmore	Peter J. Boyle (626) 792-2228	
50		Certuity⁴ 820 Manhattan Beach Avenue, Suite 102 Manhattan Beach 90266; certuity.com	3.0² 3.1	28	41	2	1	28	4 5	North Palm Beach Rich Bursek	James Ouderkirk (310) 698-8100	

¹ Evoke-ARIS formed by merger of Advanced Research Investment Solutions (ARIS) with Evoke Advisors (Evoke).
² Financial information from Securities and Exchange Commission filings.
³ Business Journal estimate.
⁴ Formerly known as Camden Capital
NA - Not Available Note: Information for this list was provided by representatives of the firms. Firms are ranked by assets under management in L.A. County offices as of Dec. 31, 2022. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 11150 Santa Monica Blvd., Suite 350, Los Angeles 90025. ©2023 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Media (877) 652-5295.

Researched by Andrew Crowley